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# THE ACHIEVER

## February Issue, January Results

1 Corinthians 2:9 " ... No eye has seen, No ear has heard, No mind has conceived what God has prepared for those who Love Him"

### February Focus

1. Register for Career Conference in your area by 2/28 (Julie attending Covington)
2. Get your \$650 whsl. order in this month & qualify to attend Secret Pre-Pack Party at Julie's Mar. 4th! (see details inside)
3. Share your opportunity this month & win your "Puttin On the Glitz" bracelet! Get 2 and go to special luncheon. (details inside)
4. Finish your Star goal by March 15th to earn Star Bucks for the All Star Gatlinburg Getaway! (see who's on-target inside)
5. Order the New foundations & attend our Foundation Boot Camp so you can be a master at Saving the Nation with Foundation!
6. Move Up in Red & join the Leadership Team to enjoy "Love Checks" & Building Our National Area! (see who's moved up)

Dear Million \$ Achievers,

What an incredible honor to be nominated as the February "Miss Go Give" for the 3rd time! I am so humbled and grateful for those whose lives I've touched, or made a difference in some way through Mary Kay. How awesome that we have a ministry, outreach, and career all in one through our Mary Kay business! If you truly love something it should SHOW in:

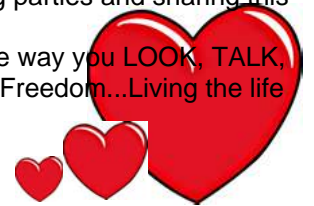
**How You Look** ... Do you look like a professional image consultant by wearing the product head to toe?

**How You Talk** ... Do you share your card, offer your services to everyone within 3 feet of you?

**How You Act** ... Do you actively look to enrich women's lives by holding parties and sharing this opportunity?

**How You Live** ... When you let your LOVE for this business show by the way you LOOK, TALK, & ACT you will LIVE a life of Purpose, Fulfillment and Freedom...Living the life of your dreams!

Let your Love Show this Month!  
Julie



## New Red Jacket



Beautiful, **Brooke Dreyer** is boldly building her business. Brooke leads a busy life as a wife and mother of 4 and an EMT, yet she still finds time to work her MK business for a better tomorrow. Keep it up Brooke!

## New DIQ

Bold, **Brooke Herman** is in her 1st month Director Qualification. She is leading by example to be our 1st Weaver Director in Bedford, KY. Brooke's cheering section include her husband, Mac and 2 kids McKenzie & Drew! Can't wait to see you in the Suit & the Loot Brooke - - Way to Go!



## Hall of Fame!

When you turn in your Monthly Tracking Sheet & have at least \$1,000 in sales and/or 2 recruits you will be featured in Hall of Fame

### Honorable Mention

Mandy Gossom  
Rayna Partin  
Allison Cheek  
Shelly Turner  
Cindy Skinner  
Brooke Dreyer  
Colette Ingram  
Jenise Squires  
Nancy Glass



Lorie Craft  
\$1,331



Annette Simpson  
\$1,215



Dottie Marzian  
\$1,149



Brooke Herman  
2 rec.



Rita Durbin  
2 rec.

# Welcome New Sisters in Pink!



<b>New Consultant</b>	<b>From</b>	<b>Sponsored by</b>
Tonya L. Bell	LEXINGTON, IN	B. Dreyer
Jennifer N. Bridge	SHELBYVILLE, KY	B. Herman
Julie K. Cannon	OWENSBORO, KY	J. Weaver
Jennifer R. Keenan	LOUISVILLE, KY	D. Marzian
Martha H. LaHue	LOUISVILLE, KY	A. Simpson
Tina R. McGuffey	LOUISVILLE, KY	T. Watts
Jennifer R. Morehous	MARENGO, IN	R. Durbin
Christina Patterson	LOUISVILLE, KY	N. Glass
Sharon L. Polk	LOUISVILLE, KY	R. Durbin
Rose Taylor	LAWRENCEBURG, KY	N. Brown
Walker A. Tracy	GHENT, KY	B. Herman

## Great Beginnings!

Mary Kay always said, "Many a race has been won by getting off to a great start!" Make it your goal to get your business started off right! If you've been a consultant for awhile, why not create a brand new start today?



