



For up to date and breaking news, check out our web-site at [www.julieweaver.net](http://www.julieweaver.net)

# THE ACHIEVER

## April Issue, March Results

**I Corinthians 2:9 " ... No eye has seen, No ear has heard, No mind has conceived what God has prepared for those who Love Him"**

### April Focus

- \$50 Starter Kit & up to \$150 off 1st order.**  
(see details inside)
- Earn your Red Hot Jacket for adding 3 New Recruits!**  
(see details & who's on-target)
- Use the April Showers Hostess Contest to Book & Hold your Power Start of 30 faces this month!**  
(see details inside)
- From your 30 faces you put product on this month, share the Career with 10 to Earn your "Charmed Life Bracelet"!**
- From your 30 faces, Sell & Order to Finish your star by June 15th.**  
(See who's on-target)
- Bring LOTS of Guests to our April Events - Muffins & Makeovers and Eye's Cream Social**  
(See calendar inside)

Dear Million \$ Achievers,  
Kudos to you on a Magnificent March! So many of you have made the decision to Step Up, Step Out and Start Working to make your Dreams a Reality! I'm so Proud to be your Leader! With the \$50 Starter Kit how could anyone keep this opportunity a secret? Can't wait to see how many of you make your Dreams a Reality THIS month! Our Goal is to Share with 100 Women in April! Will you Dare to Share?  
Cheering You On!  
Julie



## 3rd Month DIQ On-Target Chevy Equinox



**Brooke Herman** and her Beauty Bomb-Shells had an Explosive March with over \$9,275 in production and 6 New Unit members added! I cannot wait to see all the records you all Break this month! Keep up the Great Work!

## New On-Target Car Driver

**Brooke Dreyer** is leading the way to a Free Car in her family's Drive Way! With a husband, 4 kids, another J-O-B, Brooke still finds time to consistently BOOK, SELL & RECRUIT! We are so Proud of You!



## Hall of Fame!

When you turn in your Monthly Tracking Sheet & have at least \$1,000 in sales and/or 2 recruits you will be featured in Hall of Fame

### Honorable Mention

- Janine S. \$822
- Lori C. \$730
- Amy C. \$725
- Sierra B. \$647
- Donna R. \$590
- Rita D. \$515
- Angie T. \$449
- Judi F. \$385
- Lynnae B. \$300
- Jen M. \$333
- Melinda V. \$303
- Kelly C. \$250

### #1



**Mandy Gossom**  
\$1,945



**Tonya Bell**  
\$1,769



**Venita Williams**  
\$1,640 + 1 rec



**Dottie Marzian**  
\$1,600 + 1 rec



**Annette Simpson**  
\$1,555



**Jenise Squires**  
\$1,181



**Colette Ingram**  
\$1,106 + 1 rec

## Great Job!

# Welcome New Sisters in Pink!

## New Consultant

Amanda G. Brewer  
Samantha A. Despain  
Allison M. George  
Jamie L. Killen  
Anna L. Kovacs  
Patricia A. Latham  
Katelin M. Law  
Esther L. Loudin  
L B. Rose  
Desiree B. Ross  
Tinlisha M. Stanley  
Hannah W. Todd  
Tiffany M. Wright

## From

BEDFORD, KY  
BARDSTOWN, KY  
FRANKFORT, KY  
LOUISVILLE, KY  
FRANKFORT, KY  
LEXINGTON, KY  
MADISON, IN  
NEWCOMB, TN  
SIMPSONVILLE, KY  
CROTHERSVILLE, IN  
LOUISVILLE, KY  
MADISON, IN  
LOUISVILLE, KY

## Sponsored by

B. Dreyer  
C. Ingram  
T. Johnson  
B. Herman  
C. Skinner  
D. Reeves  
C. Jones  
J. Shackelford  
J. Weaver  
B. Herman  
D. Marzian  
B. Dreyer  
J. Weaver



# Awesome!

## Great Beginnings!

Mary Kay always said, "Many a race has been won by getting off to a great start!" Make it your goal to get your business started off right! If you've been a consultant for awhile, why not create a brand new start today?



### Power Start:

Put Mary Kay on 30 faces in 30 days. (Power Start tracking sheet available under training on julieweaver.net)

**Make this your Goal for April!**



Step One



Step Two

### Senior Consultant:

Get your first qualified (\$200 order or more) recruit! How?

\*Set up 5 "Practice Sharing Sessions" with your Director on 5 people you'd like to have on your team!

**Make this your Goal for April!**



### Power Start Plus:

Put Mary Kay on 30 faces and share the career with six women in 30 days.

