



For up to date and breaking news, check out our web-site at www.julieweaver.net

THE ACHIEVER

January Issue, December Results

1 Corinthians 2:9 " ... No eye has seen, No ear has heard, No mind has conceived what God has prepared for those who Love Him"

January Focus

- 1. Focus on Building your Team so that you can earn the Million \$ Weekend!** (see details how inside)
- 2. Register for January Jump Start on Sat. Jan. 22nd.** Great way to get your New Year off to a Bang! (see details inside)
- 3. Register for Career Conference nearest you on Feb. 1st! Details on in-touch**
- 4. Share the Career and Win your Putting on the Glitz Bracelet for Career Conference Now!** (Details inside)
- 5. Track yourself to Star this quarter by March 15th!** (See winners from last quarter inside))
- 6. Order the New Foundations Jan. 19th!**

Dear Million \$ Achievers,
WOW! What a finish to 2010, and a Powerful Start to a Brand New Year!

Looking Back

- ✓ You finished as the #1 Unit in Kentucky for 10 years in a row!
- ✓ You finished as the Most Improved Unit in Kentucky!
- ✓ You provided gifts for over 460 Senior Residents in Kentucky alone!
- ✓ You finished as the #1 Unit in Sales in the entire Sapphire Division!
- ✓ You finished as the #6 Unit in Sales in the Entire World!
- ✓ Many of you moved up to Leadership positions preparing to debut in 2011 (see below)!

Looking Ahead

- ✓ Our Goal is to complete the \$1,050,000 Unit Club this year!
- ✓ Our Goal is to move up at least 2 people into Leadership (Red Jacket - Director) each month!
- ✓ Our Goal is to have 100 Star Consultants this year (we need 52 more)!
- ✓ Our Goal is to debut 5 New Offspring Directors this year!

New Red Jacket



Jazzy, **Julie Bassett** is a New Red Jacket, and fully focused on Car and Directorship! Julie just retired early from the State because of Mary Kay! Keep it up Julie we are so proud of you!

New Team Leader



Motivated, **Mandy Gossom** just moved up to Team Leader. Mandy was able to leave nursing because of her MK business, and is working to be a Free Car Driver and Director by May when her 1st baby is due! We're cheering you on Mandy!

New Future Directors



Annette Simpson

Awesome, Annette is leading the way for her future unit to debut. Though she works full-time her goal is to be full-time MK in next 5 years!



Brooke Herman

Beautiful, Brooke is boldly building her team to be our 1st unit in Bedford, KY. Her goal is to debut by April 1st & be a Sr. Director by Seminar!



Brenda Montgomery

Brave, Brenda is building her team to debut by April 1st and make a powerful statement to women everywhere. Even if battling cancer it is never too late to build your dreams!

Houston Here We Come!

When you turn in your Monthly Tracking Sheet & have at least \$1,000 in sales and/or 2 recruits you will be featured in Hall of Fame

Hall of Fame!

Honorable Mention

- Donna Reeves
- Rita Durbin
- Brooke Dreyer
- Colette Ingram
- Lynnae Bussell
- Rayna Partin
- Melinda VanArsdale



Annette Simpson
\$3,211



Mandy Gossom
\$2,533



Jenise Squires
\$1,635



Marlene Roseberry
\$1,350



Dottie Marzian
\$1,218



Lorie Craft
\$1,050



Julie Bassett
2 Rec.

Welcome New Sisters in Pink!



New Consultant

Joyce K. Brown
Samantha A. Bruce
Kayla D. Buchanan
Caryn Gratz Burgin
Melva Hill
Sarah M. McIntosh
Shari O. Miller
Laura M. Moreno
Kassie N. Via

From

SAINT LOUIS, MO
FRANKFORT, KY
MILTON, KY
SHELBYVILLE, KY
SHELBYVILLE, KY
WINCHESTER, KY
LOUISVILLE, KY
FRANKFORT, KY
MILTON, KY

Sponsored by

J. McGirt
J. Bassett
B. Dreyer
C. Ingram
A. Simpson
M. Gossom
N. Gee
J. Bassett
B. Herman

Great Beginnings!

Mary Kay always said, "Many a race has been won by getting off to a great start!" Make it your goal to get your business started off right! If you've been a consultant for awhile, why not create a brand new start today?



Power Start

Power Start:

Put Mary Kay on 30 faces in 30 days. (Power Start tracking sheet available under training on julieweaver.net)

Make it your Goal in January!



Senior Consultant:

Get your first qualified (\$200 order or more) recruit! How?

*Set up 5 "Practice Sharing Sessions" with your Director on 5 people you'd like to have on your team!

