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# THE ACHIEVER

## June Issue, May Results

**I Corinthians 2:9 " ... No eye has seen, No ear has heard, No mind has conceived what God has prepared for those who Love Him"**

### June Focus

- 1. Finish your Star by 6/15!**  
(see who's on target)
- 2. Share this opportunity & earn your Red, Hot Jacket in the Lights Fashion Action contest!**  
(see details & who's on target inside)
- 3. Help us with the Countdown to the Crown cause so you can Party for a Purpose & send 200 girls to Princess Prep School!**  
(see details inside)
- 4. Register for Seminar so you can stroll across stage as the #1 Unit!**
- 5. Decide to Step up & be a Leader in our Future National Area!**  
(See details inside)
- 6. Get your order in by June 30th to help Finish our Biggest year yet!**  
(See Unit Goal inside)

Dear 7 Time Million \$ Achievers,

How sweet it is to see a Harvest coming from seeds sown in faith, watered with determination, and fertilized with commitment! So many times it would have been easier to quit, but now watching as we hit the 1 Million \$ mark a month early, seeing the National requirements change to give us the Green light to debut, and seeing the Leaders emerge to form our National Area - - it has ALL been worth it! God's words resonate in my mind; from Isaiah 61:3 "They will be called oaks of righteousness, a planting of the Lord for the display of his splendor." May I encourage you to keep running the race, because we have a HUGE God sized assignment to complete this month (The Countdown to the Crown) and no matter the outcome we can say we have stayed faithful to the cause to change lives Externally for Eternity!

Believing in the Harvest for You!

Julie

### Brand New Director Brooke Herman



Brooke Herman Proud Sales Director of The Beauty Bombshells!

1st Unit in Bedford, KY

Amanda Brewer, Abi Ernstes, Heather Westrick, Tonya Chubb,

Kara Hamilton, Pam Watson, Jenni Coleman, Catherine Howard, Paige Lucas, Marchita McClure, Michelle Pratt, Alicia Davis, Courtney Jones, Lindsay Taylor, Brooke Dreyer, Aspen Couch, Hannah Todd, Keri Ellis, Jamie Killen, Kassie Via, Kaetlin Law, Carla Waddel, Laura Enevoldsen!

### 3rd Month DIQ Annette Simpson



Amazing, Annette Simpson and her Beauty Cadettes are blazing a trail to becoming our next Dream Weaver Area Unit! How exciting to watch our Future National Area bloom with amazing Leaders! We are so proud of you Annette!

### On-Target to Drive Free



Captivating, Colette Ingram is leading her Classy Chics team to the trophy on wheels! Way to lead by example Colette, we are so proud of you!

### New Team Leaders



Sensational, Cindy Skinner is a Brand new Team Leader & is building a strong Team in Frankfort! Way to go Cindy - Keep it up!

**&**

Amazing, Mandy Gossom is putting wheels on her dreams of Driving Free, and building our 1st unit in New Castle, KY! Go, Mandy Go!



### Hall of Fame!

When you turn in your Monthly Tracking Sheet & have at least \$1,000 in sales and/or 2 recruits you will be featured in Hall of Fame

#1



Annette Simpson  
\$1692



Colette Ingram  
\$1510 + 1 rec.



Lorie Craft  
\$1293



Venita Williams  
\$1044



Sierra Bass  
2 rec. + \$715

#### Honorable Mention

Dottie Marzian, Rita Durbin, Rayna Partin, Shelly Turner, Michele Richardson, Mandy Gossom, Melinda VanArsdale, Kwi Okoli, Donna Reeves, Jen Miller, Brooke Dreyer, Judi Fuhs-Dunn

# Welcome New Sisters in Pink!



## New Consultant

Jenni D. Coleman  
Aspen Justus-Couch  
Amanda L. Pike  
Michele Richardson  
Pamela L. Watson  
Heather C. Westrick

## From

COMMISKEY, IN  
CARROLLTON, KY  
OPDYKE, IL  
SHELBYVILLE, KY  
PENDLETON, KY  
MILTON, KY

## Sponsored by

B. Herman  
B. Herman  
A. Cheek  
C. Ingram  
B. Herman  
B. Herman

# Great Beginnings!

Mary Kay always said, "Many a race has been won by getting off to a great start!" Make it your goal to get your business started off right! If you've been a consultant for awhile, why not create a brand new start today?



