



For up to date and breaking news, check out our web-site at  
[www.julieweaver.net](http://www.julieweaver.net)

# THE ACHIEVER

**September Issue, August Results**

**I Corinthians 2:9 " ... No eye has seen, No ear has heard, No mind has conceived what God has prepared for those who Love Him"**

Dear Million \$ Achievers & Future National Area,  
 Congratulations on an Awesome August! It's exciting to see so many of you catching "Fall Frenzy" by holding more parties, selling more product and sharing the career with more women than ever before! There are more reasons than ever to turn over a new leaf in your Mary Kay business, check out the September Focus for just a few.

The Time is NOW to get serious about your future! Join us as we journey to National and change lives 1 face at a time!

Love and Belief,

*Julie*

<b>Unit Goal:</b>	\$45,000 whsl	*5 On-Target Car Drivers
	*5 New Red Jackets	*15 New Recruits!

## September Focus

1. **Book and hold a 10 party week using the "Find your Way to Beautiful Contest"!**
2. **Finish your Star by Sept. 15th so that you can go to the Gatlinburg All-Star Getaway Weekend!**
3. **Share this career and build your team so that you can go with us to the Houston Leadership Conference!**
4. **Order your Limited-Edition Holiday products NOW for a Sensational Holiday Selling Season!**
5. **Pay for your family's entire Christmas with Mary Kay Cash!**
6. **Give your family the Gift of Driving Free this year!**

## New Red Jacket Mandy Gossom

Mandy Gossom is moving and shaking by selling and sharing her way to her dreams! Mandy and her team "Gossom's Glamour Girls" are full speed ahead toward the Chevy Malibu! Keep up the Great Work!



## Hall of Fame!

When you turn in your Monthly Tracking Sheet & have at least \$1,000 in sales and/or 2 recruits you will be featured in Hall of Fame



**Marlene Roseberry**  
 \$2,722  
 Held a 10 Party Week!!



**Brenda Barnes**  
 \$1,522



**Dottie Marzian**  
 \$1,175  
 +1 Rec.



**Brooke Dreyer**  
 \$1,023  
 +1 Rec.

### Honorable Mention

- Lynnae Bussell
- Amy Cheek
- Becky Jenkins
- Rita Durbin
- Donna Reeves
- Cindy Skinner
- Julie Bassett
- Nancy Glass
- Linda Nichols
- Annette Simpson
- Kelly Gorman
- Colette Ingram
- Mandy Gossom

**Way to Work!**

# Welcome New Sisters in Pink!

## New Consultant

Cristina D. Evans  
Teresa L. Gossom  
Diana Guffey  
Andrea M. Meade  
Nicole R. Miller  
Lauren A. Ogden  
Jessica A. Owens  
Rayna K. Partin

## From

CANAAN, IN  
PENDLETON, KY  
GLEN CARBON, IL  
WALTON, KY  
CHARLESTOWN, IN  
LOUISVILLE, KY  
LOUISVILLE, KY  
GOOSE CREEK, SC

## Sponsored by

B. Dreyer  
M. Gossom  
J. Weaver  
L. Bussell  
R. Partin  
D. Marzian  
N. Glass  
C. Ingram



# Great Beginnings!

Mary Kay always said, "Many a race has been won by getting off to a great start!" Make it your goal to get your business started off right! If you've been a consultant for awhile, why not create a brand new start today?



Power Start

### Power Start:

Put Mary Kay on 30 faces in 30 days. (Power Start tracking sheet available under training on julieweaver.net)

**Power Start Winner: Marlene Roseberry & Mandy Gossom**



Step One



Step Two

### Senior Consultant:

Get your first qualified (\$200 order or more) recruit! How?

\*Set up 5 "Practice Sharing Sessions" with your Director on 5 people you'd like to have on your team!

**New Sr. Consultant: Brooke Dreyer**



Power Start Plus

### Power Start Plus:

Put Mary Kay on 30 faces and share the career with six women in 30 days.