Make it your Goal in January!



Power Start Plus

Power Start Plus:

Put Mary Kay on 30 faces and share the career with six women in 30 days.

Make it your Goal in January!

February Birthdays & Business Anniversaries

Birthdays	Day		Years		
Anne Howard	1	Della F. Shaw	27	Maxna Germain	6
Jennifer L. Mitchell	3	Cindy P. Fyffe	28	Melissa L. Thomas	5
H. Benningfield	4			Heather C. Slack	5
Greta M. Clayton	4			Lucy D. Lucas	4
Calista J. Craddock	4			Christa M. Tolle	4
Margo L. Flaherty	4			Sally L. Weales	4
Lora S. Floyd	5			Michelle J. Balint	4
Abidah S. Bryant	7			Lorraine J. Sandoval	3
Janel Olson	7			Shelly A. Reed	2
Symantha M. Thomas	7			Amy C. May	2
Ronnika L. Ford	9			Beth Geis	2
Sarah M. McIntosh	9			Shirley M. Howard	2
Carrie M. Downing	11			Ronnika L. Ford	1
Wilma L. Hippe	11			Gesscca Grace	1
Annette H. Hayden	12			Asia R. Ford	1
Anja E. Heberle	13			Shirley L. Warfield	1
Ann R. Phillips	13			Cora N. Ford	1
Rebecca A. Cornett	15			Dionte Clark	1
Anne B. Bohr	16			Aronika Roundtree	1
Georgina R. Ivers	16			Sharonda Bradley	1
Rhonda M. Johnson	16			Anya L. Robinson	1
Michelle L. Kelty	18			Cecile Cargle	1
Heidi M. Rippy	18			Astarre D. Gudino	1
Tanzala R. Watts	19			Taryn M. Henderson	1
Rita E. Stephenson	20			Pennie D. Kendall	1
Lauren A. Ogden	21			Chanta C. Gaddie	1
				Ellen G. Shaikun	1



Celebrating You!

Anniversaries

Years

Sheila Dillingham	30
Doris Tyler	17
Cindy P. Fyffe	16
Marina R. Maxwell	16
Chyrel D. Adkins	16
Jackie R. Freels	10
Michelle L. Galik	10
Marianne Anderson	10
Margo L. Flaherty	9
Angela L. Mitchell	9
Anja E. Heberle	9
Kelley R. Kiesler	8
Pamela J. Luthin	8
Eva L. Robbins	8
Lynnae Bussell	8
Kimberly K. Flanagan	8
Ruth A. Staples	7
Michelle L. Ivey	7

Celebrating Star Performance!

★ **Emerald** ★
\$3,600



Dottie Marzian

Diamond
\$3,000



Stephanie Smith



Mandy Gossom

★ **Ruby** ★
\$2,400



Jenise Squires



Julie Bassett

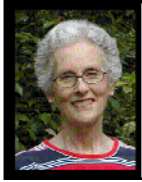


Paula Monge

★ **Sapphire** ★
\$1,800



Heather Holt



Ann Phillips



Colette Ingram



Donna Reeves



Lori Craft



Melinda VanArsdale



Brooke Herman



Tina Johnson



Brooke Dreyer



Jessica Caudle



Becky Jenkins



Shawna Kinslow



Annette Simpson



Marlene Roseberry

For more photos go to: www.legacymountainresort.com and then click on "The Big Easy" the cabin you'll be staying in!

- You'll enjoy 3 fabulous Days and 2 Nights at "The Big Easy" Cabin in Gatlinburg, TN, with the Dream Weaver Directors!
- Enjoy a Big Country Breakfast each morning, Dinner fit for a Queen at night & All the Fun and Relaxation you can handle!
- You can enjoy Shopping, Hiking, Reading, Swimming, Games and More with ALL of your Girlfriends!
- All Four Quarter Stars & Consistent Stars (who came in after the First Quarter Began) will enjoy their "Pick" of Bedrooms!
- \$25 Non-Refundable Deposit due to your Director by June 20th for ALL who Qualify to Attend (for reservation purposes)

COST IS: \$150 Per Person for Entire Weekend LESS your STAR Bucks!

(Example: If you were a Star 3 Quarters you would have earned \$50 in Star Bucks. \$150-\$50 Star Bucks = \$100 you total Cost for the weekend) Your total Star Bucks for year will be e-mailed to you on June 17th!

**Earn Your All-Star
 Girlfriend's Getaway
 to Gatlinburg, TN**



WAYS TO EARN STAR BUCKS

Every Quarter you are a Star Consultant you will Earn "Star Bucks" towards your Gatlinburg Getaway!

