



For up to date and breaking news, check out our web-site at www.julieweaver.net

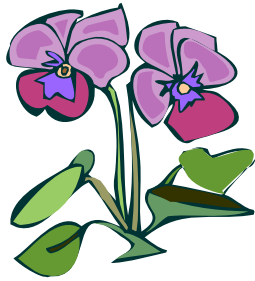
THE ACHIEVER

March Issue, February Results

I Corinthians 2:9 " ... No eye has seen, No ear has heard, No mind has conceived what God has prepared for those who Love Him"

March Focus

- 1. Hold a Power Start 30 New Faces in 30 Days**
(see who won in Feb.)
- 2. Earn your "Charmed Life" bracelet by sharing with 10.**
(see who won in Feb.)
- 3. Earn your New Red Hot Jacket! Lights, Camera, Fashion Contest.**
(see details inside)
- 4. Finish your Star by March 15th!**
(see who's on-target inside)
- 5. Order the New Spring Week-ender products before they sell out!**
- 6. Bring LOTS of Guests to our weekly success events to earn while you learn!**
(see calendar of events inside)



Dear Million \$ Achievers,
 Spring is soon to be here, and with all of the spectacular new product, contests, and events coming up - - it's time to **SPRING INTO ACTION!** **STAND ON HIS PROMISE AS YOU STRIVE TO REACH YOUR MARCH GOALS.** "Whatever you do, work at it with all your heart, as working for the Lord, not for men, since you know that you will receive an inheritance from the Lord as a reward." Col. 3:23-24
 Cheering You On!
 Julie



2nd Month DIQ

Brooke Herman and her Blazing Beauties just completed their 1st month Director Qualification to be our 1st unit in Bedford, KY. Keep up the great work ladies!!

Way to Go!



New DIQ

Audacious, **Annette Simpson** is leading the way for an army of achievers to follow! The Beauty Cadets are officially in qualification to be our next unit in the Dream Weaver Area!



Hall of Fame!

When you turn in your Monthly Tracking Sheet & have at least \$1,000 in sales and/or 2 recruits you will be featured in Hall of Fame

Honorable Mention

- Lori Craft \$997
- Rita Durbin \$657
- Lynnae Bussell \$651
- Angie Thomas \$641
- Julie Bassett \$534
- Claudia Orr \$517
- Donna Reeves \$504
- Jen Miller \$366
- Tracey Doran \$325
- Melinda VanArsdale \$317
- Amy Cheek \$278
- Shelly Turner \$230
- Janine Shackelford

#1



Annette Simpson
\$1,345 + 2 rec



Brooke Dreyer
\$1,932



Jenise Squires
\$1,635 + 1 rec



Colette Ingram
\$1,542 + 1 rec



Dottie Marzian
\$1,160 + 1 rec



Venita Williams
\$1,147 + 1 rec



Sierra Bass
\$847 + 2 rec



Mandy Gossom
\$664 + 2 rec

Great Job!

Welcome New Sisters in Pink!



Awesome!

New Consultant
 Taryea J. Bailey
 Amanda Clephas
 Christy Cutter
 Kara D. Hamilton
 Markita M. Jones
 Kelley J. Kaiser
 Shaunna M. Lee
 Tamarra L. Leitner
 Jen K. Miller
 Marissa Morris
 Ekwutosi Okoli
 C Renee Penick
 Sharon M. Robinson
 Janine Shackelford
 Bonnie J. Spaulding
 Angela C. Thomas

From
 PADUCAH, KY
 LOUISVILLE, KY
 BENNINGTON, IN
 NEW CASTLE, KY
 LOUISVILLE, KY
 PLEASUREVILLE, KY
 NEW ALBANY, IN
 LOUISVILLE, KY
 GEORGETOWN, IN
 JEFFERSONVILLE, IN
 LOUISVILLE, KY
 LOUISVILLE, KY
 SHELBYVILLE, KY
 FRANKFORT, KY
 BAGDAD, KY
 LOUISVILLE, KY

Sponsored by
 A. Cheek
 N. Miller
 H. Holt
 C. Jones
 J. Squires
 M. Gossom
 J. Miller
 M. Gossom
 M. Gossom
 C. Ingram
 S. Smith
 D. Marzian
 A. Simpson
 J. Bassett
 A. Simpson
 M. VanArsdale

Great Beginnings!