**Make it your Goal in September!**



# October Birthdays & Business Anniversaries

## Birthdays

Julie A. Bassett  
Cecile Cargle  
Chanda K. Daily  
Bevvie S. Neel  
Marsha L. Clark  
Tina R. Elliston  
Tracy A. Walker  
Ashley R. Young  
Tonya L. Griffin  
Kimberly K. Flanagan  
Keri L. Ellis  
Ellen G. Shaikun  
Andrea G. Roberts  
Lisa N. Nicholson  
Beth A. Kovacs  
Paul H. Ritter  
Sara K. Greenwell  
Melissa K. Holt  
Teresa D. Wilkinson  
Trish K. Claunch  
Patricia Aguilar  
Nola M. Brown  
Michelle L. Rainer  
Pam F. Burns  
Tina L. Thompson

## Day

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Beverly A. McCauley  
Alexandra C Bellizio  
Marilyn Murray  
Cheryl B. Campbell  
Phyllis Hudson  
Nicole R. Stigall  
Karen D. Manges

## Anniversaries

Lisa M. Reff  
A. K. Jolly  
Regina A. Mickelson  
Carol A. Harper  
Julia Longan  
Karen A. Cosens  
Kristina L. Navarro  
Anita S. Pulliam  
Erica N. Galyon  
Mary D. Seewer  
Danielle R. Merrick  
Laura A. Wingfield  
Alexandra C Bellizio  
Rachelle F. Birdsell  
Marsha L. Carlson  
Brooke W. Herman  
Tara L. Cox  
Caryn L Gratz Burgin

## Years

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Shannon M. Devine  
Bridgette Threets  
Lisa Finnell  
Kathleen C. Tarnow  
Lois R. Pogue  
Michelle M. Tocci  
Brooke A. Dreyer  
Jennie L. Smither  
Karen M. Jackson  
Tracy A. Walker  
Necolle N. Banks  
Marylea D. Bates  
Wendy C. Keenan  
Beth A. Kovacs  
Sharai E. Pender  
RaCaiya N. Darden  
Shelley A. Hunter  
Laneada Jones  
Laura B. Monroe  
Daisy J. Sims  
Debra M. Wright  
H. Benningfield  
Wilma L. Hippe  
Rebecca K. Jenkins  
Linda L. Hunt  
Heidi M. Rippy

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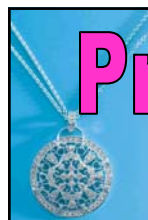
# On-Target Star Consultants!

