



For up to date and breaking news, check out our web-site at www.julieweaver.net

THE ACHIEVER

June Issue, May Results

I Corinthians 2:9 " ... No eye has seen, No ear has heard, No mind has conceived what God has prepared for those who Love Him"

June Focus

- 1. FINISH YOUR STAR by JUNE 15th so you can go to Gatlinburg & celebrate!**
- 2. ORDER BIG in June to take advantage of the Twice as Nice Contest & Help Unit finish as #1! (See details inside)**
- 3. New Summer Products will be a Sell Out! See the Scoop & Order Now, Pedicure Set is already Sold Out!**
- 4. Seminar Seats are almost Sold Out! Register NOW so you can walk on stage in our Million \$ March!**
- 5. Book and Hold Your POWER START in June of 30 Faces to Start Your Year in FREE Car Gear!**
- 6. Be sure you get in on the FUN RUN TO #1 Contest Drawings for Pedicures, Manicures, Zappos Gift Cards, etc. AND Help Our Unit Make History as #1 and make your reservation for the Dream Weaver Family Picnic to Celebrate with us! (details inside)**

Dear Million \$ Achievers & Future National Area,

The Whistle has been blown, the Race is On and the FINISH LINE is within view! It is going to take EVERYTHING WE HAVE, from EVERY PERSON WE HAVE to make the Goal of #1 a reality, but isn't that the best kind of race there is? It is hard to believe that last year at this time, we just barely finished \$700,000 and NOW we are working to finish our 6th MILLION \$ YEAR and to be the #1 Unit at Seminar! WOW!!!

Your determination, persistence, integrity, and "never give up" attitude Inspires Me! I cannot tell you what a JOY it is to be the Leader of Women like YOU!

With all of the Incredible New Products, The Twice as Nice Challenge (where every dollar that you order and every recruit you get in the month of June counts for Next year as well as this year) There has NEVER been a BETTER Time to be in Mary Kay!

HOW CAN WE WIN?

- v **If 100 Consultants (we have 300) would place a \$650 order this month**
- v **If 30 Consultants (we have 300) would get 1 New Recruit this month**

AS YOU CAN SEE, WE HAVE THE NUMBERS TO DO IT . . . BUT WE NEED TO ALL WORK TOGETHER AS A TEAM TO MAKE THE DREAM!

Julie

Teamwork is the ability to work together toward a common vision. The ability to direct individual accomplishments toward organizational objectives. It is the fuel that allows common people to attain uncommon results.
~Andrew Carnegie

Hall of Fame!

When you turn in your Monthly Tracking Sheet & have at least \$1,000 in sales and/or 2 recruits you will be featured in Hall of Fame



Colette Ingram
\$2,195
+ 1 rec
*Power Start Plus
*Gold Winner



Dottie Marzian
\$1,545
+1 rec
*Perfect Start
*Gold Winner



Aundra Lipscomb
\$1,453
+ 3 rec
*Perfect Start
*Gold Winner



Debbie Peach
\$1,385
*Perfect Start
*Silver Winner



Linda Nichols
\$1,301
Silver Winner



Brooke Dreyer
\$1,164
Silver Winner



Jenise Squires
\$1,111
Silver Winner

Honorable Mention

- Cindy Skinner– Bronze winner
- Lynnae Bussell– Drawing winner
- Amy Ping
- Julie Bassett
- Kelly Brown
- Rita Durbin
- Annette Simpson
- Kelly Chisholm
- Mandy Gossom

Way to Work!

Welcome New Sisters in Pink!



New Consultant

Judith A. Carpenter
Crystal A. Frillman
Gina M. Kelty
Paige M. Kemme
Natalie McLean
Shanda R. Pearson
Erin E. Sison

From

LOUISVILLE, KY
LOUISVILLE, KY
LOUISVILLE, KY
CRESTWOOD, KY
SHELBYVILLE, KY
ORLINDA, TN
LOUISVILLE, KY

Sponsored by

J. Weaver
J. Weaver
J. Weaver
B. Herman
N. Glass
I. Cecil
C. Ingram

Great Beginnings!

