



For up to date and breaking news, check out our web-site at www.julieweaver.net

THE ACHIEVER

September Issue, August Results

1 Corinthians 2:9 " ... No eye has seen, No ear has heard, No mind has conceived what God has prepared for those who Love Him"

September Focus

- 1. Finish your Star by Sept. 15th & win a trip to Gatlinburg with us!** (see who's on-target inside)
- 2. Build your Fall '09 Portfolio with our Model of the Month Contest & makeovers every Tues. night** (see calendar)
- 3. Register for Fall Retreat!** (see details inside)
- 4. Get someone on the Career Calls on Thursday nights at 8:30pm & Build your Team!** (see details inside)
- 5. Order your TW Serum +C & Holiday Products Now!** (selling ideas inside)
- 6. Turn in your Monthly Tracking sheet for prizes & recognition!** (see Tracking sheet inside)

Dear Million \$ Achievers & Future National Area, Congratulations on an *Amazing August!* More Parties, More Sales, More Recruits, More Red Jackets, More Car Winners, More DIQs than ever before!! WHY?? Because we are absolutely in the right business at the right time! Don't you think it's time you got More out of Life & More out of your Business? You can! Join us at Tuesday Night Live in Louisville (record breaking crowds, guests, sales, etc. that we are having to expand our Training Center!) Join me on Wednesday nights for the "Director Intender" Training Calls at 8:30pm EST if you want to kick your business into High Gear this Year! Go to www.julieweaver.net and click on "Training" for the latest word for word "Flip chart Script" and start perfecting your Party Presentation! With all of the new products out for Fall and Holiday and the *Amazing TW Replenishing Serum +C*, you'll stunned at just how much MORE you can you'll be Selling, Booking and Recruiting !! This business works if you do! Looking forward to a Record-Breaking September with YOU!!

New Car Winner Brenda Montgomery



Beautiful, Brenda Montgomery earned her FREE Chevy Malibu while battling cancer! She said she always thought she was too old to earn a car or become a Director, until she got cancer and thought "I'm too young to die". So she worked her MK to take her mind off of Chemo and Radiation and found out if she was too young to die, she was too young not to try and build the life of her dreams! We are so proud of you Brenda! She submitted for DIQ Sept. 1st!!



TRACY & The Treasures!

Big Shout out for Tracy & The Treasures on completing month 2 of DIQ with almost \$12,000 in production!! They are ONLY 6 new Treasures away from being our next Debuting Unit in the Future Dream Weaver National Area! We cannot wait to celebrate ALL of the Treasures Oct. 1st when they debut as a new unit!

Hall of Fame!

Thanks for Turning in your Tracking Sheets for the Month!



Diana Alderette
\$3,607



Tracy Norris
\$1,170 + 3 Recruits!



Brooke Herman
\$1,009



Alicia Smith
2 Recruits

- Diana Alderette - Gold Team**
- Tracy Norris - Gold Team**
- Brooke Herman - Silver Team**
- Colette Ingram - Bronze Team**
- Jenise Squires - Bronze Team**
- Dottie Marzian - Silver Team**
- Nancy Glass**
- Rita Durbin**
- Lynnae Bussell - Joni Wiegand**
- Judi Fuhs Dunn - Alison Camp**
- Glenda Douglas**
- Kelly Chisholm**

Welcome New Sisters in Pink!

New Consultant

Hilda N. Arellano
 Kimberly S. Gazak
 Katrina Green
 Ludmila M. Lomazzi
 Michele R. McGaha
 Sandy L. Pierce
 Dianna M. Rogers
 Sharon K. Siddon
 Shernedra M. Taylor

From

Louisville, KY
 Prospect, KY
 Simpsonville, KY
 Jeffersonville, IN
 Louisville, KY
 Louisville, KY
 Louisville, KY
 Rowlett, TX
 Louisville, KY

Sponsored by

Alicia Smith
 Julie Weaver
 Alicia Smith
 Tracy Norris
 Tracy Norris
 Tracy Norris
 Kim Gazak
 Shawna Kinslow
 Jenise Squires



Great Beginnings!

Mary Kay always said, "Many a race has been won by getting off to a great start!" Make it your goal to get your business started off right! If you've been a consultant for awhile, why not create a brand new start today?