- First Time You're a Star: \$10
 - Second Time You're a Star: \$15
 - Third Time You're a Star: \$25
 - Fourth Time You're a Star: \$50
- 2. BONUS BUCKS! (This Quarter ONLY)**
- Get 3 Qualified Recruits in 1 month = \$15
 - Get 4 Qualified Recruits in 1 month = \$30
 - Get 5 Qualified Recruits in 1 month = \$60

Stay Tuned for More Exciting
 Ways to Earn Bonus Bucks
 Each Month! But Remember
 You MUST be a Star THIS
 Quarter to Go!

*Qualified Recruits are ones who place a \$600 wholesale order or more the same or next calendar month.

On-Target Star Consultants!

STAR QUARTER ENDS March 15th!

Consultant Name	Current	—Wholesale Production Needed—				
	Wholesale Production	Sapphire	Ruby	Diamond	Emerald	Pearl
LISA REFF	\$642.00	\$1,158.00	\$1,758.00	\$2,358.00	\$2,958.00	\$4,158.00
LORIE CRAFT	\$628.75	\$1,171.25	\$1,771.25	\$2,371.25	\$2,971.25	\$4,171.25
LAURA MORENO	\$605.00	\$1,195.00	\$1,795.00	\$2,395.00	\$2,995.00	\$4,195.00
A. JOLLY	\$524.00	\$1,276.00	\$1,876.00	\$2,476.00	\$3,076.00	\$4,276.00
LYNNAE BUSSELL	\$401.00	\$1,399.00	\$1,999.00	\$2,599.00	\$3,199.00	\$4,399.00



Prizes You Can Win This Quarter!



1800



2400



3000



3600



4800



6000



7800



9600

MORE STAR PERKS!

Details on www.julieweaver.net under Year long contests



Gatlinburg Girlfriends
STAR Getaway!



Quarterly Secret Pre-Pack
Party!

Court of Sharing

Queen's Court of Sales

\$36,000 retail from 7/1/09 to 6/30/10 will put you on stage in National Queen's Court of Sales & give you your choice of these beautiful Rings!



24 New \$600 qualified Recruits for the year 7/1/09—6/30/10 is Court of Sharing and Bee Ring Winner!



#1 Dottie Marzian

\$16,403.00

#1 Colette Ingram

2 \$314.41

2 Dottie M. Marzian	1	\$259.30
3 Brooke A. Dreyer	1	\$242.31
4 Nancy H. Glass	2	\$208.84
5 Julie A. Bassett	3	\$199.68
6 Barbara Martin	1	\$195.66
7 Natalie Gee	1	\$163.41
8 Michelle M. Tocci	1	\$120.17
9 Mandy B. Gossom	4	\$113.30
10 Megan E. Cheek	1	\$48.60
11 Cynthia B. Skinner	1	\$48.04
12 Amy R. Cheek	1	\$43.66
13 Janis L. Baskett	1	\$24.59
14 Paula M. Monge	1	\$24.28
15 Melanie N. Reece	1	\$24.03

2	Lorie A. Craft	\$12,921.00
3	Mandy B. Gossom	\$12,399.00
4	Jenise Squires	\$10,868.50
5	Rebecca K. Jenkins	\$9,624.00
6	Donna L. Reeves	\$9,600.50
7	Shawna K. Kinslow	\$9,538.00
8	Amy R. Cheek	\$9,159.00
9	Brittney D Hillerich	\$8,836.00
10	Annette M. Simpson	\$8,820.50
11	Marlene M. Roseberry	\$8,131.00
12	Rayna K. Partin	\$7,991.50
13	Paula M. Monge	\$7,962.50
14	Julie A. Bassett	\$7,739.50
15	Linda M. Nichols	\$7,518.50
16	Brooke A. Dreyer	\$7,506.50
17	Ann R. Phillips	\$7,503.50
18	Lauren A. Ogden	\$7,481.50
19	Jessica A. Owens	\$7,283.00
20	Cynthia B. Skinner	\$6,904.50

Thank You for investing in your business in December!