Mary Kay always said, "Many a race has been won by getting off to a great start!" Make it your goal to get your business started off right! If you've been a consultant for awhile, why not create a brand new start today?



Power Start

Power Start:

Put Mary Kay on 30 faces in 30 days. (Power Start tracking sheet available under training on julieweaver.net)

Perfect Start: Dottie Marzian, Aundra, Lipscomb, Debbie Peach & Amy Ping



Step One



Step Two

Senior Consultant:

Get your first qualified (\$200 order or more) recruit! How?

*Set up 5 "Practice Sharing Sessions" with your Director on 5 people you'd like to have on your team!

Make it your Goal in May!



Power Start Plus

Power Start Plus:

Put Mary Kay on 30 faces and share the career with six women in 30 days.

Power Start Plus: Colette Ingram & Shauna Detherage



July Birthdays & Business Anniversaries

Birthdays	Day
Danielle R. Merrick	1
Marylea D. Bates	2
Katlin A. Durbin	2
Glenda F. Nale	3
Elaine B. Roche	3
Raegan L. Lalli	5
Jessica Woods	5
Barbara Martin	8
Belinda Nichols	9
Natalie Gee	10
Rosa Maynard	14
Kimberly S. Gazak	17
Melissa L. Thomas	17
Sharon L. Polk	18
Jackie L. Clements	19
L. Theresa Noack	20
Nelda W. Seaton	22
Shannon L. Newton	23
Keona A. Warren	25
Jennie L. Smither	26
A. Carpenter	27
Cathy Hall	27
Lucy D. Lucas	27
Abi Eleby	28



Celebrating You!

Anniversaries	Years
Judy Stumph	28
Geraldine Arnold	28
Ann R. Phillips	27
Patricia Stanton	25
Nelda W. Seaton	23
Paul H. Ritter	18
Nancy M. Gossom	17
Jean A. Webb	17

A. Carpenter	15
Marlene C. Kravitz	15
Phyllis Hudson	14
Jacquelyn C. Tocchi	13
Julie A. Bassett	13
Lynn M. Kuzar	12
Lichun Wu	8
Rebecca E. Flowers	8
Raegan L. Lalli	7
Midge M. Smith	5
Heather K. Johnson	5
Lesa H. Scott	4
Belinda Nichols	3
Tanzala R. Watts	3
Morgan A. Roller	3
M. Stewart-Herman	2
Angela J. Mitchell	2
Holly Casella	2
Joanna Lynch	2
Traci A. Ames	1
Dani A. Bishop	1
Shaqua L. Reed	1
Emily E. Robinson	1
Jessica Woods	1
Gina A Durbin Lanham	1
Ashley R. Young	1

On-Target Star Consultants!