Power Start

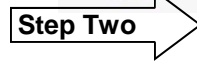
### Power Start:

Put Mary Kay on 30 faces in 30 days. (Power Start tracking sheet available under training on julieweaver.net)

**Make it your Goal in February!**



Step One



Step Two

### Senior Consultant:

Get your first qualified (\$200 order or more) recruit! How?

\*Set up 5 "Practice Sharing Sessions" with your Director on 5 people you'd like to have on your team!

**Melinda VanArsdale & Stephanie Smith!**



Power Start Plus

### Power Start Plus:

Put Mary Kay on 30 faces and share the career with six women in 30 days.

**Make it your Goal in February!**

# March Birthdays & Business Anniversaries

<b>Birthdays</b>	<b>Day</b>		<b>Years</b>		
Kay Braid	1	Linda Beldon	21	Beverly A. McCauley	9
Kristina L. Navarro	3	Cynthia B. Skinner	21	Trish K. Claunch	9
Stephanie D. Ball	4	Melissa K. Stima	21	Patrica C. Sawyer	8
Amanda L. Ponder	4	Julia Longan	23	Samantha J. Brown	8
Heather K. Johnson	6	Jacquelyn C. Tocchi	24	Michelle L. Rainer	7
Patricia Stanton	6	Carol H. Elliott	26	Crystal J. Dashiell	7
Brittney D. Hillerich	7	Betty J. Farris	26	Melissa A. Demaree	6
Marianne Anderson	10	Annette M. Simpson	26	Colette L. Ingram	5
Kermesha Y. Lawrence	10	Katie A. Davis	27	Dottie M. Marzian	5
Shari O. Miller	10	Mandi M. Hall	30	Kelly J. Chisholm	3
Laura M. Moreno	13	Margaret D. Nitzsche	30	Crystal L. Thomas	2
Janis L. Baskett	14	Frieda J. Castillo	31	Suzanne Braden	2
Irene B. Fidel	14	Sarah L. Evans	31	Abidah S. Bryant	2
Marina R. Maxwell	15	Rosemary Halsema	31	Nekeisha Briggs	1
Morgan A. Roller	15	Lisa M. Reff	31	Kelly M. Brown	1
Evelyn D. Fisher	16			Kermesha Y. Lawrence	1
Katherine A. Tofaute	16			Kelly Nguyen	1
Kelly M. Brown	18	<b>Anniversaries</b>	<b>Years</b>	Nicole R. Stigall	1
Carlet R. Hagan	18	Jodie Porter	25	Meredith Fresquez	1
Michelle L. Ivey	20	Valerie H. Coleman	22	Amy Ping	1
Toi L. Rhyne	20	Josephine Bowen	22	Mara E. Judd	1
		Cheryl Benham	19	Abigail Ernestes	1
		Velma M. Wood	14	Paula Mauldin	1
		Betty Fleischman	14	Tina R. Elliston	1