Power Start

### Power Start:

Put Mary Kay on 30 faces in 30 days. (Power Start tracking sheet available under training on julieweaver.net)

**Colette Ingram!**



Step One



Step Two

### Senior Consultant:

Get your first qualified (\$200 order or more) recruit! How?

\*Set up 5 "Practice Sharing Sessions" with your Director on 5 people you'd like to have on your team!

**Kassie Via!**

# Congratulations on 2 New MK Babies!



Tucker Joseph Gossom  
May 21st  
9lbs 2oz 22 1/2 in  
Proud Parents: Mandy & Ryan Gossom



Caleb Despain  
Proud Parents: Samantha Despain

# July Birthdays & Business Anniversaries

Birthdays	Day
Danielle R. Merrick	1
Elaine B. Roche	3
Raegan L. Lalli	5
Jessica Woods	5
Jenni D. Coleman	6
Patricia A. Latham	6
Rayna K. Partin	6
Cheryl A. Fredsall	9
Belinda Nichols	9
Natalie Gee	10
Betty C. Hawkins	10
Saundra D. Blair	14
Rosa Maynard	14
Marisa C. Skinner	14
Sharon L. Polk	18
Jackie L. White	19
Michelle M. Spencer	20
Mary Y. Aldridge	21
Stacey R. Wallace	21
Taryea J. Bailey	24
Keona A. Warren	25
A. Carpenter	27
Cathy Hall	27
Aspen T Justus-Couch	27
Lucy D. Lucas	27
Angela J. Mitchell	28



## Anniversaries

Anniversaries	Years
Judy Stumph	29
Geraldine Arnold	29
Ann R. Phillips	28
Patricia Stanton	26
Paul H. Ritter	19
Nancy M. Gossom	18
Jean A. Webb	18
A. Carpenter	16
Marlene C. Kravitz	16
Phyllis Hudson	15

Jacquelyn C. Tocchi	14
Julie A. Bassett	14
Lichun Wu	9
Sharon M. Womack	9
Rebecca E. Flowers	9
Franci L Christopher	8
Raegan L. Lalli	8
Heather K. Johnson	6
Lesa H. Scott	5
Belinda Nichols	4
Danielle Adams	4
Tanzala R. Watts	4
Morgan A. Roller	4
Angela J. Mitchell	3
Amanda M. Carpenter	3
Joanna Lynch	3
Jessica Woods	2
Gina A Durbin Lanham	2
Ashley R. Shepherd	2
Michelle L. Turner	1
Mary Y. Aldridge	1
Donatta L. Kidwell	1
Lora S. Floyd	1
Ashley N. Kyle	1
Ashley J. Stewart	1



# Court of Sharing



24 New \$600 qualified Recruits for the year 7/1/09—6/30/10 is Court of Sharing and Bee Ring Winner!



# Queen's Court of Sales

\$36,000 retail from 7/1/10 to 6/30/11 will put you on stage in National Queen's Court of Sales & give you your choice of these beautiful Rings!