STAR QUARTER ENDS September 15th

Consultant Name	Current Wholesale Production	—Wholesale Production Needed— for Star				
		Sapphire	Ruby	Diamond	Emerald	Pearl
GRETA CLAYTON	\$4,096.00	****	****	****	STAR	\$704.00
LORIE CRAFT	\$3,603.50	****	****	****	STAR	\$1,196.50
AMY CHEEK	\$3,082.00	****	****	STAR	\$518.00	\$1,718.00
JESSICA OWENS	\$3,000.00	****	****	STAR	\$600.00	\$1,800.00
MANDY GOSSOM	\$2,717.50	****	STAR	\$282.50	\$882.50	\$2,082.50
JANIS BASKETT	\$2,662.00	****	STAR	\$338.00	\$938.00	\$2,138.00
JULIE WEAVER	\$2,542.25	****	STAR	\$457.75	\$1,057.75	\$2,257.75
RAYNA PARTIN	\$2,469.25	****	STAR	\$530.75	\$1,130.75	\$2,330.75
LAUREN OGDEN	\$2,408.00	****	STAR	\$592.00	\$1,192.00	\$2,392.00
DOTTIE MARZIAN	\$2,353.00	STAR	\$47.00	\$647.00	\$1,247.00	\$2,447.00
DONNA REEVES	\$2,309.50	STAR	\$90.50	\$690.50	\$1,290.50	\$2,490.50
LINDA NICHOLS	\$2,105.25	STAR	\$294.75	\$894.75	\$1,494.75	\$2,694.75
PAULA MONGE	\$1,860.25	STAR	\$539.75	\$1,139.75	\$1,739.75	\$2,939.75
ANNETTE SIMPSON	\$1,657.25	\$142.75	\$742.75	\$1,342.75	\$1,942.75	\$3,142.75
JULIE BASSETT	\$1,625.50	\$174.50	\$774.50	\$1,374.50	\$1,974.50	\$3,174.50
ANN PHILLIPS	\$1,548.00	\$252.00	\$852.00	\$1,452.00	\$2,052.00	\$3,252.00
CYNTHIA SKINNER	\$1,528.00	\$272.00	\$872.00	\$1,472.00	\$2,072.00	\$3,272.00
BROOKE DREYER	\$1,455.50	\$344.50	\$944.50	\$1,544.50	\$2,144.50	\$3,344.50
DONATTA KIDWELL	\$1,317.75	\$482.25	\$1,082.25	\$1,682.25	\$2,282.25	\$3,482.25
LYNNAE BUSSELL	\$1,211.25	\$588.75	\$1,188.75	\$1,788.75	\$2,388.75	\$3,588.75
MARY ALDRIDGE	\$1,201.00	\$599.00	\$1,199.00	\$1,799.00	\$2,399.00	\$3,599.00
MICHELLE TURNER	\$1,161.75	\$638.25	\$1,238.25	\$1,838.25	\$2,438.25	\$3,638.25
CHERI SCOTT	\$1,094.25	\$705.75	\$1,305.75	\$1,905.75	\$2,505.75	\$3,705.75
VALERIE COLEMAN	\$1,074.00	\$726.00	\$1,326.00	\$1,926.00	\$2,526.00	\$3,726.00
JENISE SQUIRES	\$1,072.25	\$727.75	\$1,327.75	\$1,927.75	\$2,527.75	\$3,727.75
MARY BOWLES	\$1,015.00	\$785.00	\$1,385.00	\$1,985.00	\$2,585.00	\$3,785.00
HEATHER HOLT	\$1,008.25	\$791.75	\$1,391.75	\$1,991.75	\$2,591.75	\$3,791.75
RITA DURBIN	\$1,005.00	\$795.00	\$1,395.00	\$1,995.00	\$2,595.00	\$3,795.00
KELLY GORMAN	\$948.50	\$851.50	\$1,451.50	\$2,051.50	\$2,651.50	\$3,851.50
DEBORAH FISHER	\$919.50	\$880.50	\$1,480.50	\$2,080.50	\$2,680.50	\$3,880.50
JANICE COCHRAN	\$909.25	\$890.75	\$1,490.75	\$2,090.75	\$2,690.75	\$3,890.75
ANGELA GAMBREL	\$902.50	\$897.50	\$1,497.50	\$2,097.50	\$2,697.50	\$3,897.50
IRENE FIDEL	\$882.50	\$917.50	\$1,517.50	\$2,117.50	\$2,717.50	\$3,917.50
JAMIE GAUSPOHL	\$846.00	\$954.00	\$1,554.00	\$2,154.00	\$2,754.00	\$3,954.00
CALISTA CRADDOCK	\$829.00	\$971.00	\$1,571.00	\$2,171.00	\$2,771.00	\$3,971.00
REBECCA JENKINS	\$781.75	\$1,018.25	\$1,618.25	\$2,218.25	\$2,818.25	\$4,018.25
BELINDA NICHOLS	\$760.25	\$1,039.75	\$1,639.75	\$2,239.75	\$2,839.75	\$4,039.75
FELICIA BEATTY	\$746.50	\$1,053.50	\$1,653.50	\$2,253.50	\$2,853.50	\$4,053.50
SHAWNA KINSLOW	\$698.50	\$1,101.50	\$1,701.50	\$2,301.50	\$2,901.50	\$4,101.50
MARIA QUESADA	\$694.25	\$1,105.75	\$1,705.75	\$2,305.75	\$2,905.75	\$4,105.75
KELLY BROWN	\$679.75	\$1,120.25	\$1,720.25	\$2,320.25	\$2,920.25	\$4,120.25
FRIEDA CASTILLO	\$670.75	\$1,129.25	\$1,729.25	\$2,329.25	\$2,929.25	\$4,129.25
KRIS STROTHER	\$666.75	\$1,133.25	\$1,733.25	\$2,333.25	\$2,933.25	\$4,133.25
MARLENE ROSEBERRY	\$664.00	\$1,136.00	\$1,736.00	\$2,336.00	\$2,936.00	\$4,136.00
GEORGETTA NELSON	\$656.00	\$1,144.00	\$1,744.00	\$2,344.00	\$2,944.00	\$4,144.00
DANA LOGAN	\$653.00	\$1,147.00	\$1,747.00	\$2,347.00	\$2,947.00	\$4,147.00
NATALIE GEE	\$650.50	\$1,149.50	\$1,749.50	\$2,349.50	\$2,949.50	\$4,149.50
NOLA BROWN	\$650.00	\$1,150.00	\$1,750.00	\$2,350.00	\$2,950.00	\$4,150.00