# On-Target Star Consultants!

**STAR QUARTER ENDS March 15th**

Consultant Name	Current	—Wholesale Production Needed—				
	Wholesale Production	Sapphire	Ruby	Diamond	Emerald	Pearl
ANGELA THOMAS	\$3,600.75	****	****	****	STAR\$	1,199.25
JEN MILLER	\$2,401.50	****	STAR	\$598.50	\$1,198.50	\$2,398.50
MARTHA LAHUE	\$1,800.50	STAR	\$599.50	\$1,199.50	\$1,799.50	\$2,999.50
LORIE CRAFT	\$1,751.25	\$48.75	\$648.75	\$1,248.75	\$1,848.75	\$3,048.75
JANICE COCHRAN	\$1,656.25	\$143.75	\$743.75	\$1,343.75	\$1,943.75	\$3,143.75
RITA DURBIN	\$1,309.50	\$490.50	\$1,090.50	\$1,690.50	\$2,290.50	\$3,490.50
KASSIE VIA	\$1,232.25	\$567.75	\$1,167.75	\$1,767.75	\$2,367.75	\$3,567.75
DOTTIE MARZIAN	\$1,220.25	\$579.75	\$1,179.75	\$1,779.75	\$2,379.75	\$3,579.75
TONYA BELL	\$1,208.50	\$591.50	\$1,191.50	\$1,791.50	\$2,391.50	\$3,591.50
LYNNAE BUSSELL	\$1,039.00	\$761.00	\$1,361.00	\$1,961.00	\$2,561.00	\$3,761.00
ANN PHILLIPS	\$1,017.00	\$783.00	\$1,383.00	\$1,983.00	\$2,583.00	\$3,783.00
NICOLE MILLER	\$1,012.00	\$788.00	\$1,388.00	\$1,988.00	\$2,588.00	\$3,788.00
JULIE WEAVER	\$930.25	\$869.75	\$1,469.75	\$2,069.75	\$2,669.75	\$3,869.75
ANNETTE SIMPSON	\$865.75	\$934.25	\$1,534.25	\$2,134.25	\$2,734.25	\$3,934.25
SHEILA DILLINGHAM	\$840.75	\$959.25	\$1,559.25	\$2,159.25	\$2,759.25	\$3,959.25
PAULA MONGE	\$815.75	\$984.25	\$1,584.25	\$2,184.25	\$2,784.25	\$3,984.25
STEPHANIE SMITH	\$800.50	\$999.50	\$1,599.50	\$2,199.50	\$2,799.50	\$3,999.50
COLETTE INGRAM	\$777.00	\$1,023.00	\$1,623.00	\$2,223.00	\$2,823.00	\$4,023.00
HEATHER HOLT	\$758.25	\$1,041.75	\$1,641.75	\$2,241.75	\$2,841.75	\$4,041.75
SHANDA PEARSON	\$664.00	\$1,136.00	\$1,736.00	\$2,336.00	\$2,936.00	\$4,136.00
CHERI SCOTT	\$642.50	\$1,157.50	\$1,757.50	\$2,357.50	\$2,957.50	\$4,157.50
LISA REFF	\$642.00	\$1,158.00	\$1,758.00	\$2,358.00	\$2,958.00	\$4,158.00
LAURA MORENO	\$605.00	\$1,195.00	\$1,795.00	\$2,395.00	\$2,995.00	\$4,195.00
FRIEDA CASTILLO	\$603.00	\$1,197.00	\$1,797.00	\$2,397.00	\$2,997.00	\$4,197.00
KAYLA BUCHANAN	\$601.25	\$1,198.75	\$1,798.75	\$2,398.75	\$2,998.75	\$4,198.75
BELINDA NICHOLS	\$593.50	\$1,206.50	\$1,806.50	\$2,406.50	\$3,006.50	\$4,206.50
CYNTHIA SKINNER	\$541.50	\$1,258.50	\$1,858.50	\$2,458.50	\$3,058.50	\$4,258.50
JENISE SQUIRES	\$527.00	\$1,273.00	\$1,873.00	\$2,473.00	\$3,073.00	\$4,273.00
A. JOLLY	\$524.00	\$1,276.00	\$1,876.00	\$2,476.00	\$3,076.00	\$4,276.00
JACKIE WHITE	\$518.75	\$1,281.25	\$1,881.25	\$2,481.25	\$3,081.25	\$4,281.25
JENNIFER BRIDGE	\$470.25	\$1,329.75	\$1,929.75	\$2,529.75	\$3,129.75	\$4,329.75
REBECCA JENKINS	\$462.75	\$1,337.25	\$1,937.25	\$2,537.25	\$3,137.25	\$4,337.25
KIM RYAN	\$460.25	\$1,339.75	\$1,939.75	\$2,539.75	\$3,139.75	\$4,339.75
KRISTINA NAVARRO	\$451.25	\$1,348.75	\$1,948.75	\$2,548.75	\$3,148.75	\$4,348.75
LAURA WINGFIELD	\$422.25	\$1,377.75	\$1,977.75	\$2,577.75	\$3,177.75	\$4,377.75
LANA HUNT	\$417.50	\$1,382.50	\$1,982.50	\$2,582.50	\$3,182.50	\$4,382.50
MICHELLE TURNER	\$412.00	\$1,388.00	\$1,988.00	\$2,588.00	\$3,188.00	\$4,388.00
AMANDA PONDER	\$410.50	\$1,389.50	\$1,989.50	\$2,589.50	\$3,189.50	\$4,389.50

**Way to Shine!**

**~ S t r e t c h ~**



## Earn Your All-Star Girlfriend's Getaway to Gatlinburg, TN

For more photos go to: [www.legacymountainresort.com](http://www.legacymountainresort.com) and then click on "The Big Easy" the cabin you'll be staying in!