Name	Amount	Name	Amount	Name	Amount
Melinda R VanArsdale	\$1,801.25	Paul H. Ritter	\$341.50	Deborah S. Peach	\$204.75
Shawna K. Kinslow	\$1,280.50	Jodie Porter	\$327.50	Heather C. Slack	\$204.50
Mandy B. Gossom	\$1,142.50	Teresa L. Gossom	\$315.25	Lana M. Hunt	\$204.00
Brooke W. Herman	\$956.00	Julia Longan	\$312.50	Michelle L. Rainer	\$203.50
Julie A. Bassett	\$814.00	Anja E. Heberle	\$311.00	Sandra D. Purcel	\$203.50
Jenise Squires	\$803.50	Marsha L. Clark	\$303.50	Judy Stumph	\$203.00
Dottie M. Marzian	\$800.00	Amanda L. Ponder	\$302.00	Kimberly G Lottridge	\$202.75
Colette L. Ingram	\$795.75	Allison L. Cheek	\$297.00	Crystal D. Gabbard	\$202.00
Lorie A. Craft	\$792.25	Donna L. Reeves	\$289.50	Marlene C. Kravitz	\$202.00
Marlene M. Roseberry	\$736.25	Ruth A. Staples	\$281.00	Cynthia M. Newcomb	\$201.50
Dana L. Logan	\$702.00	Cynthia B. Skinner	\$278.75	Lisa Finnell	\$201.50
Rebecca K. Jenkins	\$685.50	Rayna K. Partin	\$274.50	Jean A. Webb	\$201.25
Lisa M. Reff	\$642.00	Jennifer Gehlhausen	\$264.00	Anne Howard	\$201.00
Kathy M. Lee	\$616.50	Melva Hill	\$263.00	Mary D. Seewer	\$200.75
Annette M. Simpson	\$607.00	Amy R. Cheek	\$262.00	Pam Smither Merrick	\$200.75
Laura M. Moreno	\$605.00	Melissa D. Thompson	\$256.00	C. Cunningham	\$200.50
Paula M. Monge	\$603.50	Andrea G. Roberts	\$249.50	Irene B. Fidel	\$200.25
Imelda L. Cecil	\$601.75	Kim Ryan	\$248.25	Lindsay L. Taylor	\$200.00
Julia A. Grisham	\$540.50	Shaun Workman	\$247.75	Helen P. Bailey	\$200.00
A. K. Jolly	\$524.00	Belinda Nichols	\$237.50	Alicia C. Davis	\$200.00
Frieda J. Castillo	\$495.25	Abigail Ernstes	\$234.00	Michelle L. Turner	\$188.25
Megan E. Cheek	\$485.50	Nancy H. Glass	\$233.00	Jessica A. Owens	\$183.75
Heather L. Holt	\$470.75	June L. McGirt	\$219.50	Georgetta M. Nelson	\$170.00
Brooke A. Dreyer	\$464.50	Diane A. Breen	\$218.00	Samantha J. Brown	\$160.00
Eva L. Robbins	\$428.50	Jennifer L. Mitchell	\$216.00	Sally L. Weales	\$158.75
Linda M. Nichols	\$410.25	Summer K. Hernandez	\$212.50	Carrie M. Downing	\$153.00
Elaine B. Roche	\$407.00	Eva M. Couvillon	\$212.25	Jamie L. Gauspohl	\$147.25
Cheryl J. Uchida	\$405.75	Mary C. Newton	\$212.00	Maxna Germain	\$142.00
Ann R. Phillips	\$401.50	Angela J. Mitchell	\$212.00	Carol H. Elliott	\$141.75
Jennifer Higdon	\$401.50	Anna M. Hopkins	\$208.50	Kelly J. Gorman	\$139.00
Lynnae Bussell	\$401.00	Lesla H. Scott	\$208.00	Sheila Dillingham	\$130.25
Kimberly C. Bauer	\$375.50	Michelle M. Tocci	\$206.25	Ashley A. Shaw	\$108.50
Rosemary Halsema	\$372.50	Alexandra C Bellizio	\$206.00		
Pamela J. Luthin	\$344.00	Laurel A. Ely	\$206.00		

YOU'RE INVITED TO:

JANUARY JUMP START

Saturday, January 22nd Dream Weaver Area Training Center 10am to 2pm

- \$8 Includes Lunch
- Dress is Casual! (Jeans, Slacks, etc.)
- Bring Scissors, Markers, 1/2 or 1/4 size Poster Board, Glue Stick, Photos of Your Dreams, and a Notebook/Pen!
- Get a Vision, Get a Plan, Gain the Skills to Make your Vision a Reality!
- RSVP to your Director by Jan. 17th



- 10:00 Creating a Vision for Success & Making it Clear!
- 11:00 Plan Your Work & Work Your Plan!
- 11:45 Lunch
- 12:45 Wanting is Not Enough, It Takes Skill to Make it Happen!
- 1:45 Call to Action & The 90 Day Challenge!