STAR QUARTER ENDS June 15th

Consultant Name	Current Wholesale Production	—Wholesale Production Needed— for Star				
		Sapphire	Ruby	Diamond	Emerald	Pearl
MANDY GOSSOM	\$4,053.25	****	****	****	STAR	\$746.75
AMY PING	\$3,938.00	****	****	****	STAR	\$862.00
JULIE BASSETT	\$3,650.25	****	****	****	STAR	\$1,149.75
ABIGAIL ERNSTES	\$3,092.75	****	****	STAR	\$507.25	\$1,707.25
DOTTIE MARZIAN	\$2,656.25	****	STAR	\$343.75	\$943.75	\$2,143.75
COLETTE INGRAM	\$2,449.50	****	STAR	\$550.50	\$1,150.50	\$2,350.50
BROOKE DREYER	\$2,170.00	STAR	\$230.00	\$830.00	\$1,430.00	\$2,630.00
REBECCA JENKINS	\$2,089.25	STAR	\$310.75	\$910.75	\$1,510.75	\$2,710.75
JOSEPHINE BOWEN	\$1,991.75	STAR	\$408.25	\$1,008.25	\$1,608.25	\$2,808.25
JULIE WEAVER	\$1,942.00	STAR	\$458.00	\$1,058.00	\$1,658.00	\$2,858.00
DONNA REEVES	\$1,929.00	STAR	\$471.00	\$1,071.00	\$1,671.00	\$2,871.00
LINDA NICHOLS	\$1,926.75	STAR	\$473.25	\$1,073.25	\$1,673.25	\$2,873.25
PAULA MONGE	\$1,860.50	STAR	\$539.50	\$1,139.50	\$1,739.50	\$2,939.50
BARBARA MARTIN	\$1,841.50	STAR	\$558.50	\$1,158.50	\$1,758.50	\$2,958.50
CYNTHIA SKINNER	\$1,804.50	STAR	\$595.50	\$1,195.50	\$1,795.50	\$2,995.50
KELLY BROWN	\$1,804.00	STAR	\$596.00	\$1,196.00	\$1,796.00	\$2,996.00
GINA KELTY	\$1,800.75	STAR	\$599.25	\$1,199.25	\$1,799.25	\$2,999.25
JENISE SQUIRES	\$1,580.00	\$220.00	\$820.00	\$1,420.00	\$2,020.00	\$3,220.00
HEATHER HOLT	\$1,403.50	\$396.50	\$996.50	\$1,596.50	\$2,196.50	\$3,396.50
DEBORAH PEACH	\$1,351.50	\$448.50	\$1,048.50	\$1,648.50	\$2,248.50	\$3,448.50
ANNETTE SIMPSON	\$1,313.50	\$486.50	\$1,086.50	\$1,686.50	\$2,286.50	\$3,486.50
BROOKE HERMAN	\$1,238.00	\$562.00	\$1,162.00	\$1,762.00	\$2,362.00	\$3,562.00
RITA DURBIN	\$1,201.00	\$599.00	\$1,199.00	\$1,799.00	\$2,399.00	\$3,599.00
TINA JOHNSON	\$1,006.00	\$794.00	\$1,394.00	\$1,994.00	\$2,594.00	\$3,794.00
KELLY CHISHOLM	\$1,001.75	\$798.25	\$1,398.25	\$1,998.25	\$2,598.25	\$3,798.25
SHAWNA KINSLOW	\$951.00	\$849.00	\$1,449.00	\$2,049.00	\$2,649.00	\$3,849.00
MAE TOURTILLOTT	\$907.00	\$893.00	\$1,493.00	\$2,093.00	\$2,693.00	\$3,893.00
IRENE FIDEL	\$904.75	\$895.25	\$1,495.25	\$2,095.25	\$2,695.25	\$3,895.25
ANN PHILLIPS	\$855.75	\$944.25	\$1,544.25	\$2,144.25	\$2,744.25	\$3,944.25
SUZANNE BRADEN	\$848.00	\$952.00	\$1,552.00	\$2,152.00	\$2,752.00	\$3,952.00
NATALIE GEE	\$808.50	\$991.50	\$1,591.50	\$2,191.50	\$2,791.50	\$3,991.50
GEORGETTA NELSON	\$797.50	\$1,002.50	\$1,602.50	\$2,202.50	\$2,802.50	\$4,002.50
CRYSTAL DASHIELL	\$776.25	\$1,023.75	\$1,623.75	\$2,223.75	\$2,823.75	\$4,023.75
CHRISTY HENDRICKS	\$739.50	\$1,060.50	\$1,660.50	\$2,260.50	\$2,860.50	\$4,060.50
DANA LOGAN	\$718.75	\$1,081.25	\$1,681.25	\$2,281.25	\$2,881.25	\$4,081.25
RUTH CLARK	\$715.25	\$1,084.75	\$1,684.75	\$2,284.75	\$2,884.75	\$4,084.75
ANJA HEBERLE	\$705.00	\$1,095.00	\$1,695.00	\$2,295.00	\$2,895.00	\$4,095.00
ELAINE ROCHE	\$684.00	\$1,116.00	\$1,716.00	\$2,316.00	\$2,916.00	\$4,116.00
WENDY KEENAN	\$681.50	\$1,118.50	\$1,718.50	\$2,318.50	\$2,918.50	\$4,118.50
SHARON SIDDON	\$680.50	\$1,119.50	\$1,719.50	\$2,319.50	\$2,919.50	\$4,119.50
DEBORAH FISHER	\$663.50	\$1,136.50	\$1,736.50	\$2,336.50	\$2,936.50	\$4,136.50
LESA SCOTT	\$639.00	\$1,161.00	\$1,761.00	\$2,361.00	\$2,961.00	\$4,161.00
TARYN HENDERSON	\$638.00	\$1,162.00	\$1,762.00	\$2,362.00	\$2,962.00	\$4,162.00
JULIA GRISHAM	\$608.50	\$1,191.50	\$1,791.50	\$2,391.50	\$2,991.50	\$4,191.50