Win



Prizes!



Gatlinburg Girlfriends STAR Getaway!



Quarterly Secret Pre-Pack Party!

Details on [www.julieweaver.net](http://www.julieweaver.net) under Year long contests

# Court of Sharing

# Queen's Court of Sales

\$36,000 retail from 7/1/09 to 6/30/10 will put you on stage in National Queen's Court of Sales & give you your choice of these beautiful Rings!



24 New \$600 qualified Recruits for the year 7/1/09—6/30/10 is Court of Sharing and Bee Ring Winner!



**#1 Jessica Owens**  
**\$6,662.50**



**#1 Dottie Marzian 1 \$216.72**

2 Colette L. Ingram	2	\$216.00
3 Nancy H. Glass	1	\$120.00
4 Barbara Martin	1	\$93.68
5 Cynthia B. Skinner	1	\$48.04
6 Mandy B. Gossom	3	\$40.89
7 Julie A. Bassett	1	\$32.40
8 Janis L. Baskett	1	\$24.59

2	Amy R. Cheek	\$6,541.50
3	Dottie M. Marzian	\$6,009.00
4	Calista J. Craddock	\$5,391.50
5	Greta M. Clayton	\$5,390.50
6	Mandy B. Gossom	\$5,348.50
7	Lauren A. Ogden	\$5,330.50
8	Rayna K. Partin	\$5,314.50
9	Janis L. Baskett	\$4,500.00
10	Rita B. Durbin	\$4,484.00
11	Cynthia B. Skinner	\$4,449.50
12	Annette M. Simpson	\$4,403.50
13	Marlene M. Roseberry	\$4,271.50
14	Linda M. Nichols	\$4,242.50
15	Paula M. Monge	\$3,774.50
16	Donna L. Reeves	\$3,569.50
17	Rebecca K. Jenkins	\$3,412.50
18	Jenise Squires	\$3,313.00
19	Shawna K. Kinslow	\$3,300.00
20	Ann R. Phillips	\$3,180.00

Go to [julieweaver.net](http://julieweaver.net) under Training then look under Contests & Tracking for tracking sheets to help you reach Court of Sharing and Court of Sales!