PLEASE RETURN YOUR LUNCH REQUEST BELOW WITH \$8 PAYMENT

Consultant Name: _____

Director: _____

LUNCH ORDER: (Circle 1 of each) White or Wheat

Ham & Cheese Turkey & Cheese Bologna & Cheese
(All Sandwiches include Lettuce, Tomato and Mayo Packet)

Pasta Salad Or Potato Salad
Includes Brownie

If Vegetarian Just Circle BOTH Salads

My Monthly Tracking Sheet to Success

3 Parties Each Week or 30 New Faces Every Month **3**

Name _____

Month _____

<u>Totals for the Month</u>	
# of New Faces	
Total Retail Sales	
Interviews Held	
Guests I brought	
New Recruits added	
Total Whsl. Orders	

Name	Sales	Name	
1		16	
2		17	
3		18	
4		19	
5		20	
6		21	
7		22	
8		23	
9		24	
10		25	
11		26	
12		27	
13		28	
14		29	
15		30	



\$300 in New Sales Each Week!

National Queen's Court of Sales is \$36,000 Retail for the Year 7/1/10—6/30/11 about \$1,500 wholesale per month!

ACTIVITY PLANNER

1+1+1 = Star & Red Jacket Fun!
 2+2+2 = Star & Team Leader Too!



STAR DEADLINES

1st Quarter: June 16th-Sept.15th
 2nd Quarter: Sept. 16th-Dec. 15th
 3rd Quarter: Dec. 16th-Mar. 15th
 4th Quarter: Mar. 16th-June 15th

WEEK	NEW RETAIL SALES	MISC. SALES	TOTAL SALES	WHSL. ORDERS
1				
2				
3				
4				
	Monthly Total	Monthly Total	TOTAL	Monthly Total



3 Sharing Opportunities Every Week!

National Court of Sharing is 24 NEW \$600 Qualified Recruits for the Year 7/1/10—6/30/11



NAME	PHONE #	Tried Product	Gave CD	Guest to Meeting	Interviewed	Answer & Follow Up
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
11						
12						

= DRIVE FREE!



TEAM MEMBER	PHONE #	Amt. & Month of last order	PRODUCTION THIS MONTH
1			
2			
3			
4			
5			
6			
7			
+ MY PRODUCTION			TOTAL

January & February 2011

Mon	Tue	Wed	Thu	Fri	Sat
10 Frankfort Meeting 5:30pm	11 Tues. Night Success Meeting 6:30-8:30pm Turning every Opportunity into a Recruiting Opportunity Training: Brooke Herman	12	13 If you want Julie to talk about the Career with a recruit prospect over the phone, make an appointment with Julie before 5pm	14	15
17 Frankfort Meeting 5:30pm	18 Tues. Night Success Meeting 6:30-8:30pm How to be a Consistent Star Consultant! Training: Dottie Marzian All Directors will be in Houston for Leadership!!	19	20 Thursday nights Julie is available to help with Recruit prospects. Make reservation! (502) 489-9900	21	22 January Jump Start 10-2pm Cost: \$8 RSVP by Jan. 17th
24 Frankfort Meeting 5:30pm	25 Tues. Night Success Meeting 6:30-8:30pm Tips From Houston! Training: Brenda Montgomery, Annette Simpson, & Brooke Herman	26	27 Thursday nights Julie is available to help with Recruit prospects. Make reservation! (502) 489-9900	28	29
31 Frankfort Meeting 5:30pm	1 Tues. Night Success Meeting 6:30-8:30pm Training: Janice Spencer	2	3 Thursday nights Julie is available to help with Recruit prospects. Make reservation! (502) 489-9900	4 A Day to Dare 10-Noon For: Directors Cost: \$5	5

Time is like money deposited in your Account each day . . . You can either "Spend It" OR "Invest It".
The choice is yours!

The Top 5 Consultants with the Most recruits + \$1,000 in personal whsl orders from Dec. 1 - Jan. 15th gets to go to the Million \$ Weekend with Julie!

Julie Weaver, Elite Executive Sales Director
211 Locust Creek Boulevard
Louisville, KY 40245
(502) 489-9900 or julieweaver@insightbb.com

To a Jazzy Consultant!



Don't Forget ** Start your MK New Year off with a Bang by attending the January Jump Start on January 22nd from 10-2pm at the Louisville Training Center. See what to bring and other info inside...**

Million Dollar

(Women In Leadership Development)

WILD Weekend

February 18-20
Dallas, Texas

Kristin
Myers



LaRonda
Daigle



Kim
McClure



Auri
Hatheway



Krystal
Downey-Shada



Julie
Weaver



Tammy
Romage



Julie will be taking the Top 5 that meet the Following:

The Consultant with the most new recruits and \$1,000 in personal whsl. Orders Dec. 1st - Jan. 15th.