1-800-306-0409



1800



2400



3000



3600



4800



Gatlinburg Girlfriends
STAR Getaway!



Steppin' Up Secret
STAR Party!



6000



7800



9600

Details on www.julieweaver.net under Year long contests

Monthly Tracking Sheet

NAME _____

MONTH _____

New Faces I put Product on this month	
Total Retail Sales for the month	
Interviews I held this month	
Guests I brought to an event this month	
New Recruits added to my team this month	
Total Wholesale Section 1 orders I placed this month	

Post the Score and Score will Grow! Complete 3 of the 5 Challenges on any of the Teams below and WIN!

There will a Monthly Prize Drawing for Everyone that returns this completed sheet to their Director by **5th of the following month** and win even nicer prizes at Seminar for being Queen of any of the categories (example: Queen of Faces)

Gold Team

Complete 3 of the 5 Challenges & Win!

Gold Team Prize of the Month

- Place a \$800 whsl. order
- Sell \$1,400 Retail
- 20 Faces/Selling Appointments
- 6 Interviews or Guests to Meeting
- 1 new Qualified or 2 new Recruits

Silver Team

Complete 3 of the 5 Challenges & Win!

2 Career Enhancement CD's

- Place a \$600 whsl. order
- Sell \$1,000 Retail
- 10 Faces/Selling Appointments
- 4 Interviews or Guests to Meeting
- 1 new Recruit

Bronze Team

Complete 3 of the 5 Challenges & Win!

A Career Enhancement CD

- Place a \$400 whsl. order
- Sell \$800 Retail
- 5 Faces/Selling Appointments
- 2 Interviews or Guests to Meeting
- 1 new Recruit

People I Shared With or Guests I Brought This Month

<u>NAME OF PROSPECT</u>	<u>PHONE NUMBER & Best Time To Call</u>	<u>Age, Occupation, Married, Children</u>	<u>CD, Recruit Notebook or Guest & Interest Level of 1-10</u>
1			
2			
3			
4			
5			
6			

This is the most important sheet you need to track and turn in to your Director each month. It takes the place of turning in a Weekly Accomplishment Sheet. Turn in monthly for newsletter recognition, prizes and growth in your business!

This form will always be available for you to print on www.julieweaver.net

Thank You for investing in your business in May!