- You'll enjoy 3 fabulous Days and 2 Nights at "The Big Easy" Cabin in Gatlinburg, TN, with the Dream Weaver Directors!
- Enjoy a Big Country Breakfast each morning, Dinner fit for a Queen at night & All the Fun and Relaxation you can handle!
- You can enjoy Shopping, Hiking, Reading, Swimming, Games and More with ALL of your Girlfriends!
- All Four Quarter Stars & Consistent Stars (who came in after the First Quarter Began) will enjoy their "Pick" of Bedrooms!
- \$25 Non-Refundable Deposit due to your Director by June 20th for ALL who Qualify to Attend (for reservation purposes)

**COST IS: \$150 Per Person for Entire Weekend LESS your STAR Bucks!**

(Example: If you were a Star 3 Quarters you would have earned \$50 in Star Bucks. \$150-\$50 Star Bucks = \$100 you total Cost for the weekend) Your total Star Bucks for year will be e-mailed to you on June 17th!

### WAYS TO EARN STAR BUCKS

Every Quarter you are a Star Consultant you will Earn "Star Bucks" towards your Gatlinburg Getaway!

- First Time You're a Star: \$10
- Second Time You're a Star: \$15
- Third Time You're a Star: \$25
- Fourth Time You're a Star: \$50

### 2. BONUS BUCKS! (This Quarter ONLY)

- Get 3 Qualified Recruits in 1 month = \$15
- Get 4 Qualified Recruits in 1 month = \$30
- Get 5 Qualified Recruits in 1 month = \$60

Stay Tuned for More Exciting Ways to Earn Bonus Bucks Each Month! But Remember You MUST be a Star THIS Quarter to Go!

\*Qualified Recruits are ones who place a \$600 wholesale order or more the same or next calendar month.

### Star Bucks Earned:

Julie Bassett \$25	Lynnae Bussell \$10	Jessica Caudle \$10	Paula Monge \$25	Linda Nichols \$10
Amy Cheek \$10	Greta Clayton \$10	Valerie Coleman \$10	Lauren Ogden \$10	Jessica Owens \$10
Lorie Craft \$25	Brooke Dreyer \$25	Rita Durbin \$10	Rayna Partin \$10	Ann Phillips \$10
Debbie Fisher \$10	Natalie Gee \$10	Mandy Gossom \$25	Donna Reeves \$25	Marlene Roseberry \$10
Brooke Herman \$10	Brittney Hillerich \$10	Heather Holt \$10	Annette Simpson \$25	Cindy Skinner \$10
Colette Ingram \$10	Becky Jenkins \$25	Tina Johnson \$10	Stephanie Smith \$10	Jenise Squires \$25
Shawna Kinslow \$25	Dana Logan \$10	Dottie Marzian \$25	Melinda VanArsdale \$10	

# Court of Sharing

# Queen's Court of Sales

\$36,000 retail from 7/1/10 to 6/30/11 will put you on stage in National Queen's Court of Sales & give you your choice of these beautiful Rings!



24 New \$600 qualified Recruits for the year 7/1/09—6/30/10 is Court of Sharing and Bee Ring Winner!



**#1 Dottie Marzian**

**\$18,933.50**

**#1 Brooke Dreyer 3 \$343.31**

2	Colette L. Ingram	2	\$333.89
3	Dottie M. Marzian	1	\$259.30
4	Nancy H. Glass	2	\$217.60
5	Julie A. Bassett	3	\$214.12
6	Barbara Martin	1	\$205.78
7	Natalie Gee	1	\$163.41
8	Annette M. Simpson	1	\$162.04
9	Michelle M. Tocci	1	\$152.19
10	Mandy B. Gossom	4	\$115.90
11	Brooke W. Herman	1	\$110.90
12	Cynthia B. Skinner	1	\$61.48
13	Megan E. Cheek	1	\$50.76
14	Amy R. Cheek	1	\$43.66
15	Paula M. Monge	1	\$24.28
16	Melanie N. Reece	1	\$24.03