Power Start

Power Start:

Put Mary Kay on 30 faces in 30 days. (Power Start tracking sheet available under training on julieweaver.net)

Power Start: Diana Alderette



Senior Consultant:

Get your first qualified (\$200 order or more) recruit! How?

*Set up 5 "Practice Sharing Sessions" with your Director on 5 people you'd like to have on your team!

Senior Consultant: Kim Gazak



Power Start Plus

Power Start Plus:

Put Mary Kay on 30 faces and share the career with six women in 30 days.

Power Start Plus: Diana Alderette

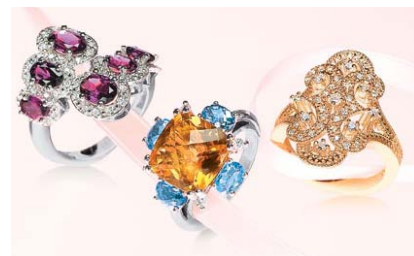
October Birthdays & Business Anniversaries

Birthdays	Day		Years		Years
Chanda K. Daily	2	Cheryl B. Campbell	29	Anita S. Pulliam	14
Bevie S. Neel	3	Clarinda Carothers	31	Mary D. Seewer	11
Tammy J. Pottinger	3			Danielle R. Merrick	10
Bay Baltes	6			Laura A. Wingfield	7
Ashley R. Young	6			Alexandra C Bellizio	7
Tonya L. Griffin	7			Rachelle F. Birdsell	6
Kimberly K. Flanagan	8			Marsha L. Carlson	6
Andrea G. Roberts	11			Brooke W. Herman	6
Christy E. Hewitt	12			Stephanie D. Conner	5
C. Richardson	13			Tara L. Cox	4
Sara K. Greenwell	16			Caryn L Gratz Burgin	3
Melissa K. Holt	16			Lydia Miranda	3
Teresa D. Wilkinson	16			Alicia Smith	2
Trish K. Claunch	17			Larry G. Smith	2
Chantel C. Mack	17			Shannon M. Devine	2
Michelle L. Rainer	21			Bridgette Threats	2
Stevonia S. Board	23			Leah F. Spencer	1
Kathleen McCubbins	24			Megan L. Moore	1
Tina L. Thompson	25			Kathleen C. Tarnow	1
Gerri R. Johnston	26			Aletia D. Travis	1
Beverly A. McCauley	26				
Alexandra C Bellizio	27				
Marilyn Murray	27				
		Anniversaries	Years		
		Lisa M. Reff	22		
		A. K. Jolly	21		
		Regina A. Mickelson	18		
		Carol A. Harper	18		
		Julia Longan	14		
		Karen A. Cosens	14		
		Kristina L. Navarro	14		



Queen's Court of Sales

\$36,000 retail from 7/1/09 to 6/30/10 will put you on stage in National Queen's Court of Sales & give you your choice of these beautiful Rings!



Court of Sharing

25 New \$600 qualified Recruits for the year 7/1/09—6/30/10 is Court of Sharing and Bee Ring Winner!

#1 Gina Durbin Lanham

\$8,010.00



2	Kimberly S. Gazak	\$7,984.00
3	Dianna M. Rogers	\$7,983.00
4	Ludmila M. Lomazzi	\$7,960.50
5	Michele R. McGaha	\$6,700.00
6	Diana S. Alderette	\$5,358.50
7	Sandy L. Pierce	\$4,096.50
8	Paula M. Monge	\$3,920.00
9	Tracy Norris	\$3,822.50
10	Brooke W. Herman	\$2,989.00

11	Ann R. Phillips	\$2,721.50
12	Jessica Woods	\$2,464.50
13	Dottie M. Marzian	\$2,403.50
14	Jenise Squires	\$2,192.50
15	Shawna K. Kinslow	\$2,151.50
16	Colette L. Ingram	\$1,955.00
17	Kelly J. Chisholm	\$1,953.50
18	Courtney H. Jones	\$1,759.00
19	Rita B. Durbin	\$1,527.50
20	Lynnae Bussell	\$1,510.50

1	Tracy Norris	3	\$1,092.47
2	Kimberly S. Gazak	1	\$144.07
3	Rita B. Durbin	1	\$144.01
4	Shawna K. Kinslow	1	\$24.02

Thank You for investing in your business in August!