## Thank You for investing in your business in August!

Name	Amount				
Jessica A. Owens	\$3,000.00	Irene B. Fidel	\$411.25	Marsha L. Clark	\$232.00
Lauren A. Ogden	\$2,408.00	Brooke W. Herman	\$410.00	Marina R. Maxwell	\$231.00
Rayna K. Partin	\$2,400.00	Kris A. Strother	\$406.25	Kim Ryan	\$229.50
Donatta L. Kidwell	\$1,022.25	Mary L. Bowles	\$406.00	Heather L. Holt	\$225.25
Donna L. Reeves	\$885.50	Imelda L. Cecil	\$402.00	Anita C. Newton	\$221.50
Kelly J. Gorman	\$810.00	Frieda J. Castillo	\$401.75	Michelle L. Ivey	\$216.25
Rebecca K. Jenkins	\$781.75	Georgetta M. Nelson	\$401.00	Erica N. Galyon	\$209.00
Brooke A. Dreyer	\$744.25	Jana Strickland	\$378.00	Sheila R. Trotter	\$208.25
Lynnae Bussell	\$731.75	Cathy Hall	\$362.00	Marsha L. Carlson	\$206.50
Amy R. Cheek	\$731.50	Judy Stumph	\$359.00	Angela J. Mitchell	\$206.25
Shawna K. Kinslow	\$698.50	Kelly L. Miller	\$354.25	Jennifer L. Mitchell	\$204.50
Greta M. Clayton	\$689.25	Michelle L. Turner	\$337.50	Lesha H. Scott	\$202.25
Mandy B. Gossom	\$668.25	Courtney H. Jones	\$321.50	Rita E. Stephenson	\$202.00
Jenise Squires	\$664.75	Wendy C. Keenan	\$313.00	Annette M. Simpson	\$201.75
Rita B. Durbin	\$663.50	Shannon M. Devine	\$308.00	Trish K. Claunch	\$201.25
Marlene M. Roseberry	\$657.00	Tonya L. Griffin	\$305.00	Jennifer Gehlhausen	\$201.00
Cynthia B. Skinner	\$654.75	Katie A. Davis	\$294.50	Tina S. Johnson	\$200.50
Deborah L. Fisher	\$654.25	Ruth D. Clark	\$288.50	Rhonda M. Mischel	\$200.00
Linda M. Nichols	\$652.25	Carrie M. Downing	\$281.50	Linda Beldon	\$200.00
Dottie M. Marzian	\$651.75	Cheri R. Scott	\$279.50	Colette L. Ingram	\$199.00
Natalie Gee	\$650.50	Keri A. Eichberger	\$272.75	Felicia D. Beatty	\$175.75
Nola M. Brown	\$650.00	Lana M. Hunt	\$268.75	Deborah S. Peach	\$169.00
Ann R. Phillips	\$635.00	Melissa D. Thompson	\$268.25	Maria E. Quesada	\$161.00
Lisa M. Reff	\$623.00	Therese Tatum	\$265.50	Ashley A. Nichols	\$145.50
Lora S. Floyd	\$614.75	Phyllis Hudson	\$265.00	Shaun Workman	\$139.50
Elaine B. Roche	\$614.00	Samantha J. Brown	\$260.25	Michelle L. Kely	\$126.00
Paula M. Monge	\$600.75	Jamie L. Gauspohl	\$259.75	Belinda Nichols	\$73.50
Rachel A. Willis	\$524.00	Calista J. Craddock	\$259.00	Danielle R. Merrick	\$61.00
Carole J. Tracy	\$504.25	Chanda K. Daily	\$255.50	Patricia A. Steuk	\$60.00
Valerie H. Coleman	\$414.50	Margaret D. Nitzsche	\$254.50	Regina Mickelson	\$57.50
Janice S. Cochran	\$413.50	Lorraine J. Sandoval	\$249.25	Kristina L. Navarro	\$57.50
Melanie N. Reece	\$411.25	Allie H. Heck	\$247.00	Jennifer K. Pherigo	\$56.00
		Tanzala R. Watts	\$235.50	Alicia C. Davis	\$40.50
		Nancy H. Glass	\$235.50	Abidah S. Bryant	\$38.00