#1 Dottie Marzian

\$27,533.00

#1 Brooke Dreyer	7	\$1,482.48
2 Mandy B. Gossom	7	\$1,050.55
3 Colette L. Ingram	5	\$985.10
4 Brooke W. Herman	3	\$798.19
5 Julie A. Bassett	5	\$674.24
6 Nancy H. Glass	4	\$560.18
7 Cynthia B. Skinner	4	\$434.52
8 Annette M. Simpson	2	\$345.81
9 Dottie M. Marzian	2	\$331.99
10 Melinda R VanArsdale	2	\$260.88
11 Michelle M. Tocci	1	\$191.38
12 Stephanie T. Smith	2	\$187.78
13 Jen K. Miller	3	\$152.46
14 Courtney H. Jones	2	\$128.25
15 Tina S. Johnson	1	\$120.27
16 Marcia C. Newby	1	\$72.99
17 Donna L. Reeves	2	\$71.01
18 Rayna K. Partin	1	\$60.37
19 Megan E. Cheek	1	\$55.83
20 Linda M. Nichols	1	\$54.54
21 Amy R. Cheek	1	\$51.00
22 Paula M. Monge	1	\$45.50
23 Melanie N. Reece	1	\$41.08
24 Ashley Casebier	2	\$34.68
25 Tanzala R. Watts	1	\$29.35
26 Julie F. Bowen	1	\$27.69
27 Kassie N. Via	1	\$26.24
28 Kelly J. Chisholm	1	\$26.22
29 Rebecca K. Jenkins	1	\$25.99
30 Sheila R. Trotter	1	\$24.28
31 Glenda F. Kruer	1	\$24.02

2 Jenise Squires	\$21,632.00
3 Lorie A. Craft	\$20,338.00
4 Annette M. Simpson	\$19,531.00
5 Mandy B. Gossom	\$18,589.00
6 Rebecca K. Jenkins	\$15,981.50
7 Donna L. Reeves	\$15,916.00
8 Shawna K. Kinslow	\$14,793.00
9 Paula M. Monge	\$14,705.50
10 Amy R. Cheek	\$14,072.50
11 Brooke A. Dreyer	\$13,600.50
12 Colette L. Ingram	\$13,580.00
13 Brooke W. Herman	\$12,915.00
14 Rita B. Durbin	\$12,619.00
15 Cynthia B. Skinner	\$12,612.50
16 Janine K Shackelford	\$12,376.00
17 Marlene M. Roseberry	\$12,009.00
18 Heather L. Holt	\$11,736.50
19 Julie A. Bassett	\$11,595.00
20 Dana L. Logan	\$10,428.50

## in your business in May!

Rita L. Rucker	\$611.25	Danyelle L. Coulter	\$245.00
Donna J. Britton	\$609.00	Ekwutosi Okoli	\$244.00
Misty D. Trotter	\$607.00	Amy M. Walters	\$243.00
Stacey L. Ewalt	\$606.00	Tina R. McGuffey	\$242.50
Cynthia B. Skinner	\$604.00	Brooke A. Dreyer	\$239.50
Christy M. Mattingly	\$600.75	Shaunna M. Glass	\$237.50
Tiffany Kruer	\$600.50	Melinda R VanArsdale	\$237.25
Paula M. Monge	\$558.50	Velma M. Wood	\$236.50
Heather L. Holt	\$552.50	Anja E. Heberle	\$236.50
Janine K Shackelford	\$535.75	Sharon K. Wilson	\$235.25
Rita E. Stephenson	\$511.50	Pamela L. Watson	\$232.50
Lorie A. Craft	\$508.50	Lynnae Bussell	\$230.50
Chanda K. Daily	\$494.75	Heather C. Slack	\$229.25
Susan Gallegos	\$483.00	Abigail Ernestes	\$229.00
Amy D. Green	\$443.50	Mary L. Bowles	\$226.50
Jana Strickland	\$403.00	Paula C. Cardwell	\$224.00
Jose Sanchez	\$401.00	Marianne Anderson	\$222.50
Patty Wright	\$400.00	Clyda L. Henderson	\$220.25
Shirley R. McNeely	\$372.00	Lindsay L. Taylor	\$220.00
Alexandra C Bellizio	\$365.25	Janie Bessette	\$219.00
Susan J. Bible	\$363.00	Lisa M. Reff	\$217.25
Ruth D. Clark	\$362.00	Julie F. Bowen	\$216.50
Keri A. Eichberger	\$348.50	Suzanne G. Duncan	\$216.00
Kandice Whitehead	\$322.00	Tinlisha M. Stanley	\$215.75
Karen A. Cosens	\$319.50	Tiffany M. Wright	\$214.00
Sharon M. Robinson	\$311.00	Shannon M. Devine	\$213.75
Valerie H. Coleman	\$303.25	Kelly M. Brown	\$213.50
Michelle L. Kelty	\$301.50	Debbie L. Dawson	\$213.25
Rosemary Halsema	\$296.75	Doris Tyler	\$213.00
Michelle M. Tocci	\$281.25	Natalie McLean	\$213.00
Diane A. Breen	\$279.75	Courtney P. Lucas	\$213.00
Ruth M. Hawkins	\$277.75	Charlene M. Smith	\$211.50
Bethanie D. Clark	\$271.25	Michelle L. Ivey	\$210.25
Teresa D. Wilkinson	\$267.50	Kimberly K. Penn	\$210.00
Whitney H. Reaves	\$262.00	Therese Tatum	\$207.00
Sheila Dillingham	\$258.50	Mechelle R. Glenn	\$206.00
Jamie L. Killen	\$253.00	Shirley M. Howard	\$206.00
Connie Camden	\$252.00		
Mary Y. Aldridge	\$245.00		