Name	Amount	Name	Amount	Name	Amount
Gina M. Kelty	\$1,800.75	Mandy B. Gossom	\$450.50	Cameron T. Ricks	\$234.50
Kelly M. Brown	\$1,203.00	Alexandra C Bellizio	\$439.00	Marsha L. Clark	\$231.25
Colette L. Ingram	\$1,123.50	Heather L. Holt	\$428.00	Rebecca A. Cornett	\$224.25
Kelly J. Chisholm	\$1,001.75	Lisa M. Reff	\$424.25	Marchita E. McClure	\$219.25
Linda M. Nichols	\$990.75	Cindy Martinez	\$419.75	Lindsay L. Taylor	\$212.25
Jenise Squires	\$968.50	Amy Ping	\$414.75	Bridget R. Moore	\$211.00
Rebecca K. Jenkins	\$868.75	Judy C. Miles	\$409.75	Keri A. Eichberger	\$210.75
Natalie Gee	\$808.50	Donna L. Reeves	\$403.25	Krista P. Baldwin	\$210.00
Dottie M. Marzian	\$802.25	Tina R. Elliston	\$400.25	Jennifer A. Williams	\$208.50
Rita B. Durbin	\$801.00	Dorothy J. Lanier	\$383.50	Lana M. Hunt	\$208.50
Georgetta M. Nelson	\$797.50	Judy Stumph	\$351.50	Cindy Lowe	\$207.25
Brooke A. Dreyer	\$748.00	Anja E. Heberle	\$345.00	Suzanne Braden	\$207.00
Deborah S. Peach	\$723.50	Courtney H. Jones	\$337.75	Patrica C. Sawyer	\$206.00
Dana L. Logan	\$718.75	Diane A. Breen	\$329.25	Sarah L. Evans	\$206.00
Annette M. Simpson	\$697.00	Michelle L. Kelty	\$322.75	Mary L. Williams	\$205.00
Wendy C. Keenan	\$681.50	H. Benningfield	\$312.25	Jennifer L. Mitchell	\$204.50
Sharon K. Siddon	\$680.50	Claudia Orr	\$300.00	Katie A. Davis	\$203.50
Brooke W. Herman	\$663.50	Melanie N. Reece	\$299.00	Lichun Wu	\$202.50
Deborah L. Fisher	\$663.50	Carrie M. Downing	\$295.00	Angela M. Howard	\$202.50
Paula M. Monge	\$656.50	Frieda J. Castillo	\$288.75	Rita E. Stephenson	\$202.00
Cynthia B. Skinner	\$651.75	Ashley R. Young	\$285.50	Kelley R. Kiesler	\$202.00
Julie A. Bassett	\$650.00	Michelle J. Balint	\$282.25	Mary M. Baldetti	\$201.75
Lesa H. Scott	\$639.00	Velma M. Wood	\$273.50	Pamela J. Hardin	\$201.50
Barbara Martin	\$611.00	Nola M. Brown	\$269.00	Pam Smither Merrick	\$201.50
Julia A. Grisham	\$608.50	Natalie McLean	\$267.00	Morgan A. Roller	\$201.25
Crystal A. Frillman	\$601.00	Crystal J. Dashiell	\$258.25	Doris Tyler	\$201.25
Tina S. Johnson	\$600.50	Allie H. Heck	\$254.25	Annette H. Hayden	\$201.00
Christy Hendricks	\$521.75	Lynnae Bussell	\$253.00	Jennifer Gehlhausen	\$201.00
Josephine Bowen	\$521.50	Lorraine J. Sandoval	\$251.50	Valerie H. Coleman	\$200.25
Cheri R. Scott	\$510.50	Keri L. Ellis	\$242.50	Rachel A. Willis	\$200.00
Irene B. Fidel	\$502.00	Shirley R. McNeely	\$241.75	Martha Broach	\$166.00
Ann R. Phillips	\$451.25	Melissa D. Doyle	\$237.75	Ashley A. Nichols	\$162.50
		Joanna Lynch	\$237.50	Amy D. Green	\$152.00
		Jamie L. Gauspohl	\$235.00	Imelda L. Cecil	\$142.00

Go Bronze Beautifully.

Mary Kay Cooling Bronzing Stick \$20

A cool new way to wear a sun-kissed glow year-round. This multibenefit gel bronzer gives customers long-lasting color with a cooling sensation and a refreshing touch of moisture. It applies easily on the skin for sheer, buildable coverage that can be blended with a finger or a sponge to achieve a customizable glow. This nongreasy formula dries quickly, plus it's purse-sized – perfect for on the go.



Forever Orchid – Floral is the most sought-after fragrance type by consumers, so this new eau de toilette is sure to be a must-have hit! This luscious floral fragrance features a unique blend of purple orchid and creamy vanilla. Like other Mary Kay® Eau de Toilette Collection scents, it's available in four products: Mary Kay® Eau de Toilette Fragrance, \$25; Shower Gel, \$15; Body Lotion, \$15; and Sugar Scrub, \$15

NEW Peach Satin Hands@ Pampering Set

helps your customers get softer hands at home – anytime. The new “pumped-up” peach formula makes softer, smoother hands a daily treat. Perfect for current Peach Satin Hands® Pampering Set customers. **\$34**



Look What's

NEW!! Liquid Lip Color! \$13

This fabulous formula combines the coverage of a lipstick with the convenient application of a gloss. This multitasking wonder lets your customers customize color the way they want – from bold to barely there. Lips feel instantly moisturized, while shea butter helps condition, comfort and prevent moisture loss. There's even a super-refreshing mint flavor. In six luscious shades.