Name	Amount	Name	Amount	Name	Amount
Kimberly S. Gazak	\$3,602.25	Glenda E. Douglas	\$324.50	Beverly A. McCauley	\$204.50
Dianna M. Rogers	\$3,601.75	Rosemary Halsema	\$312.25	Cheryl J. Uchida	\$204.25
Ludmila M. Lomazzi	\$3,600.50	Michelle J. Balint	\$305.00	Betty Fleischman	\$203.50
Gina A Durbin Lanham	\$3,600.25	Della F. Shaw	\$285.25	Rachel A. Willis	\$203.00
Michele R. McGaha	\$3,002.75	Katie A. Davis	\$283.75	Leslie Burke	\$203.00
Sandy L. Pierce	\$1,800.50	Velma M. Wood	\$278.50	Carrie M. Downing	\$203.00
Paula M. Monge	\$1,585.50	Julia Longan	\$264.50	L. Theresa Noack	\$202.00
Diana S. Alderette	\$1,265.50	Janel Olson	\$259.00	Jill S. Clifford	\$202.00
Shawna K. Kinslow	\$902.25	Jana Strickland	\$257.25	Michelle L. Ivey	\$201.50
Ann R. Phillips	\$868.25	Rhonda L. Gritton	\$253.00	Danielle E. Feuerbach	\$201.50
Kelly J. Chisholm	\$803.25	Deitra L. Ginn	\$249.25	Misty M. Kaelin	\$201.25
Jenise Squires	\$778.75	Donna Robertson	\$240.75	Mandi M. Hall	\$201.25
Colette L. Ingram	\$757.75	Imelda L. Cecil	\$232.00	Marlene C. Kravitz	\$201.00
Brooke W. Herman	\$751.75	Bettye M. McClure	\$231.75	Karen M. Garnett	\$201.00
Rita B. Durbin	\$670.25	Shaqua L. Reed	\$229.00	Sarah L. Evans	\$200.50
Dottie M. Marzian	\$653.75	Aimee D. Lottridge	\$223.00	Sarah L. Evans	\$200.50
Tracy Norris	\$653.00	Belinda M. Chavez	\$223.00	Crystal L. Thomas	\$200.25
Marlene M. Roseberry	\$602.75	Larry G. Smith	\$219.00	Jennifer Gehlhausen	\$200.25
Sharon K. Siddon	\$600.50	Regina A. Mickelson	\$218.25	Sheila Dillingham	\$157.00
Marina R. Maxwell	\$509.25	Michele Basham	\$214.00	Krista P. Baldwin	\$144.25
Maria E. Quesada	\$493.75	Crystal J. Dashiell	\$213.00	Susan L. Bland	\$117.50
Jessica Woods	\$465.50	Kimberly G Lottridge	\$212.00	Midge M. Smith	\$107.75
Jodie Porter	\$461.25	Laura A. Wingfield	\$211.75	Martha Broach	\$101.50
Lynnae Bussell	\$461.00	Anne B. Bohr	\$211.75	Mary N. Arrington	\$91.00
Kimberly K. Flanagan	\$412.50	Lisa M. Reff	\$207.00	Marsha L. Carlson	\$60.00
Kimberly C. Bauer	\$391.50	Deborah S. Peach	\$206.00	Ashley A. Nichols	\$49.00
Heather L. Holt	\$340.50	Anne Howard	\$205.25	Kim Ryan	\$35.75
Belinda Nichols	\$330.75	Courtney H. Jones	\$204.75	Kristina L. Navarro	\$30.00
				Debbie L. Dawson	\$20.75
				Erica M. Davis	\$9.50

Monthly Tracking Sheet

NAME _____

MONTH _____

New Faces I put Product on this month	
Total Retail Sales for the month	
Interviews I held this month	
Guests I brought to an event this month	
New Recruits added to my team this month	
Total Wholesale Section 1 orders I placed this month	

Post the Score and Score will Grow! Complete 3 of the 5 Challenges on any of the Teams below and WIN!

There will a Monthly Prize Drawing for Everyone that returns this completed sheet to their Director by **5th of the following month** and win even nicer prizes at Seminar for being Queen of any of the categories (example: Queen of Faces)

Gold Team

Complete 3 of the 5 Challenges & Win!