Mary Kay always said, "Many a race has been won by getting off to a great start!" Make it your goal to get your business started off right! If you've been a consultant for awhile, why not create a brand new start today?



Power Start

Power Start:

Put Mary Kay on 30 faces in 30 days. (Power Start tracking sheet available under training on julieweaver.net)

Brooke Dreyer & Colette Ingram



Step One



Step Two

Senior Consultant:

Get your first qualified (\$200 order or more) recruit! How?

*Set up 5 "Practice Sharing Sessions" with your Director on 5 people you'd like to have on your team!

Melinda VanArsdale, Stephanie Smith, Nicole Miller, Jen Miller & Jenise Squires!



Power Start Plus

Power Start Plus:

Put Mary Kay on 30 faces and share the career with six women in 30 days.

BROOKE DREYER



Step Three

April Birthdays & Business Anniversaries

Birthdays	Day	Anniversaries	Years
Kelly L. Miller	2	Cristina D. Evans	25
Mary L. Bowles	3	Jackie R. Freels	25
Paige M. Kemme	4	Crystal D. Gabbard	25
Debra A. Clover	5	Helen E. Logan	25
Cameron T. Ricks	6	Debbie E. Lanham	28
Angela A. Gambrel	7	Ruth A. Staples	28
Persephone R. Murphy	8	Rhonda M. Mischel	29
Pamela J. Hardin	9	Mandy B. Gossom	30
Jose Sanchez	11		
Geraldine Arnold	12	Oneila Carter	38
Sharon K. Siddon	12	Dorothy J. Lanier	31
Tonya L. Bell	14	Therese Tatum	30
Jennifer Higdon	15	Sara W. Beavin	29
Lesa H. Scott	15	Zenette Smith	20
Jana Strickland	15	S. Lentini-Aicken	18
S. Lentini-Aicken	17	Joann T. Johnson	18
Heather C. Slack	17	Mary L. Bowles	17
Regina A. Mickelson	19	Rita E. Stephenson	16
Amy D. Green	20	Maria E. Quesada	15
Sally L. Weales	23	Elizabeth Hinton	15
Christa M. Tolle	24	Cynthia B. Skinner	14
		Shaun Workman	14
		Christy Hendricks	13
		Mae E. Tourtillott	11
		Valerie G. Neville	10
		Pamela W. Mink	9
		Tina L. Thompson	8
		Summer K. Hernandez	8
		Rhonda M. Johnson	8
		Jennifer A. Williams	8
		Melissa D. Doyle	8
		Georgetta M. Nelson	7
		Cynthia D. Rollins	6
		Jenise Squires	4
		Angela M. Howard	3
		Cameron T. Ricks	3
		Deborah S. Peach	2
		Debbie L. Dawson	2
		Georgina R. Ivers	2
		Shannon L. Newton	1
		Mandy B. Gossom	1
		Margaret D. Nitzsche	1

On-Target Star Consultants!