New in June!





Coconut Lime Gift Set \$26

Introducing a refreshing reason to reach out to you customers! This value-priced indulgence brings the tropics home. The juicy scent includes an invigorating



shower gel, a luxurious body lotion and a reviving body mist to keep that tropical dream alive throughout the day. It all comes in a bag that's ready to give or to pack for traveling at a price that will make your customers feel like they're in paradise.

June

Mon	Tue	Wed	Thu	Fri	Sat
14 Frankfort Meeting 5:30pm	15 Tues. Night Success Meeting 6:30-8:30pm Invite tons of Guests for this Fun and Informative "Pedicures & Pampering" Guest Event. All will be treated to Pedicures and Other Pampering Plus other Beach Time Goodies! *Dress in Beach Casual! 	16	17 CAREER ON CALL! 8:30pm EST Have your prospects call in to talk with Julie about the Career! 605-475-6006 Access code 309214#	18	19
21 Frankfort Meeting 5:30pm Advanced Glamour Brush Clinic	22 Tues. Night Success Meeting 6:30-8:30pm You've been training on how to be a Powerful Performer for months—Now it's time to put your Training to the test MK Idol Style with Randy, Cara, Simon & Ellen! *Bring your Flip chart & be ready to perform! 	23	24 CAREER ON CALL! 8:30pm EST Have your prospects call in to talk with Julie about the Career! 605-475-6006 Access code 309214#	25 RSVP by 5pm to 327-3700 for Muffins and Makeovers	26 Muffins & Makeovers 10-Noon Eye Clinic 
28 Frankfort Meeting 5:30pm	29 Tues. Night Success Meeting 6:30-8:30pm Pizza & Possibilities! Come ready to Learn about Strategic Thinking, Goal Setting for the New MK Year, Image and How to Get where you want to be! Dress: Casual NO GUESTS! Last Day to order for June 	30 Crossing the Finish Line to #1 @ Julie's House at 5:00pm (Dress VERY Casual) Last Day to assign an order to Julie for June.	1 CAREER ON CALL! 8:30pm EST Have your prospects call in to talk with Julie about the Career! 605-475-6006 Access code 309214#	2	3 Looking Ahead! Muffins & Makeovers will be on July 17th
5 Frankfort Meeting 5:30pm	6 Tues. Night Success Meeting 6:30-8:30pm NEW YEAR CELEBRATION INVITE LOTS OF GUESTS!	7	8 CAREER ON CALL! 8:30pm EST Have your prospects call in to talk with Julie about the Career! 605-475-6006 Access code 309214#	9	10 Dream Weaver Area Family Fun Picnic! 5pm Details on julieweaver.net

LOOK WHAT YOU COULD BE GETTING AT YOUR MEETINGS EVERY WEEK!



RECOGNITION!



TRAINING!



SALES FROM CUSTOMER MAKEOVERS!



NEW RECRUITS!



FRIENDS & FUN!

What a Great Idea to Help Our Troops AND To Help You Sell and reach your Seminar Year Goals. Remember Every Penny You Order in JUNE will ALSO count for the NEW Mary Kay Seminar Year! So if you Sell 100 \$40 packages and order \$4,000 in June it will count as \$4,000 for the National Court of Sales at Seminar 2011! Go for it!



Dear Business Owner,

My name is _____ and I am an **Independent Mary Kay Consultant** in your area. I am participating in **OPERATION SUNSCREEN 2010** to help provide essential sunscreen products for our Soldiers Overseas. This time of year the weather is brutal and they soon run out of the sunscreen the Military initially provides for them. Any extra products of this type *must be purchased out of their own pocket*. SO... with that in mind, I am collecting donations to help provide our top quality Mary Kay Sunscreen, *which has the American Cancer Society Seal of Approval*, to our Soldiers overseas. These products will be sent to the Soldier's Angels center in Ramseur, NC. There, the sets are put in care packages, or sent by the box load to where ever it is needed most. Your donations are **100% Tax Deductible** through this organization. **AND every Operation Sunscreen Set you donate will have a sticker that says: Given by: with your name and Business.** This is a new option I'm excited to share with you! I think it is good for them to know that there are REAL people back home who support them!!