## Thank You for investing

Name	Amount
Jan A. Link	\$2,419.00
Michelle G. Lamom	\$2,418.50
Nina S. Elbert	\$1,910.75
Lanika E. Newby	\$1,824.75
Marcia C. Newby	\$1,824.25
Michele F Richardson	\$1,800.75
Jenise Squires	\$1,304.75
Marlene M. Roseberry	\$1,288.00
Dottie M. Marzian	\$1,202.25
Colette L. Ingram	\$946.75
Jen K. Miller	\$918.00
Amy R. Cheek	\$780.75
Brooke W. Herman	\$735.75
Mandy B. Gossom	\$711.50
Michelle M. Spencer	\$704.25
Carrie Berger	\$698.50
Rita B. Durbin	\$659.75
Donna L. Reeves	\$657.00
Tonya J. Chubb	\$656.00
Susan L. Berry	\$655.50
Rebecca K. Jenkins	\$654.75
Annette M. Simpson	\$650.50
Glenda F. Kruer	\$649.75
Linda M. Nichols	\$628.00

# My Monthly Tracking Sheet to Success

**3** Parties Each Week or 30 New Faces Every Month

Name \_\_\_\_\_

Month \_\_\_\_\_

<u>Totals for the Month</u>	
# of New Faces	
Total Retail Sales	
Interviews Held	
Guests I brought	
New Recruits added	
Total Whsl. Orders	

Name	Sales	Name	
1		16	
2		17	
3		18	
4		19	
5		20	
6		21	
7		22	
8		23	
9		24	
10		25	
11		26	
12		27	
13		28	
14		29	
15		30	



**\$300** in New Sales Each Week!

National Queen's Court of Sales is \$36,000 Retail for the Year 7/1/10—6/30/11 about \$1,500 wholesale per month!

## ACTIVITY PLANNER

1+1+1 = Star & Red Jacket Fun!  
 2+2+2 = Star & Team Leader Too!