2	Lorie A. Craft	\$14,393.50
3	Mandy B. Gossom	\$12,844.00
4	Jenise Squires	\$11,312.00
5	Annette M. Simpson	\$10,260.00
6	Rebecca K. Jenkins	\$10,214.50
7	Donna L. Reeves	\$10,004.50
8	Amy R. Cheek	\$9,689.00
9	Paula M. Monge	\$9,682.00
10	Ann R. Phillips	\$9,593.50
11	Shawna K. Kinslow	\$9,538.00
12	Brittney D Hillerich	\$8,836.00
13	Rayna K. Partin	\$8,424.50
14	Stephanie T. Smith	\$8,312.00
15	Julie A. Bassett	\$8,179.50
16	Marlene M. Roseberry	\$8,131.00
17	Brooke A. Dreyer	\$8,053.50
18	Linda M. Nichols	\$8,026.50
19	Rita B. Durbin	\$8,023.50
20	Cynthia B. Skinner	\$8,009.50

# Thank You for investing in your business in January!

Name	Amount	Name	Amount	Name	Amount
Martha H. LaHue	\$1,800.50	Debra A. Clover	\$289.00	Lana M. Hunt	\$213.50
Janice S. Cochran	\$1,656.25	Belinda M. Chavez	\$280.50	Mandy B. Gossom	\$212.50
Kassie N. Via	\$1,232.25	Bettye M. McClure	\$280.00	Kim Ryan	\$212.00
Dottie M. Marzian	\$1,220.25	Rhonda M. Johnson	\$275.75	Judy B. Brown	\$209.50
Tonya L. Bell	\$1,208.50	Josephine Bowen	\$274.50	Nancy M. Gossom	\$209.25
Ann R. Phillips	\$1,017.00	Brooke A. Dreyer	\$273.50	Cindy P. Fyffe	\$208.00
Paula M. Monge	\$815.75	Amy R. Cheek	\$265.00	Alexandra C Bellizio	\$208.00
Stephanie T. Smith	\$800.50	Heather L. Holt	\$264.75	Debbie L. Dawson	\$205.75
Lorie A. Craft	\$715.25	Tina R. McGuffey	\$263.25	Krista P. Baldwin	\$205.00
Sheila Dillingham	\$710.50	Tina L. Thompson	\$260.25	Mary L. Williams	\$204.50
Annette M. Simpson	\$686.75	Michelle L. Galik	\$260.25	Rebecca A. Cornett	\$204.50
Shanda R. Pearson	\$664.00	Marsha L. Carlson	\$256.25	Anne B. Bohr	\$204.50
Rita B. Durbin	\$659.50	Linda M. Nichols	\$254.00	Rhonda M. Mischel	\$204.00
Lynnae Bussell	\$638.00	Michelle L. Turner	\$253.00	Donna L. Reeves	\$202.00
Colette L. Ingram	\$605.50	Nola M. Brown	\$253.00	Pam F. Burns	\$201.50
Kayla D. Buchanan	\$601.25	Kelly A. Able	\$250.75	Sara W. Beavin	\$201.50
Cynthia B. Skinner	\$541.50	Kris A. Strother	\$250.00	Walker A. Tracy	\$201.25
Jackie L. White	\$518.75	Paul H. Ritter	\$236.50	Calista J. Craddock	\$201.00
Kristina L. Navarro	\$451.25	Marianne Anderson	\$235.00	Rosemary Luckett	\$201.00
Jennifer N. Bridge	\$409.50	Michelle L. Ivey	\$234.25	Courtney H. Jones	\$201.00
Lucy D. Lucas	\$390.00	Judith A. Carpenter	\$232.25	Kelly J. Gorman	\$200.50
Belinda Nichols	\$389.25	Kimberly G Lottridge	\$231.75	Frieda J. Castillo	\$200.50
Felicia D. Beatty	\$370.50	Michelle M. Tocci	\$230.25	Joann T. Johnson	\$200.25
Geraldine Arnold	\$369.50	Therese Tatum	\$229.25	Deborah S. Peach	\$182.00
Judy C. Miles	\$351.00	Paula C. Cardwell	\$227.25	Lesa H. Scott	\$176.50
Mary Y. Aldridge	\$336.00	Shirley M. Howard	\$225.00	Jessica L. Caudle	\$160.50
Ashley A. Shaw	\$321.00	Christa M. Tolle	\$224.50	Jamie L. Gauspohl	\$154.50
Irene B. Fidel	\$317.00	Jenise Squires	\$221.75	Anne Howard	\$117.75
Therese Richerson	\$311.50	Mary L. Bowles	\$220.50	C. Cunningham	\$116.00
Morgan A. Roller	\$311.25	Julie A. Bassett	\$220.00	Carol H. Elliott	\$80.50
Robin L. O Bryan	\$308.00	Melinda R VanArsdale	\$219.00	Donatta L. Kidwell	\$65.00
Valerie H. Coleman	\$307.00	Tina S. Johnson	\$218.50	Ashley R. Shepherd	\$64.50
Rebecca K. Jenkins	\$295.25	Rayna K. Partin	\$216.50	Allison L. Cheek	\$54.00
		Michelle L. Kelty	\$216.25		