STAR QUARTER ENDS March 15th

Consultant Name	Current	—Wholesale Production Needed—				
	Wholesale Production	Sapphire	Ruby	Diamond	Emerald	Pearl
ANGELA THOMAS	\$3,600.75	****	****	****	STAR	\$1,199.25
JEN MILLER	\$2,401.50	****	STAR	\$598.50	\$1,198.50	\$2,398.50
DOTTIE MARZIAN	\$2,236.25	STAR	\$163.75	\$763.75	\$1,363.75	\$2,563.75
LORIE CRAFT	\$2,202.25	STAR	\$197.75	\$797.75	\$1,397.75	\$2,597.75
MARTHA LAHUE	\$2,086.00	STAR	\$314.00	\$914.00	\$1,514.00	\$2,714.00
JENISE SQUIRES	\$2,060.75	STAR	\$339.25	\$939.25	\$1,539.25	\$2,739.25
PAULA MONGE	\$1,847.00	STAR	\$553.00	\$1,153.00	\$1,753.00	\$2,953.00
TONYA BELL	\$1,840.75	STAR	\$559.25	\$1,159.25	\$1,759.25	\$2,959.25
CHRISTINA PATTERSON	\$1,803.25	STAR	\$596.75	\$1,196.75	\$1,796.75	\$2,996.75
MARISSA MORRIS	\$1,803.00	STAR	\$597.00	\$1,197.00	\$1,797.00	\$2,997.00
KASSIE VIA	\$1,739.25	\$60.75	\$660.75	\$1,260.75	\$1,860.75	\$3,060.75
BROOKE DREYER	\$1,707.00	\$93.00	\$693.00	\$1,293.00	\$1,893.00	\$3,093.00
JANICE COCHRAN	\$1,656.25	\$143.75	\$743.75	\$1,343.75	\$1,943.75	\$3,143.75
LYNNAE BUSSELL	\$1,565.50	\$234.50	\$834.50	\$1,434.50	\$2,034.50	\$3,234.50
LAURA MORENO	\$1,479.25	\$320.75	\$920.75	\$1,520.75	\$2,120.75	\$3,320.75
ANNETTE SIMPSON	\$1,468.25	\$331.75	\$931.75	\$1,531.75	\$2,131.75	\$3,331.75
COLETTE INGRAM	\$1,429.75	\$370.25	\$970.25	\$1,570.25	\$2,170.25	\$3,370.25
JULIE WEAVER	\$1,338.00	\$462.00	\$1,062.00	\$1,662.00	\$2,262.00	\$3,462.00
RITA DURBIN	\$1,309.50	\$490.50	\$1,090.50	\$1,690.50	\$2,290.50	\$3,490.50
STEPHANIE SMITH	\$1,274.00	\$526.00	\$1,126.00	\$1,726.00	\$2,326.00	\$3,526.00
CYNTHIA SKINNER	\$1,181.75	\$618.25	\$1,218.25	\$1,818.25	\$2,418.25	\$3,618.25
HEATHER HOLT	\$1,065.25	\$734.75	\$1,334.75	\$1,934.75	\$2,534.75	\$3,734.75
ANN PHILLIPS	\$1,017.00	\$783.00	\$1,383.00	\$1,983.00	\$2,583.00	\$3,783.00
NICOLE MILLER	\$1,012.00	\$788.00	\$1,388.00	\$1,988.00	\$2,588.00	\$3,788.00
BROOKE HERMAN	\$1,007.75	\$792.25	\$1,392.25	\$1,992.25	\$2,592.25	\$3,792.25
SHEILA DILLINGHAM	\$840.75	\$959.25	\$1,559.25	\$2,159.25	\$2,759.25	\$3,959.25
BARBARA MARTIN	\$776.75	\$1,023.25	\$1,623.25	\$2,223.25	\$2,823.25	\$4,023.25
IRENE FIDEL	\$721.00	\$1,079.00	\$1,679.00	\$2,279.00	\$2,879.00	\$4,079.00
KATHY LEE	\$684.50	\$1,115.50	\$1,715.50	\$2,315.50	\$2,915.50	\$4,115.50
SHANDA PEARSON	\$664.00	\$1,136.00	\$1,736.00	\$2,336.00	\$2,936.00	\$4,136.00
REBECCA JENKINS	\$662.75	\$1,137.25	\$1,737.25	\$2,337.25	\$2,937.25	\$4,137.25
CHERI SCOTT	\$642.50	\$1,157.50	\$1,757.50	\$2,357.50	\$2,957.50	\$4,157.50