## STAR DEADLINES

1st Quarter: June 16th-Sept.15th  
 2nd Quarter: Sept. 16th-Dec. 15th  
 3rd Quarter: Dec. 16th-Mar. 15th  
 4th Quarter: Mar. 16th-June 15th

WEEK	NEW RETAIL SALES	MISC. SALES	TOTAL SALES	WHSL. ORDERS
<b>1</b>				
<b>2</b>				
<b>3</b>				
<b>4</b>				
	Monthly Total	Monthly Total	TOTAL	Monthly Total



# 3 Sharing Opportunities Every Week!

National Court of Sharing is 24 NEW \$600 Qualified Recruits for the Year 7/1/10—6/30/11



NAME	PHONE #	Tried Product	Gave CD	Guest to Meeting	Interviewed	Answer & Follow Up
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
11						
12						


# = DRIVE FREE!



TEAM MEMBER	PHONE #	Amt. & Month of last order	PRODUCTION THIS MONTH
1			
2			
3			
4			
5			
6			
7			
+ MY PRODUCTION			TOTAL

# June & July 2011

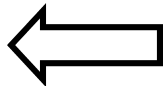
Mon	Tue	Wed	Thu	Fri	Sat
<b>13</b> Frankfort Meeting 5:30pm	<b>14</b> Tues. Night Success Meeting 6:30-8:30pm <b>Right Now Plan Your Place on Stage Next Year!</b>  Training: Janice Spencer	<b>15</b>  <b>Star Consultant Deadline</b>	<b>16</b>	<b>17</b> RSVP by 5pm to 327-3700 for Muffins and Makeovers	<b>18</b> Muffins & Makeovers 10-Noon Brush Clinic 
<b>20</b> Frankfort Meeting 5:30pm	<b>21</b> Tues. Night Success Meeting 6:30-8:30pm <b>Packing Power into Parties!</b> Training: Brooke Herman 	<b>22</b>	<b>23</b> BIG Countdown to the Crown Princess Pampering Party! Details to be Announced!	<b>24</b> RSVP by 5pm to 327-3700 for Muffins and Makeovers	<b>25</b> Muffins & Makeovers 10-Noon Brush 
<b>27</b> Frankfort Meeting 5:30pm	<b>28</b> Tues. Night Success Meeting 6:30-8:30pm <b>Customer Service Savvy!</b> Training: Sierra Bass 	<b>29</b>	<b>30</b> <div style="border: 1px solid red; padding: 5px; color: red; text-align: center;"> <b>LAST DAY OF THE MARY KAY YEAR!</b>                          Last day cons. Can order online until 10pm for June!                     </div>	<b>1</b>	<b>2</b>
<b>4</b> No Frankfort Meeting Happy 4th of July!	<b>5</b> Tues. Night Success Meeting 6:30-8:30pm <b>Planning for My Best Year Yet!</b> Training: Julie Weaver 	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>






**Your Key to the Bee:**

When you complete 10 interviews in 1 month and turn in your "What Women Want" sheets from each woman you shared with, you win a Sterling Silver Charm Bracelet with the bitty bee charm. Then for each New Qualified Team Member you add you'll receive a Team Building Charm!

**Make this Your Goal for June!**



## COUNTDOWN TO THE CROWN CONTEST CONSULTANT GOAL & HOW TO SHEET

**CONTEST DATES:** June 1st - 30th

**GOAL:** For the Dream Weaver Area Consultants to raise \$15,000 to \$30,000 to sponsor 200 Inner-City girls to attend the Princess Prep School for Free on August 1st - 5th!

**HOW:** If 100 Consultants raise \$150 each by getting sponsors to donate .50 to \$5 per face they put the Mary Kay product on in June (goal of 30 faces) = \$15,000, if they raise \$300 = \$30,000!

**FOR:** Not only will our efforts be a blessing to 200 little girls, but a blessing to the 30 women we pamper, and a blessing to YOU for the new customers, sales, bookings, and new team members you will get by your efforts! I promise your life & your business will never be the same after being stretched to make this God sized goal a reality!

### BONUS FOR ALL CROWNING ACHIEVERS

Every Consultant that Pampers 30 or more Faces, Raises \$150 (enough to sponsor 1 child) for the Countdown to the Crown cause, and Places at least a \$600 Wholesale order in June will WIN:



Your Choice of the Purple Leopard MK  
Logo Sunglasses!

OR

The Black MK Logo, Mock-Croc Wallet!