# My Monthly Tracking Sheet to Success

**3** Parties Each Week or 30 New Faces Every Month **3**

Name \_\_\_\_\_

Month \_\_\_\_\_

<u>Totals for the Month</u>	
# of New Faces	
Total Retail Sales	
Interviews Held	
Guests I brought	
New Recruits added	
Total Whsl. Orders	

Name	Sales	Name	
1		16	
2		17	
3		18	
4		19	
5		20	
6		21	
7		22	
8		23	
9		24	
10		25	
11		26	
12		27	
13		28	
14		29	
15		30	



**\$300** in New Sales Each Week!

National Queen's Court of Sales is \$36,000 Retail for the Year 7/1/10—6/30/11 about \$1,500 wholesale per month!

## ACTIVITY PLANNER

1+1+1 = Star & Red Jacket Fun!  
 2+2+2 = Star & Team Leader Too!



## STAR DEADLINES

1st Quarter: June 16th-Sept.15th  
 2nd Quarter: Sept. 16th-Dec. 15th  
 3rd Quarter: Dec. 16th-Mar. 15th  
 4th Quarter: Mar. 16th-June 15th

WEEK	NEW RETAIL SALES	MISC. SALES	TOTAL SALES	WHSL. ORDERS
<b>1</b>				
<b>2</b>				
<b>3</b>				
<b>4</b>				
	Monthly Total	Monthly Total	TOTAL	Monthly Total



# 3 Sharing Opportunities Every Week!

National Court of Sharing is 24 NEW \$600 Qualified Recruits for the Year 7/1/10—6/30/11



NAME	PHONE #	Tried Product	Gave CD	Guest to Meeting	Interviewed	Answer & Follow Up
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
11						
12						

# = DRIVE FREE!



TEAM MEMBER	PHONE #	Amt. & Month of last order	PRODUCTION THIS MONTH
1			
2			
3			
4			
5			
6			
7			
+ MY PRODUCTION			TOTAL

# February & March 2011

Mon	Tue	Wed	Thu	Fri	Sat
<b>14</b> Happy Valentines Day!  Frankfort Meeting 5:30pm	<b>15</b> Tues. Night Success Meeting 6:30-8:30pm Foundation Boot Camp Invite lots of Guests! See julieweaver.net for details  Deadline to enroll for Spring PCP!	<b>16</b> Julie holding Foundation Guest Night in Dallas! Call Laurie Farris for details 972-681-5694 Julie gone to Dallas with TOP 5 for MILLION \$ WEEKEND!	<b>17</b>	<b>18</b>	<b>19</b>
<b>21</b> In-Depth Glamour Clinic 5:30-7:30pm At Frankfort Training Ctr. See julieweaver.net for details	<b>22</b> Tues. Night Success Meeting 6:30-8:30pm Customer Service Saavy! Training: Rachele Clark 	<b>23</b>	<b>24</b> If you want Julie to talk about the Career with a recruit prospect over the phone, make an appointment with Julie before 5pm	<b>25</b> RSVP by 5pm to 327-3700 for Muffins and Makeovers	<b>26</b> Muffins & Makeovers 10-Noon Brush Clinic 
<b>28</b> Frankfort Meeting 5:30pm Last day cons. Can order for Feb. & Last day to register for Career Conf.	<b>1</b> Tues. Night Success Meeting 6:30-8:30pm Star Finish Miss February will be announced! Training: Janice Spencer 	<b>2</b>	<b>3</b> RSVP to 327-3700 for Muffins and Makeovers Thursday nights Julie is available to help with Recruit prospects. Make reservation! (502) 489-9900	<b>4</b>  Secret Pre-Pack Party 6:30 at Julie's home must qualify to attend	<b>5</b> Muffins & Makeovers 10-Noon Brush Clinic 
<b>7</b> Frankfort Meeting 5:30pm	<b>8</b> Tues. Night Success Meeting 6:30-8:30pm	<b>9</b>	<b>10</b> Thursday nights Julie is available to help with Recruit prospects. Make reservation! (502) 489-9900	<b>11</b>	<b>12</b>