Mary Kay's OPERATION SUNSCREEN

Given by:
Your Name
& Company

In grateful appreciation of your service to our country!

Each Soldier will receive 3 items per set: an SPF 30 Sunscreen, a Lip Balm w/Sunscreen, and an After Sun Gel for your tax deductible donation of only \$40.

Below are some comments from letters received by Soldiers Angels from several of our deployed men and women in previous Operation Sunscreen Events! I hope you can tell how special these gifts are to them...

- ☀ *....thank you so much for your package!!!! ... I love love love love Mary Kay!!!! I know i am in the dessert, but I still like feeling like a lady..... I can't just believe you sent me Mary Kay=). I really really love your package! It is better than Christmas... I really appreciate all you do for our troops! What you do means more than you know. Words just can't express. ...thank you again. - H H*
- ☀ *Thank you for your generous donation of **Mary Kay sun care products**. They have been flying off the shelf. We provided our resident Medical Clinic with a box and they have run out. Your donation arrived at a perfect time, during the heat of summer. I am one of the lucky ones who conduct the majority of my business inside an air-conditioned building. As soon as I walk outside the heat slaps me in the face. **We have offered these products to our mechanics and troops conducting patrols and they are eagerly accepted.***
- ☀ *Thank You so much for the wonderful package. I was surprised to see **Mary Kay** products, which are my absolute favorite. Thank you so much for thinking of us and keeping us in your thoughts and prayers. We are so very honored by our Soldiers' Angel...*
- ☀ ***You have brought a little extra sunshine to my day today. Being a female over here it is really hard to get the nice girly things like Mary Kay Products and be able to enjoy the little things in life that I know I take for granted when we are home. Thank you so much for all of your support through your gracious gift! May God Bless and keep you may his face shine upon you to-day and everyday! Thank You, SGT GATZKE 02/2008***

I hope you will consider donating **10** or even **20 sets** to help our Soldiers weather the summer overseas, but even **1** will be greatly appreciated! You will receive a tax deductible receipt upon payment by either check, MasterCard, Visa, AMEX or Discover. Checks can be made payable to: _____

I will call you soon to see how many packages I can send **in your name** to our deployed men and women this summer!

Sincerely,



All of the Information you Need to Do Operation Sunscreen is on julieweaver.net under

"Hot Ideas

***Gift Tags**

***Operation Sunscreen Sponsor Sheets**

***This letter to Businesses**

***Donation Receipts**

Help Us RUN To #1 ! Deadline June 30th

We are so close to being the #1 Unit in the Sapphire Seminar, according to Mary Kay Corporate we are “neck and neck with the unit who is in the #1 spot currently! Can we do it? It’s up to You! We can Talk about being the Best OR we can Work to PROVE that WE ARE!! We are in the final Lap on our Fun Run to #1! We have 300 Unit members and if everyone placed a \$600 wholesale order, we would Finish our 6th Million \$ Year, Finish our BEST Year Yet AND I believe securely Finish as the #1 Unit at Seminar!

HERE’S HOW YOU CAN HELP & WIN!

CONTEST DATES: MAY 1ST— JUNE 30TH

(All Orders to Count for Contest will be Cumulative from May1 through June 30th.)
Example: May you order \$250 and June you order \$1,000 = \$1,250 Prize Category