# My Monthly Tracking Sheet to Success

**3** Parties Each Week or 30 New Faces Every Month **3**

Name \_\_\_\_\_

\_\_\_\_\_

<u>Totals for the Month</u>	
# of New Faces	
Total Retail Sales	
Interviews Held	
Guests I brought	
New Recruits added	
Total Whsl. Orders	

Name	Sales	Name	
1		16	
2		17	
3		18	
4		19	
5		20	
6		21	
7		22	
8		23	
9		24	
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13		28	
14		29	
15		30	



**\$300** in New Sales Each Week!

National Queen's Court of Sales is \$36,000 Retail for the Year 7/1/10—6/30/11 about \$1,500 wholesale per month!

## ACTIVITY PLANNER

1+1+1 = Star & Red Jacket Fun!  
2+2+2 = Star & Team Leader Too!



## STAR DEADLINES

1st Quarter: June 16th-Sept.15th  
2nd Quarter: Sept. 16th-Dec. 15th  
3rd Quarter: Dec. 16th-Mar. 15th  
4th Quarter: Mar. 16th-June 15th

WEEK	NEW RETAIL SALES	MISC. SALES	TOTAL SALES	WHSL. ORDERS
<b>1</b>				
<b>2</b>				
<b>3</b>				
<b>4</b>				
	Monthly Total	Monthly Total	TOTAL	Monthly Total



# 3 Sharing Opportunities Every Week!

National Court of Sharing is 24 NEW \$600 Qualified Recruits for the Year 7/1/10—6/30/11








NAME	PHONE #	Tried Product	Gave CD	Guest to Meeting	Interviewed	Answer & Follow Up
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
11						
12						

# = DRIVE FREE!



TEAM MEMBER	PHONE #	Amt. & Month of last order	PRODUCTION THIS MONTH
1			
2			
3			
4			
5			
6			
7			
+ MY PRODUCTION			TOTAL

# September & October 2010

Mon	Tue	Wed	Thu	Fri	Sat
<b>13</b> <b>Frankfort Meeting</b> <b>5:30pm</b>	<b>14</b> <b>Tues. Night Success Meeting</b> <b>6:30-8:30pm</b> <b>Promoting Holidays!</b> 10 Class week kick off the Holiday Selling Season with sizzle!  Training: Charlene Lawson	<b>15</b> <b>Star Consultant Deadline</b> 	<b>16</b>	<b>17</b>	<b>18</b>
<b>20</b> <b>Frankfort Meeting</b> <b>5:30pm</b>	<b>21</b> <b>Tues. Night Success Meeting</b> <b>6:30-8:30pm</b> <b>Holiday Planning!</b> Plan your Holiday Selling Season Now! Learn what to do now to ensure your Season's Success!  Training: Charlene Lawson	<b>22</b>	<b>23</b>	<b>24</b> RSVP by 5pm to 327-3700 for Muffins and Makeovers	<b>25</b> <b>Muffins &amp; Makeovers</b> <b>10-Noon</b> <b>Lori Hogg Makeover workshop</b> 9-noon & 1:30-4:30 At Lou. Convention Center
<b>27</b> <b>Putting on the Glitz</b> 6:30 Holiday Inn Hurstbourne Hostess & Consultant Ring giveaway! Bring LOTS of guests. All Star Cons. Will be honored!	<b>28</b> <b>NO Meeting</b>	<b>29</b> <b>Last Day Cons. can order online for September</b>	<b>30</b> <b>Last Day to assign an order to Julie for September</b>	<b>1</b>	<b>2</b>
<b>4</b> <b>Frankfort Meeting</b> <b>5:30pm</b>	<b>5</b> <b>Tues. Night Success Meeting</b> <b>6:30-8:30pm</b> <b>Roadmap to Run On!</b> Learn a sure way to move up quickly by layering each person you meet for Great Customers and team members!  Training: Julie Weaver	<b>6</b>	<b>7</b>	<b>8</b> RSVP by 5pm to 327-3700 for Muffins and Makeovers	<b>9</b> <b>Muffins &amp; Makeovers</b> <b>10-Noon</b> <b>Brush Clinic</b> 

Time is like money deposited in your Account each day . . . You can either "Spend It" OR "Invest It".  
 The choice is yours!