Time is like money deposited in your Account each day . . . You can either "Spend It" OR "Invest It".  
 The choice is yours!

**Happy Valentines Day Challenge:**  
**On Feb. 14th Sell 10 Valentines Gifts to Men!**

# Build Your Own Bag



Buy any 3 Sets get 4th\* at 1/2 Price!  
Buy any 4 Sets get Roll Up Bag Free!

\*Set of equal or lesser value

<p><b>Set # 1 Basic Skin Care</b> \$55-\$60</p> <ul style="list-style-type: none"> <li>- TW 3-in-1 Cleanser</li> <li>- TW Age-Fighting Moisturizer</li> <li>- TW Liquid, Mineral Powder, OR Medium Coverage Foundation</li> </ul>	<p><b>Set # 2 Day &amp; Night</b> \$60</p> <p>TimeWise®:</p> <ul style="list-style-type: none"> <li>- Day Solution w/ SPF 25</li> <li>- Night Solution</li> </ul>	<p><b>Set # 3 Microdermabrasion</b> \$55</p> <p>TimeWise® Microdermabrasion Set</p> <ul style="list-style-type: none"> <li>- Refine</li> <li>- Replenish</li> </ul>
<p><b>Set # 4 Satin Set</b> \$52</p> <p>Satin Lips Set:</p> <ul style="list-style-type: none"> <li>- Lip Mask &amp; Lip Balm</li> </ul> <p>Fragrance Free or Peach Satin Hands® Set:</p> <ul style="list-style-type: none"> <li>- Hand Softener</li> <li>- Satin Smoothie</li> <li>- Hand Cream</li> </ul>	<p><b>Set # 5 Eye Love It Set</b> \$60</p> <ul style="list-style-type: none"> <li>- TimeWise® Firming Eye Cream</li> <li>- Oil Free Eye Makeup Remover</li> <li>- Indulge Soothing Eye Gel</li> </ul>	<p><b>Set # 6 Need A Lift? Set</b> \$55</p> <p>TimeWise® Replenishing Serum C</p>
<p><b>Set # 7 Finishing Set</b> \$51</p> <ul style="list-style-type: none"> <li>- Lip Liner</li> <li>- Foundation Primer</li> <li>- Ultimate Mascara</li> <li>- Eyeliner</li> </ul>	<p><b>Set # 8 Basic Color Set</b> \$65.50</p> <p>Filled Compact</p> <ul style="list-style-type: none"> <li>- Cheek &amp; Eye Brushes</li> <li>- 1 Lip Color</li> <li>- 3 Eye Colors</li> <li>- 1 Cheek Color</li> </ul>	<p><b>Set # 9 Brush Set</b> \$48</p> <ul style="list-style-type: none"> <li>- Powder Brush</li> <li>- Cheek Brush</li> <li>- Eye Definer Brush</li> <li>- Crease Brush</li> <li>- Dual-End Brush</li> <li>- Case</li> </ul>

## MARY KAY Opinion Poll

Name \_\_\_\_\_

- How did the side of your face we treated feel in comparison to the other? \_\_\_\_\_
- What one thing did you enjoy most about the presentation? \_\_\_\_\_
- Circle which set or sets you would like to take home with you today. Star sets to add to your Wish List!
- Would you be willing to share your Check Up Facial and Glamour session with 3 friends to get 1/2 back Free? Yes \_\_\_ No \_\_\_
- Would you be willing to listen to a Career CD for a FREE gift? \_\_\_ Yes or No \_\_\_
- So I can serve you better check the following that would be of interest to you:

I would like to receive Free Quarterly Mailings?  
\_\_\_ Yes \_\_\_ No

I would like to be checked up on every:  
\_\_\_ 6 weeks \_\_\_ 8 weeks \_\_\_ 10 weeks

I would be interested in Seasonal up-date Makeovers throughout the year?  
\_\_\_ Yes \_\_\_ No

100% Satisfaction Guaranteed, or refund or product exchange.