Gold Team Prize of the Month

- Place a \$800 whsl. order
- Sell \$1,400 Retail
- 20 Faces/Selling Appointments
- 6 Interviews or Guests to Meeting

Silver Team

Complete 3 of the 5 Challenges & Win!

2 Career Enhancement CD's

- Place a \$600 whsl. order
- Sell \$1,000 Retail
- 10 Faces/Selling Appointments
- 4 Interviews or Guests to Meeting

Bronze Team

Complete 3 of the 5 Challenges & Win!

A Career Enhancement CD

- Place a \$400 whsl. order
- Sell \$800 Retail
- 5 Faces/Selling Appointments
- 2 Interviews or Guests to Meeting

People I Shared With or Guests I Brought This Month

<u>NAME OF PROSPECT</u>	<u>PHONE NUMBER & Best Time To Call</u>	<u>Age, Occupation, Married, Children</u>	<u>CD, Recruit Notebook or Guest & Interest Level of 1-10</u>
1			
2			
3			
4			
5			
6			

This is the most important sheet you need to track and turn in to your Director each month. It takes the place of turning in a Weekly Accomplishment Sheet. Turn in monthly for newsletter recognition, prizes and growth in your business!

This form will always be available for you to print on www.julieweaver.net

Plan Your Work & Work Your Plan!

September & October 2009

Sun	Mon	Tue	Wed	Thu	Fri	Sat
6	7	8	9 Director Intender Call 8:30pm EST If you want to commit to debut by March, ask Julie for the info.	10 CAREER ON CALL! 8:30pm EST Have your prospects call in to talk with Julie about the Career! 605-475-6006 Access code 309214#	11 RSVP by 5pm 327-3700 for Muffins & Makeovers	12 Muffins & Makeovers Brush Clinic 10:00-Noon 
13	14	15 Tuesday Night Success Meeting 6:30-8:30pm  1st Qtr. Star Consultant Dead-	16 Director Intender Call 8:30pm EST If you want to commit to debut by March, ask Julie for the info.	17 CAREER ON CALL! 8:30pm EST Have your prospects call in to talk with Julie about the Career! 605-475-6006 Access code 309214#	18 Julie In Dallas, TX doing a Guest Night, Training & New Cons. Debut!	19
20	21	22 Tuesday Night Success Meeting 6:30-8:30pm	23 Director Intender Call 8:30pm EST If you want to commit to debut by March, ask Julie for the info.	24 CAREER ON CALL! 8:30pm EST Have your prospects call in to talk with Julie about the Career! 605-475-6006 Access code 309214#	25 RSVP by 5pm 327-3700 for Muffins & Makeovers	26 Muffins & Makeovers Focus: Eye Clinic! 10:00-Noon 
27	28	29 Tuesday Night Success Meeting 6:30-8:30pm Last day Consultants can place On-line Orders!	30 Director Intender Call 8:30pm EST Last day Consultants can assign an order to Julie for Sept.	1 CAREER ON CALL! 8:30pm EST Have your prospects call in to talk with Julie about the Career! 605-475-6006 Access code 309214#	2	3



How to get on Web Cams?

- 1) You MUST turn your personal firewall "OFF" on your computer.
- 2) Go to www.julieweaver.net
- 3) Click on "LIVE" icon and Julie will appear on the screen, live from her home!

I'd Love Your Opinion! Serum-C One Week Test

Name: _____ Date: _____
 Cell # _____ Home /Work # _____
 Email: _____ Age: _____
 Current Occupation: _____
 Name of Beauty Consultant: _____

1. How many days did it take for you to notice a difference in your skin?

- 1 2 3 4 5 6 7

2. What were the differences? i.e. evenness in skin tone, more of a glow, reduced age spots, reduced wrinkles, softness, firmness, etc.

3. On a scale of 1-10 (with 10 being the highest), how interested are you in completing the 4 week Serum-C replenishing program?

- 1 2 3 4 5 6 7 8 9 10

4. Would this be a product you would share with your girlfriends? Yes No

Why? _____

5. If I could answer any other questions about Mary Kay what would they be?

Thank You for Your Time and Opinion!!!!

- Reported to have the highest level of Vitamin C of any fruit
- Found only in Australia, it is hand-picked in a sustainable way
- Patented technology helps maintain its nutritional content



Kakadu Plum Extract is a star ingredient.