- *Everyone who places a \$250 whsl. order or more during contest will earn an Invitation to come to the Year-End Family Fun Celebration on Saturday, July 10th! And 1 chance at Grand Prize!*
- *Everyone who places orders totaling \$650 to \$1,249 will have a chance to earn 1 of 4 Free Manicures and 2 entries for the Grand Prize Drawing!*
(even if you live out of town, we will get you a local Manicure Gift Certificate!)
- *Everyone who places orders totaling \$1,250 to \$1,849 whsl. during contest will have a chance to earn 1 of 3 Free Pedicure and Manicures and 3 entries for the Grand Prize Drawing!*
- *Everyone who places orders totaling \$1,850 to \$2,449 whsl. during contest will have a chance to earn 1 of 2 Free Pedicure & Manicures + a \$50 Zappos Gift Card and 4 entries for the Grand Prize Drawing!*
- *Everyone who places orders totaling \$2,450 to \$3,049 whsl. during contest will have a chance to earn a Free \$100 Zappos Gift Card and 5 entries for the Grand Prize Drawing!*



**For

each \$600 whsl above \$3,049 + each new \$600 Qualified Recruit earns 1 more chance at Grand Prize Drawing!

GRAND PRIZE

ULTIMATE MAKEOVER DATE WITH JULIE!

Includes: Pedicure & Manicure date with Julie in your town!

****Look Forward to Weekly “Fun Run to #1” Booking, Selling, & Recruiting Ideas and up-dates filmed weekly by Julie coming to you via your Internet!****

Saturday, July 10th at 5:00pm—?

For ALL Consultants & their Family who helped the Dream Weaver National Area have an Amazing Finish to the Seminar Year by placing an order in May or June! We will have Food, Fun (Volley Ball, Horseshoes, Corn-Hole, Relays and more!!) Come celebrate with the Dream Weaver Family of Directors and Consultants on an incredible year end !



Limit 1 Prize Per Consultant!

Julie will do

Julie Weaver, Elite Executive Sales Director
211 Locust Creek Boulevard
Louisville, KY 40245
(502) 489-9900 or julieweaver@insightbb.com

On a Fun Run to #1



Don't forget EVERY Order you place & New Recruits you get by June 30th count for Next Year too!

Help us Be the #1 Unit at Seminar!
Deadline is June 30th

JUNE GOALS

- *\$80,000 Whsl
- *20 New Recruits
- *5 New Red Jackets
- *5 New On-Target Car Drivers

Take the **Twice as Nice** Challenge June 1– June 30, 2010

Share your amazing products and the Mary Kay opportunity in June, and you can Earn Seminar credit for BOTH Seminar 2010 and 2011!

This is like having a 13 month Seminar 2011 Year!



Get a head start on Seminar 2011 with the June Twice as Nice Challenge.



EARN THESE SEMINAR 2011 BONUS CREDITS:

- Credit for up to five additional new personal team members for the Queen's Court of Sharing.



The maximum credit of up to 5 new personal team members will be counted in July 2010 and can be in addition to the monthly maximum of 13 new qualified+ personal team members.



- Up to \$4,000 additional retail bonus credit toward the Queen's Court of Personal Sales.

Here's how:

For the entire month of June 2010, personal sales and new personal team members will count toward both Seminar 2010 and 2011.

Queen's Court of Sharing – Independent Sales Directors and Beauty Consultants may earn Seminar bonus credit* toward Seminar 2011 for each new personal team member(s) who submits their Independent Beauty Consultant Agreement and \$600 or more Section 1 wholesale order(s) are received and accepted by the Company from June 1-30, 2010 with a maximum credit of up to 5 new personal team members towards Seminar 2011. The maximum credit of up to 5 new personal team members will be counted in July 2010 and can be in addition to the monthly maximum of 13 new qualified+ personal team members.

Queen's Court of Personal Sales – Independent Sales Directors and Beauty Consultants may earn Seminar bonus credit* towards the Seminar 2011 Queen's Court of Personal Sales for each \$1 in estimated retail production received and accepted by the Company from June 1-30, 2010, up to a maximum of \$4,000 retail bonus credit toward the Sales Director and Beauty Consultant Queen's Courts of Personal Sales. The \$4,000 maximum Seminar bonus credit* will be counted in July 2010 and can be in addition to the existing Queen's Court of Personal Sales monthly estimated retail maximum of \$13,000.

Circles of Achievement and Excellence – Independent Sales Directors may earn Seminar bonus credit* towards the Seminar 2011 Circle of Achievement or