LISA REFF	\$642.00	\$1,158.00	\$1,758.00	\$2,358.00	\$2,958.00	\$4,158.00
MICHELLE TURNER	\$627.25	\$1,172.75	\$1,772.75	\$2,372.75	\$2,972.75	\$4,172.75
DANA LOGAN	\$626.50	\$1,173.50	\$1,773.50	\$2,373.50	\$2,973.50	\$4,173.50
SHAWNA KINSLOW	\$606.00	\$1,194.00	\$1,794.00	\$2,394.00	\$2,994.00	\$4,194.00
DONNA REEVES	\$603.75	\$1,196.25	\$1,796.25	\$2,396.25	\$2,996.25	\$4,196.25
JANINE SHACKELFORD	\$603.50	\$1,196.50	\$1,796.50	\$2,396.50	\$2,996.50	\$4,196.50
FRIEDA CASTILLO	\$603.00	\$1,197.00	\$1,797.00	\$2,397.00	\$2,997.00	\$4,197.00
SHARON ROBINSON	\$601.75	\$1,198.25	\$1,798.25	\$2,398.25	\$2,998.25	\$4,198.25
KAYLA BUCHANAN	\$601.25	\$1,198.75	\$1,798.75	\$2,398.75	\$2,998.75	\$4,198.75
KARA HAMILTON	\$601.25	\$1,198.75	\$1,798.75	\$2,398.75	\$2,998.75	\$4,198.75
BELINDA NICHOLS	\$593.50	\$1,206.50	\$1,806.50	\$2,406.50	\$3,006.50	\$4,206.50
AMY CHEEK	\$585.25	\$1,214.75	\$1,814.75	\$2,414.75	\$3,014.75	\$4,214.75
JENNIFER BRIDGE	\$571.25	\$1,228.75	\$1,828.75	\$2,428.75	\$3,028.75	\$4,228.75
CLAUDIA ORR	\$545.50	\$1,254.50	\$1,854.50	\$2,454.50	\$3,054.50	\$4,254.50
MARY ALDRIDGE	\$544.00	\$1,256.00	\$1,856.00	\$2,456.00	\$3,056.00	\$4,256.00
MANDY GOSSOM	\$530.50	\$1,269.50	\$1,869.50	\$2,469.50	\$3,069.50	\$4,269.50
A. JOLLY	\$524.00	\$1,276.00	\$1,876.00	\$2,476.00	\$3,076.00	\$4,276.00
JACKIE WHITE	\$518.75	\$1,281.25	\$1,881.25	\$2,481.25	\$3,081.25	\$4,281.25
AMANDA PONDER	\$516.50	\$1,283.50	\$1,883.50	\$2,483.50	\$3,083.50	\$4,283.50
MELANIE REECE	\$514.50	\$1,285.50	\$1,885.50	\$2,485.50	\$3,085.50	\$4,285.50
MELINDA VANARSDALE	\$505.00	\$1,295.00	\$1,895.00	\$2,495.00	\$3,095.00	\$4,295.00
LINDA NICHOLS	\$502.00	\$1,298.00	\$1,898.00	\$2,498.00	\$3,098.00	\$4,298.00
TINA MCGUFFEY	\$491.25	\$1,308.75	\$1,908.75	\$2,508.75	\$3,108.75	\$4,308.75
KRISTINA NAVARRO	\$470.75	\$1,329.25	\$1,929.25	\$2,529.25	\$3,129.25	\$4,329.25
KIM RYAN	\$460.25	\$1,339.75	\$1,939.75	\$2,539.75	\$3,139.75	\$4,339.75
MELISSA THOMPSON	\$457.50	\$1,342.50	\$1,942.50	\$2,542.50	\$3,142.50	\$4,342.50
KERI EICHBERGER	\$439.25	\$1,360.75	\$1,960.75	\$2,560.75	\$3,160.75	\$4,360.75
LAURA WINGFIELD	\$422.25	\$1,377.75	\$1,977.75	\$2,577.75	\$3,177.75	\$4,377.75
CARRIE DOWNING	\$418.50	\$1,381.50	\$1,981.50	\$2,581.50	\$3,181.50	\$4,381.50
LANA HUNT	\$417.50	\$1,382.50	\$1,982.50	\$2,582.50	\$3,182.50	\$4,382.50
PATRICIA LOVE	\$401.50	\$1,398.50	\$1,998.50	\$2,598.50	\$3,198.50	\$4,398.50
DEBORAH FISHER	\$401.00	\$1,399.00	\$1,999.00	\$2,599.00	\$3,199.00	\$4,399.00
JULIE CANNON	\$400.75	\$1,399.25	\$1,999.25	\$2,599.25	\$3,199.25	\$4,399.25