TimeWise® Replenishing Serum+C



TimeWise® Replenishing Serum+C



Other key ingredients

	Known to have the second highest level of Vitamin C content of any fruit. It is also a significant source of potassium, and has a high concentration of nerves and amino acids that can aid in the absorption of Vitamin C.
	The azoite cherry is especially rich in Vitamins A and C, and this fruit has been known to have powerful antioxidant benefits.
	Contains high levels of Vitamin C and was used as a source of the vitamin when oranges were scarce.
	Is considered a "superfruit" because of the large number of vitamins it contains. It has been used for centuries to help reduce the effects of oxidative stress. Has a high level of Vitamin C, along with other vitamins and antioxidants, including polyphenols and Vitamin B5.
	The Argan tree grows only in the south of Morocco, producing an olive that produces small yellow fruits that turn brown when ripe. It is rich in essential fatty acids, and is resistant to oxidation.

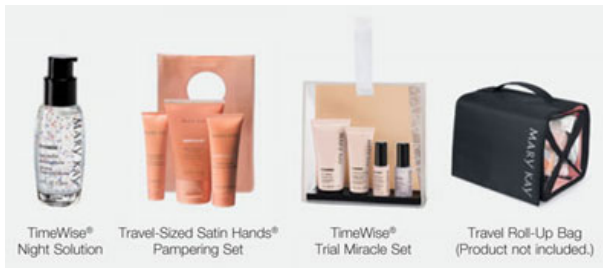
Coupon
\$10 off Serum-C



Julie Weaver, Elite Executive Sales Director
 211 Locust Creek Boulevard
 Louisville, KY 40245
 (502) 489-9900 or julieweaver@insightbb.com

It's Your Time To Shine In 2009!

ORDER SMART & GET FREE PRODUCT!



- \$400 whsl. Get \$30 Free (1 Night Solution)
- \$600 whsl. Get \$30 Free + Mini Satin Hands set
- \$800 whsl. Get \$148 Free (2 Night Sol. + Mini Satin Hands + 2 Trial Size Miracle Sets)

Here's the Latest Scoop!

1. Go to julieweaver.net and Register for Fall Retreat November 13, 14 & 15th in Mt. Sterling, OH with National Sales Director Linda Kirkbride by Sept. 22nd. Cost is \$180 for All 3 days lodging, food, tip, etc. Don't miss out on the Training, Fun and Inspiration!



2. Every Thursday Night at 8:30 pm EST Julie will share the Career with your prospects over the phone. People call in from all over just to "talk with the woman on the CD"! We have recruited someone on EVERY call! So why not let Julie help you to build your team. Simply have your prospect call 1-605-475-6006 and then enter access code of 309214#. You may also call and listen in to learn how to share the career with others!

3. Many of you have asked about my father and have been so kind to pray, help and support me. After 21 days in the hospital, radical bladder removal, a sudden massive heart attack and then a third trip to the hospital, he is finally home. Doing well as expected and will continue to heal and make trips back to Cleveland Clinic as needed. Continue to pray for our family as we work to nurse him back to his full health!



4. What Exactly is Going on at Tuesday Night Success Meetings? So much that we are having to expand!! Here's the agenda so you can get plugged in and take advantage of the BEST Meetings in the Nation!
 6:30pm Check-In Cost is \$3 for Consultants (covers snacks, drinks, handouts, etc.) If you have a Guest for the Makeover simply pay \$2 and we provide it all (product, tray, glamour look, applicators, etc.) You just show up, bring them & make money!
 6:30-6:45pm Guests' faces are prepped for their makeover and Glamour Look while Consultants have an Idea Exchange. (Where a consultant shares a hot idea on sales, booking, etc.)

6:45-7:15pm Recognition for Consultants, Marketing Facts Shared with Guests, Fun & Inspiration!
 7:15-8:15pm Guests Receive a Makeover in the Makeover Studio with B/A photos taken & entered in Model Contest
 New Consultants are in a 6 week Orientation Class designed to teach business basics
 Seasoned Consultants are taught by Julie according to their Career Level and Break Out Sessions.
 8:15-8:30 Show off the Guest Models and Close!

5. Want Hot Tips on how to Book and Hold Parties? Go to www.marykayintouch.com and click on "Let's Talk"!