## Be A Star... The Star Consultant Deadline is Sept. 15th!

**your way to beautiful**  
makeover **CONTEST**

Sept. 1 - Dec. 15, 2010

WIN  
**\$4,000.00**



**your way to beautiful**  
makeover **CONTEST**

Sept. 1 - Dec. 15, 2010

WIN  
**\$4,000.00**



**your way to beautiful**  
makeover **CONTEST**

Sept. 1 - Dec. 15, 2010

WIN  
**\$4,000.00**



**your way to beautiful**  
makeover **CONTEST**

Sept. 1 - Dec. 15, 2010

WIN  
**\$4,000.00**



## The contest has three exciting phases:

1. **Entry/Submission – (Sept. 1 – Oct. 31)** To enter, first visit me for a complimentary personalized makeover. Then I'll take before and after photos at the appointment and will email them to you! Next, upload your before and after photos and write a brief statement about beauty at the contest website, which you access from my Mary Kay Personal Website (see below). During the Entry Period, your photos may be seen and shared by the public, and you will be prompted to share the contest via Facebook, Twitter and email. As a "fun perk" for entering early, the first 250 customers who enter the contest from **Sept. 1 – Sept. 14**, will receive a [Mary Kay® Nourishine® Lip Gloss](#) (while supplies last)!



2. **Public Voting – (Nov 1–Nov 14)** During the Voting Period, all entries can be voted upon by consumers and independent sales force members. The top 250 vote-getters in the contest will become finalists and will receive a [TimeWise® Trial Miracle Set](#). Also, each time someone votes on a contest entry or shares the contest link, they can receive an entry into our separate Voting & Sharing Sweepstakes (limit 5 entries/day) and 10 lucky winners will receive a cool [Flip Ultra™ Digital Camcorder](#)!



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Julie Weaver, Elite Executive Sales Director  
211 Locust Creek Boulevard  
Louisville, KY 40245  
(502) 489-9900 or julieweaver@insightbb.com



Congratulations to our newest edition! Felicia Beatty and her beautiful daughter!  
Taylor Rae Beatty  
Born: August 21st  
Weight: 7lbs 12.2 oz

## To a #1 Consultant!



Don't forget the Star quarter ends September 15th, so be sure to finish your Star so you can be an All Quarter Star and go on the Gatlinburg All-Star Getaway this year!



**Celebrated New York Makeup Artist**  
*...Coming to Mary Kay!*

Lori is a celebrated New York Makeup Artist/Hair Stylist whose work has attracted the world's leading agencies, including Ford, Trump and Julian Watson. Lori has designed looks at successive NYC fashion weeks, worked exclusively for the world's top fashion houses, been sent on location shoots with the industry's leading photographers and represented the most influential cosmetic brands. She has worked for Garnier, L'Oreal and Sebastian, as well as CNN and Bloomberg News. Lori's work has been featured on HBO, MTV, VH1, and Bravo, including a two year run with Make Me A Super Model. Lori is bringing her expertise to Mary Kay!

**Saturday, September 25th**  
**Louisville KY**

Conference Theater Room  
Louisville Convention Center  
\$45 per person  
Register at [www.lindatoupin.com](http://www.lindatoupin.com)



**Register for  
Makeover  
Workshop with  
Lori Hogg**

**Lori will be debuting her  
new workshop in  
Louisville, KY!**

**Saturday, September 25th**  
**9 - 12:00 Morning Session**  
**12:00 - 1:30 Lunch on your own**  
**1:30 - 4:30 Afternoon Session**