Every Consultant that Pampers 30 or more Faces, Raises \$300 (enough to sponsor 2 children) for the Countdown to the Crown cause, and Places at least a \$1,000 Wholesale order in June will WIN:

A Beautiful MK Logo, Metallic Silver Band with a Silver Sunray Dial!

### What to Do to Help the Cause & Win!

1. Make a list of 15-20 people you can ask to Sponsor you Financially by pledging to donate .50, \$1, \$2, or \$5 per face that you put the Mary Kay product on in the month of June! (*Example: Ask Sunday School Class, Co-workers, Networking Groups, Current Customers, Family, Friends, etc.*) The Goal is that each Consultant raise \$150 to \$300 and that if 100 Consultants participate = \$15,000 (the amount Julie committed to raising) to \$30,000 (the entire amount of the Prep school) Give the a bracelet as a token of their pledge, and make arrangements to pick up donation checks in the first week of July! The more sponsors the better!

2. Make a list of 30-50 people (Current Customers, Friends, Family, Co-Workers, Warm Chats, Referrals, etc.) and say something like:

*Sample Script: Hi \_\_\_\_\_, this is \_\_\_\_\_ with MK. Do you have a quick minute for me tell you about something I am so excited, and passionate about? Great! I'm looking for some women who would help me out with a VERY special cause. During the month of June, we are raising money to provide 200 Free Scholarships for inner-city girls to go to a Princess Prep School. It's a Christian based day camp for girls ages 4-9 to learn what True Beauty means, and to take a pro-active approach to keep them from getting into the sex industry, because the average age of a girl getting into prostitution in the US is 12 years old. Isn't that heartbreaking!? It blew my mind when I heard that. We are partnering with the Refuge for Women, which is a safe house for those very women who are trying to get out of the sex industry, to fund this much needed camp for little girls, and this is where I could use your help. I have several sponsors who are willing to donate money for each face that I pamper in the month of June to raise money for the cause, & I have personally committed to pampering at least 30 women & (her name) I would Love for you to be one! I will even pay you in FREE product if you will let me pamper you & a few of your Girlfriends to help the cause - It' will be a Party with a Purpose! You'll receive pampering with our incredible skin care products, learn tips on makeup application, get a new Look for the Summer, & have a chance to learn more about the Refuge for Women, as well as earn some Free Products! Is there any reason why we couldn't schedule a date & time for your special Pampering Party this week or would the following be better for you?*

3. Put the name of each person that you pamper (hand, feet, or face = counts) on the countdown to the crown contest sheet to show your sponsors, and to keep track of your results.

4. Take Brochures with you everywhere you go! Spread the word about our wonderful products, and the great cause you are working for! Do whatever it takes to help these girls, and amazing things will happen for you!



# Princess Prep School



Princess Prep School is a week-long event for girls ages four through those entering third grade. The girls are taught the true meaning of "princess" through puppet shows, live princess performances, hands-on lessons, crafts, music, sign language, Biblical truths, and manners to help them discover their royal purpose in Christ.

[www.royalpurpose.com](http://www.royalpurpose.com)

Go to [www.julieweaver.net](http://www.julieweaver.net) for all flyers, and details for Countdown to the Crown!



I was blessed to be raised in a home where my value, and worth as a woman were reinforced. Still, as a youth, and young woman, I struggled to feel, and understand what being beautiful really meant. Then I became an Independent Professional Beauty Consultant with Mary Kay Inc. whose mission is to "enrich women's lives", and I finally understood what true beauty was all about. No, not cosmetics (though that does help), but helping others to feel, look, and discover their own beauty as a precious creation of God.

Through my passion to help other women discover their own beauty, I was able to build an incredibly successful business of other Independent Professional Beauty Consultants who shared in my passion. Putting action behind that passion earned me the title of the #1 Director in Sales for the state of KY for the last 12 years, and being crowned as the Queen of Unit Sales for our National Division in 2010.