S O U R C E S O F D I A M O N D S



Reminder: You MUST be a Star this Quarter to Qualify for Seminar Seating!

Court of Sharing

Queen's Court of Sales

\$36,000 retail from 7/1/10 to 6/30/11 will put you on stage in National Queen's Court of Sales & give you your choice of these beautiful Rings!



24 New \$600 qualified Recruits for the year 7/1/09—6/30/10 is Court of Sharing and Bee Ring Winner!



#1 Dottie Marzian
\$21,082.50

#1 Colette Ingram 3 \$496.16

2 Brooke A. Dreyer	3	\$402.93
3 Nancy H. Glass	3	\$301.17
4 Dottie M. Marzian	1	\$267.30
5 Julie A. Bassett	4	\$245.59
6 Annette Simpson	2	\$240.26
7 Barbara Martin	1	\$230.09
8 Mandy B. Gossom	5	\$221.08
9 Michelle M. Tocci	1	\$171.13
10 Natalie Gee	1	\$163.41
11 Brooke W. Herman	1	\$156.53
12 Melinda VanArsdale	1	\$144.03
13 Cynthia B. Skinner	1	\$69.80
14 Rayna K. Partin	1	\$56.33
15 Megan E. Cheek	1	\$55.83
16 Amy R. Cheek	1	\$49.36
17 Paula M. Monge	1	\$40.34
18 Courtney H. Jones	1	\$24.05
19 Melanie N. Reece	1	\$24.03

2 Lorie A. Craft	\$16,147.00
3 Jenise Squires	\$14,431.50
4 Mandy B. Gossom	\$13,480.00
5 Paula M. Monge	\$11,695.50
6 Annette M. Simpson	\$11,600.00
7 Brooke A. Dreyer	\$10,961.50
8 Rebecca K. Jenkins	\$10,949.50
9 Donna L. Reeves	\$10,823.00
10 Shawna K. Kinslow	\$10,772.00
11 Amy R. Cheek	\$10,329.50
12 Ann R. Phillips	\$9,593.50
13 Rita B. Durbin	\$9,349.50
14 Stephanie T. Smith	\$9,314.00
15 Cynthia B. Skinner	\$9,290.00
16 Brittney D Hillerich	\$8,836.00
17 Lynnae Bussell	\$8,601.00
18 Linda M. Nichols	\$8,522.50
19 Rayna K. Partin	\$8,424.50

Thank You for investing in your business in February!