# Shhhhh... It's a Secret!

## A Secret Girlfriend's Pre-Pack Party!

**When:** Friday, March 4th

**Time:** 6:30 - 9:30pm

**Where:** Julie's Home (211 Locust Creek Blvd)

**Qualifications:** ALL Consultants who place a \$650 whsl. order or more in February.

OR

ALL **New** Red Jackets this month

OR

ALL Red Jackets who add at least 1 new \$600 Recruit to their team this month.

**For:** Pizza, A FREE Party Pre-Pack, Ideas, Fun & Free Product!

**Contests Dates:** February 1st - February 28th

**RSVP:** by 5pm on Thurs. Mar. 3rd to 327-3700

**What:** Every Quarter the company comes out with some AMAZING new products and Directors can get them early! When you qualify by placing a \$650 whsl. order or more this month or Steppin Up in Red, you'll be invited to a special Pizza Party at Julie's home where you will get to play in the new product, share some marketing secrets AND receive one of the new products to take home with you that night! But remember Shhh ..it's top secret until the products launch!

\*\*Must be present to receive Party Pre-Pack unless you live out of State - - then you must attend via Web-Cam and Party Pre-Pack will be mailed to you. (details of web-cam will be e-mailed to all out of town winners)

### Here's How to Win:

Order \$650 OR 1

New \$600 recruit

Receive Party Pre-Pack (Look Books, Samples, Ideas)

Order \$1,250+ OR (\$650 + 1

New \$600 recruit)

Receive Party Pre-Pack + 1 New Nail Lacquer to take home with you that night!

Order \$1,850+ OR (\$650 + 2 new \$600 recruits)

Receive Party Pack + 1 Weekender Eye Pencil to take home with you that night!

Order \$2,450+ OR (\$650 + 3 new \$600 recruits)

Receive Party Pack + 1 Weekender Eye Pencil + 1 New Nail Lacquer to take home with you that night!

Order \$3,050+ OR (\$650 + 4 new \$600 recruits)

Receive Party Pack + 1 Weekender Eye Pencil + Lip Pencil to take home with you that night!

Order \$3,650+ OR (\$650 + 5 new \$600 recruits)

Receive Party Pack + 1 Weekender Eye & Lip Pencil + Nail Lacquer to take home with you that night!!

Julie Weaver, Elite Executive Sales Director  
211 Locust Creek Boulevard  
Louisville, KY 40245  
(502) 489-9900 or julieweaver@insightbb.com

## To a Lovely Consultant!



Don't forget the deadline  
to enroll for Spring PCP is  
Feb. 15th!



[Career Conference offers](#) something for everyone!  
From the recognition you deserve to the education that  
can help you share products, grow profits and build  
your team successfully – Career Conference 2011 is  
the place to be!

#### Look Who's Registered So Far:

Laura Moreno	Stephanie Smith	Jen Miller
Julie Bassett	Rita Durbin	Brooke Dreyer
Paula Monge	Mandy Gossom	Amy Cheek
Lorie Craft	Mary Aldridge	Donna Reeves
Cindy Skinner	Colette Ingram	Dottie Marzian
Annette Simpson	Julie Weaver	

Register at a City near you! Julie will be attending Covington, KY conference April 1st-2nd.

## Putting on the Glitz Challenge

You've always known that sharing the Mary Kay opportunity with others is a reward of the heart. Now you also can earn this beautiful bracelet *and* recognition at Career [Conference](#) 2011 when you:  
Add at least one qualified\* new personal team member from Dec. 1, 2010, through Feb. 28, 2011.  
Plus, the rewards you can earn grow when you add even more qualified\* new personal team members during the contest period.