Then I met Ked Frank, and the women at the Refuge for Women Shelter. I was heart broken at their stories of stolen childhoods, being sold into the sex

industry, and the devastation it caused all because no one helped them to see, feel, and understand their own true beauty, and worth as a Precious creation of God! Though I wanted to help, I didn't have a clue as to how until Ked presented the idea of me, and my Independent Beauty Consultants raising \$15,000 to provide 200 girls Free Scholarships to attend the Princess Prep School where they will learn the meaning of true beauty. Though it is scary to think of "how" we could raise that kind of money I know I serve a God whose resources are limitless, and am excited to see how HE will bring it about!

When passion, and problems meet, it is the perfect combination for a God Sized Plan! This is where the "Countdown to the Crown" plan evolved! I pray that YOU will partner with us to make this dream a reality for 200 little girls who need, and want to know what true beauty is, and I pray that you will be blessed in every area of your life for your generosity to the cause.

Sincerely, Julie Weaver

"Finding True Beauty"

# Getting Ready For Seminar 2011!

Seminar is the turning point for many people's career! You don't want to miss out on the time of your life! First Register to attend on [marykayintouch.com](http://marykayintouch.com). Then, pack your bags for an unforgettable time of education, motivation and inspiration! **Dates Aug. 3-6th Cost \$175. Seminar is 100 % Tax Deductible!**



## Work out Transportation & Hotel!

**Weds:** You can Fly or Drive to Dallas. (Chartered Bus from Louisville to Seminar: info is on [julieweaver.net](http://julieweaver.net) for \$190 RT) you'll want to arrive on Wednesday, Aug 3rd no later than 2:00pm so you have time to get Checked in to the Hyatt (make sure you are in the Julie Weaver room block <https://resweb.passkey.com/go/MKWeaver2011>) and go to the Expo to see what's new, pick up your packet, and then get changed into a Cocktail or Dressy Dress, grab a quick bite to eat and head over to the Arena for the Go-Give Awards night starting at 6:30 for those who Qualify to be in the Princess Courts or 7pm for those who don't.

## Dream Weaver Area Awards Night Dinner!



**Thurs:** Begins with Breakfast at 7:30am (included in registration) then General Session from 9am—4 pm. Lunch is also included in registration. This is where you will learn what is new, hot and exciting, plus lots of recognition. Dress: Business attire! (Red Jacket, Suit, Dress, NO Pants) The evening will wrap up with our Annual Dream Weaver Area Awards Dinner (held at Hyatt). Dress is Sunday Best! This is where you will be awarded for the work you've done all year long in your unit! Cost is \$45 for dinner and festivities!

## National Awards Night!



**Fri:** The day begins with Breakfast (included in registration) then Career Development Classes from 8:30—11:15am lunch is also included in registration. Then a General Session for more exciting Training from 1:15-2:30pm. This is where you will learn from the best of the best! Dress: Business Attire! Then get out your high heels and get ready for Broadway, Grammy's and Miss America all rolled into one! You will see pageantry and recognition like never before! Dress: Formal, long dress, or cocktail & tuxedo! Limo Service will be provided for the Top 10 Consultants in the Weaver's Achievers Unit & ALL National Court of Sales or Sharing Winners! Pizza & Paparazzi back in Julie's Suite: Cost is \$5

## Million \$ March & Top 3 Speeches!

You will want to wake up early, get your bags packed and checked into the Hotel Lobby. Then head over to the Closing General Assembly at 9:30—11:45am, this is when you will walk across stage as the #1 Unit and hear the Top 3 Directors give their "T" story! Dress: Business Attire! Very inspiring day!! Be sure to arrange your flights to leave no earlier than 2pm or later.



**Please go to [www.julieweaver.net](http://www.julieweaver.net) for Seminar Awards & Dinner Registration Forms!**

# THE DREAM



JULIE WEAVER

Weaving Dreams into Reality!