Name	Amount		Amount		Amount
Angela C. Thomas	\$3,600.75	Patricia A. Love	\$401.50	Amanda L. Ponder	\$214.50
Jen K. Miller	\$2,401.50	Deborah L. Fisher	\$401.00	Lorraine J. Sandoval	\$210.50
Christina Patterson	\$1,803.25	Julie K. Cannon	\$400.75	Yolanda M. Ledford	\$209.00
Marissa Morris	\$1,803.00	Jodie Porter	\$367.50	Katherine M. Fields	\$208.50
Jenise Squires	\$1,533.75	Rebecca K. Jenkins	\$367.50	Mary Y. Aldridge	\$208.00
Brooke A. Dreyer	\$1,433.50	Chanda K. Daily	\$359.75	Janis L. Baskett	\$207.00
Dottie M. Marzian	\$1,016.00	Angela M. Howard	\$325.25	Crickett Fackler	\$206.50
Nicole R. Miller	\$1,012.00	Amy R. Cheek	\$320.25	Melissa K. Holt	\$206.00
Brooke W. Herman	\$1,007.75	Mandy B. Gossom	\$318.00	Rebecca E. Flowers	\$205.50
Paula M. Monge	\$991.75	Patrica C. Sawyer	\$300.50	Rita E. Stephenson	\$205.00
Lorie A. Craft	\$858.25	Ruth D. Clark	\$297.00	Jessica D. Vaughn	\$204.00
Barbara Martin	\$776.75	Marina R. Maxwell	\$291.50	Linda F. Norris	\$203.50
Laura M. Moreno	\$672.25	Kathleen C. Tarnow	\$289.50	Samantha J. Brown	\$203.50
Annette M. Simpson	\$662.50	Shannon M. Devine	\$289.50	Tara D. Ciszewski	\$203.00
Colette L. Ingram	\$652.75	Melinda R VanArsdale	\$286.00	Irene B. Fidel	\$203.00
Rita B. Durbin	\$650.00	Georgetta M. Nelson	\$284.00	Debbie L. Cline	\$203.00
Cheri R. Scott	\$642.50	Paulette Hollis	\$278.50	Bridgette Threats	\$202.50
Cynthia B. Skinner	\$640.25	Betty Fleischman	\$267.75	Frieda J. Castillo	\$201.00
Tonya L. Bell	\$632.25	Carrie M. Downing	\$265.50	Trish K. Claunch	\$201.00
Dana L. Logan	\$626.50	Cindy Martinez	\$259.00	Debbie E. Lanham	\$200.75
Shawna K. Kinslow	\$606.00	Jose Sanchez	\$253.00	SharaLeigh Fries	\$200.50
Janine K Shackelford	\$603.50	Linda M. Nichols	\$248.00	Regina A. Mickelson	\$200.25
Sharon M. Robinson	\$601.75	Sheila R. Trotter	\$247.25	Bonnie J. Spaulding	\$200.25
Kara D. Hamilton	\$601.25	Rhonda L. Gritton	\$240.00	Jean A. Webb	\$200.00
Heather L. Holt	\$565.00	Kay Braid	\$238.75	Lauren A. Ogden	\$200.00
Claudia Orr	\$545.50	Zenette Smith	\$236.50	Elizabeth Hinton	\$200.00
Lynnae Bussell	\$526.50	Margaret C. Wuertz	\$234.50	Michelle L. Turner	\$187.00
Melanie N. Reece	\$514.50	Jessica L. Caudle	\$229.00	Sandra D. Purcel	\$166.00
Kassie N. Via	\$507.00	Elaine B. Roche	\$228.00	Jennifer N. Bridge	\$161.75
Stephanie T. Smith	\$473.50	Teresa L. Gossom	\$228.00	Judy B. Brown	\$145.00
Keri A. Eichberger	\$431.50	Tina R. McGuffey	\$228.00	Megan E. Cheek	\$142.50
Laura A. Wingfield	\$422.25	Pennie D. Kendall	\$226.25	Michelle M. Tocci	\$137.50
Donna L. Reeves	\$401.75	Lina Y. Fong	\$225.00	Marianne Anderson	\$137.50
		Imelda L. Cecil	\$217.00		

My Monthly Tracking Sheet to Success

3 Parties Each Week or 30 New Faces Every Month **3**

Name _____

Month _____

<u>Totals for the Month</u>	
# of New Faces	
Total Retail Sales	
Interviews Held	
Guests I brought	
New Recruits added	
Total Whsl. Orders	

Name	Sales	Name	
1		16	
2		17	
3		18	
4		19	
5		20	
6		21	
7		22	
8		23	
9		24	
10		25	
11		26	
12		27	
13		28	
14		29	
15		30	



\$300 in New Sales Each Week!

National Queen's Court of Sales is \$36,000 Retail for the Year 7/1/10—6/30/11 about \$1,500 wholesale per month!

ACTIVITY PLANNER

1+1+1 = Star & Red Jacket Fun!
 2+2+2 = Star & Team Leader Too!



STAR DEADLINES

1st Quarter: June 16th-Sept.15th
 2nd Quarter: Sept. 16th-Dec. 15th
 3rd Quarter: Dec. 16th-Mar. 15th
 4th Quarter: Mar. 16th-June 15th

WEEK	NEW RETAIL SALES	MISC. SALES	TOTAL SALES	WHSL. ORDERS
1				
2				
3				
4				
	Monthly Total	Monthly Total	TOTAL	Monthly Total



3 Sharing Opportunities Every Week!

National Court of Sharing is 24 NEW \$600 Qualified Recruits for the Year 7/1/10—6/30/11



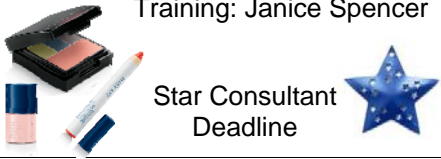


NAME	PHONE #	Tried Product	Gave CD	Guest to Meeting	Interviewed	Answer & Follow Up
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
11						
12						


= DRIVE FREE!



TEAM MEMBER	PHONE #	Amt. & Month of last order	PRODUCTION THIS MONTH
1			
2			
3			
4			
5			
6			
7			
+ MY PRODUCTION			TOTAL


March & April 2011

Mon	Tue	Wed	Thu	Fri	Sat
14 Frankfort Meeting 5:30pm	15 Tues. Night Success Meeting 6:30-8:30pm Booking and Selling with New Spring Products! Training: Janice Spencer  Star Consultant Deadline	16	17 8:30pm Career Call 1-605-475-6006 Access: 309214# Make a reservation for your prospect by 5pm 327-3700	18 RSVP by 5pm to 327-3700 for Muffins and Makeovers	19 Muffins & Makeovers 10-Noon Brush Clinic 
21 In-Depth Glamour Clinic 5:30-7:30pm At Frankfort Training Ctr. See julieweaver.net for details	22 Tues. Night Success Meeting 6:30-8:30pm Full Circle! Training: Julie Weaver 	23	24 8:30pm Career Call 1-605-475-6006 Access: 309214# Make a reservation for your prospect by 5pm 327-3700	25	26
28 Frankfort Meeting 5:30pm	29 Tues. Night Success Meeting 6:30-8:30pm Consistently Connecting: how to connect with people to stay on the books, sell & be a Star! Training: Venita Williams 	30	31 8:30pm Career Call 1-605-475-6006 Access: 309214# Last day cons. Can order online until 10pm for Mar.	1 2 Career Conference Covington, KY	
4 Frankfort Meeting 5:30pm	5 Tues. Night Success Meeting 6:30-8:30pm An Audacious April Plan for Success Training: Brooke Herman 	6	7 8:30pm Career Call 1-605-475-6006 Access: 309214# Make a reservation for your prospect by 5pm 327-3700	8	9



Your Key to the Bee:

When you complete 10 interviews in 1 month and turn in your "What Women Want" sheets from each woman you shared with, you win a Sterling Silver Charm Bracelet with the bitty bee charm. Then for each New Qualified Team Member you add you'll receive a Team Building Charm!



Way to Go Venita Williams for winning this Beautiful "Charmed Life" Bracelet!!

MARCH MADNESS HOSTESS PROGRAM

GET \$100 IN MARY KAY PRODUCTS FREE FOR PARTYING WITH ME!



With Spring in the air, isn't it time for you to get a New "Look"? I'll customize a "Look" specifically for you, teach you step by step application techniques with America's Best Selling Brand of Skin Care and Cosmetics. You can Score Big when you Host a Party with me! So...Get your Calendar, Call your Friends, and let me help you WIN!!

HERE'S HOW TO SCORE BIG:

\$25 FREE MARY KAY PRODUCT GIVEN AT YOUR PARTY

WHEN: You give me your *Guest List of 8-10 Friends (Name, Address & Phone #) so I can mail the Invitations & Pre-Profile their skin before I arrive.

**Guest list turned in to me within 48 hours after setting the Party Date.*



\$25 FREE MARY KAY PRODUCT GIVEN AT YOUR PARTY

WHEN: You take up \$100 or more in Outside orders prior to your Party from those who cannot attend. **Catalogs, samples & Order forms enclosed to help you!*



\$25 FREE MARY KAY PRODUCT GIVEN AT YOUR PARTY

WHEN: Your Party Holds on the Original Date and Time we Schedule and at least 4 of your *Girlfriends attend! **Friends must be 18years old and non MK customers*



\$25 FREE MARY KAY PRODUCT GIVEN AT YOUR PARTY

WHEN: You have at least \$200 in Party Sales (not including Outside Orders) and 1 Party Booked from your Party!