# WEAVER AREA

Debuting Seminar 2012



Laurie Farris  
Equinox



Janice Spencer  
Equinox



Charlene Lawson  
Equinox



Donna Mock  
Equinox



Carrie Newman  
Equinox



Jean Stelter  
Equinox



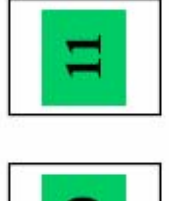
Tracy Norris  
Equinox



Brooke Herman  
Equinox



Annette Simpson  
Equinox



10



11



12

## First-Line Directors

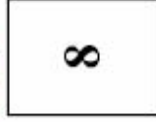
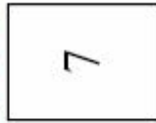
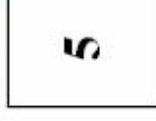
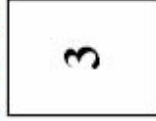
10 Active Personal Team Members to get in DIQ, 24 to Debut!

DIQ

## Second-Line Directors



Colette Ingram  
Future Director



## Team Leader & On-Target Car Drivers



Mandy Gossom



Brenda Montgomery



Cindy Skinner



Brooke Dreyer

Team Leader

Team Leader

Team Leader

Team Leader

### National Requirements

- We need 12 First-Line Directors (debut from Julie's Unit), and 3 of them to be Senior Directors.
- We need 8 Second-Line Directors (debut from one of the Weaver Area Director's Units).
- For a Total of 20 Directors, 3 Senior Directors & 7 of them in Cadillac or Equinox!

Tina Huett  
Dottie Marzian  
Nancy Gossom

Danetta Collins  
Nancy Glass  
Courtney Jones

Tina Wagner  
Linda Nichols  
Melanie Reece

Cindy Webster  
Marina Maxwell  
Ruth Hawkins

Marjory Burress  
Jen Miller  
Morgan Spivey

Patty Hoolehan  
Julie Bassett  
Pam Luthin

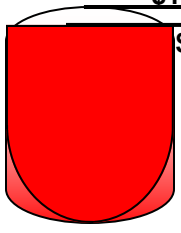
Cheri Scott  
Donna Reeves

## Ready in Red to Step Up

Julie Weaver, Elite Executive Sales Director  
 211 Locust Creek Boulevard  
 Louisville, KY 40245  
 (502) 489-9900 or julieweaver@insightbb.com

# Counting Down to the Crown!

**UNIT GOALS**  
 \*4 New Directors (3 to Go)  
 \*\$1,150,000  
**\$1,150,000**  
 \$1,032,391



**JUNE GOALS**  
 \*\$60,000 wholesale  
 \*1 New DIQ  
 \*1 New On-Target Car  
 \*1 New Red Jacket



Help us, Help others find their True Beauty! Go to [www.julieweaver.net](http://www.julieweaver.net) for all flyers, and details for Countdown to the Crown!



**Incredible Seminar 2011 rewards can be yours.**

See all you can get when you add just 3\* new qualified personal team members during the *Lights, Action, Fashion Challenge*, March 1 through June 30, 2011.

Add 3 New Recruits you win Red Jacket, Add 4 New Recruits you win Jacket and Lunch, Add 5 New Recruits you win Jacket, Lunch and Jewelry Set!!

# Look Who's On-Target to Wear RED

**With 1:**

- Tina Johnson
- Marcia Newby
- Amy Cheek
- Courtney Jones
- Stephanie Smith
- Brooke Herman
- Donna Reeves
- Dottie Marzian
- Nancy Glass
- Melinda VanArsdale

**With 1:**

- Becky Jenkins
- Glenda Kruer
- Julie Bassett

**With 2:**

- Mandy Gossom

**With 3 Won Jacket**

- Jen Miller
- Colette Ingram
- Cindy Skinner

**With 4: Jacket & Lunch**

- Brooke Dreyer