A SLAM DUNK BONUS!

Receive an Additional \$25 in FREE Mary Kay Product

for coming with me to our Special Hostess Appreciation Event on Tuesday, April 12th at 6:30pm. At this Event we will be having an In-depth "Eye Clinic". You will learn How to turn back the hands of time around your eyes, Learn Hollywood Eye Color Application, and be Honored as one of my Amazing March Madness Hostesses!



LIGHTS **action** FASHION Challenge

March 1 through June 30, 2011



Incredible Seminar 2011 rewards can be yours.

See all you can get when you add just 3* new qualified personal team members during the *Lights, Action, Fashion Challenge*, March 1 through June 30, 2011.

Team building never looked so good on you!



Team Builders / Independent Beauty Consultants:

- Move up the career path in your red-hot, new Mary Kay® red jacket. Three fabulously redesigned new styles are being awarded at Seminar 2011. The choice is yours!
- Get your name badge ribbon.
- Receive your invitation to the exciting *Lights, Action, Fashion Reception*.

Independent Sales Directors:

- Surround yourself with success with a custom Mary Kay® capelet to accompany your brand-new Sales Director Suit being awarded at Seminar 2011.
- Get your name badge ribbon.
- Receive your invitation to the exciting *Lights, Action, Fashion Reception*.



Keep going – you get all this and more!



Receive your exclusive invitation to the special *Lights, Action, Fashion Luncheon*.



Make a fabulous custom jewelry set yours.



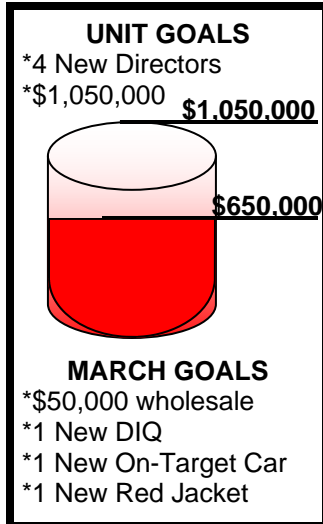
Take the *Lights, Action, Fashion Challenge* today.

Claim your awards at Seminar 2011.

*For contest purposes, a qualified new personal team member is one whose initial order with the Company is \$600 or more in wholesale Section 1 products and it is received and accepted by the Company in the same or following calendar month, between March 1 and June 30, 2011, that her Independent Beauty Consultant Agreement is received and accepted by the Company.

Julie Weaver, Elite Executive Sales Director
211 Locust Creek Boulevard
Louisville, KY 40245
(502) 489-9900 or julieweaver@insightbb.com

To an Amazing Consultant!



[Career Conference offers](#) something for everyone! From the recognition you deserve to the education that can help you share products, grow profits and build your team successfully – Career Conference 2011 is the place to be!

Coming to a city near you:

- March 25-26
- March 26-27
- March 27-28
- April 1-2
- April 3-4

Look Who's Registered to attend:

Laura Moreno	Stephanie Smith	Patricia Love (NM)	Jen Miller
Julie Bassett	Rita Durbin	Brooke Dreyer	Tonya Bell
Paula Monge (NM)	Mandy Gossom	Amy Cheek (IL)	Kassie Via
Lorie Craft	Mary Aldridge	Donna Reeves	Angela Thomas
Cindy Skinner	Colette Ingram	Dottie Marzian	Nancy Glass
Annette Simpson	Brooke Herman	Shawna Kinslow (TX)	Lynnae Bussell
Kim Lottridge	Becky Jenkins	Claudia Orr (TX)	Jenise Squires
Brittney Hillerich	Rayna Partin (NC)	Julie Weaver	

Julie will be attending Covington, KY conference April 1st-2nd.