**Make this your Goal for April!**



Step Three

# May Birthdays & Business Anniversaries

| Birthdays            | Day | Anniversaries       | Years |
|----------------------|-----|---------------------|-------|
| Kim Ryan             | 2   | Mary D. Seewer      | 23    |
| Judy Stumph          | 2   | Janel Olson         | 8     |
| Teresa L. Gossom     | 4   | Anita C. Newton     | 8     |
| Gail Burke           | 5   | Debra A. Clover     | 8     |
| Tara D. Ciszewski    | 7   | Pamela J. Hardin    | 8     |
| SharaLeigh Fries     | 7   | Jill S. Clifford    | 7     |
| Melissa A. Demaree   | 11  | Angela A. Gambrel   | 6     |
| Christina M. Bissett | 12  | Rita B. Durbin      | 5     |
| Julie Weaver         | 12  | Deitra L. Ginn      | 5     |
| Kelly A. Able        | 13  | Marchita E. McClure | 5     |
| Ruth D. Clark        | 14  | Kris A. Strother    | 4     |
| Sheila R. Trotter    | 14  | Rosa Maynard        | 4     |
| Amy R. Cheek         | 15  | Yolanda M. Ledford  | 4     |
| Anita C. Newton      | 17  | Tara D. Ciszewski   | 4     |
| Kimberly C. Bauer    | 18  | Keri A. Eichberger  | 3     |
| Cynthia M. Newcomb   | 18  | Jennifer Higdon     | 2     |
| Allison L. Cheek     | 19  | Cindy Lowe          | 2     |
| A. K. Jolly          | 19  | Jamie L. Gauspohl   | 2     |
| Dana L. Clark        | 20  | Alicia C. Davis     | 2     |
| Paulette Hollis      | 22  | Judith A. Carpenter | 1     |
| Cheryl J. Uchida     | 22  | Crystal A. Frillman | 1     |
| Meredith Fresquez    | 23  | Shanda R. Pearson   | 1     |
|                      |     | Paige M. Kemme      | 1     |
|                      |     | Erin E. Sison       | 1     |
|                      |     | Natalie McLean      | 1     |

# On-Target Star Consultants!

**STAR QUARTER ENDS June 15th**

| Consultant Name   | Current                 | —Wholesale Production Needed— |            |            |            |            |
|-------------------|-------------------------|-------------------------------|------------|------------|------------|------------|
|                   | Wholesale<br>Production | Sapphire                      | Ruby       | Diamond    | Emerald    | Pearl      |
| JAMIE KILLEN      | \$3,617.50              | ****                          | ****       | ****       | STAR       | \$1,182.50 |
| EKWUTOSI OKOLI    | \$3,014.00              | ****                          | ****       | STAR       | \$586.00   | \$1,786.00 |
| HANNAH TODD       | \$1,800.50              | STAR                          | \$599.50   | \$1,199.50 | \$1,799.50 | \$2,999.50 |
| AMANDA BREWER     | \$1,800.00              | STAR                          | \$600.00   | \$1,200.00 | \$1,800.00 | \$3,000.00 |
| LAURA MORENO      | \$1,468.00              | \$332.00                      | \$932.00   | \$1,532.00 | \$2,132.00 | \$3,332.00 |
| MARIA QUESADA     | \$1,184.50              | \$615.50                      | \$1,215.50 | \$1,815.50 | \$2,415.50 | \$3,615.50 |
| JENISE SQUIRES    | \$1,119.50              | \$680.50                      | \$1,280.50 | \$1,880.50 | \$2,480.50 | \$3,680.50 |
| TONYA BELL        | \$899.25                | \$900.75                      | \$1,500.75 | \$2,100.75 | \$2,700.75 | \$3,900.75 |
| PAULA MONGE       | \$800.00                | \$1,000.00                    | \$1,600.00 | \$2,200.00 | \$2,800.00 | \$4,000.00 |
| TINA JOHNSON      | \$654.25                | \$1,145.75                    | \$1,745.75 | \$2,345.75 | \$2,945.75 | \$4,145.75 |
| AMY CHEEK         | \$652.75                | \$1,147.25                    | \$1,747.25 | \$2,347.25 | \$2,947.25 | \$4,147.25 |
| DOTTIE MARZIAN    | \$644.50                | \$1,155.50                    | \$1,755.50 | \$2,355.50 | \$2,955.50 | \$4,155.50 |
| DANA LOGAN        | \$642.50                | \$1,157.50                    | \$1,757.50 | \$2,357.50 | \$2,957.50 | \$4,157.50 |
| MARLENE ROSEBERRY | \$601.00                | \$1,199.00                    | \$1,799.00 | \$2,399.00 | \$2,999.00 | \$4,199.00 |
| COLETTE INGRAM    | \$592.00                | \$1,208.00                    | \$1,808.00 | \$2,408.00 | \$3,008.00 | \$4,208.00 |
| HEATHER HOLT      | \$497.00                | \$1,303.00                    | \$1,903.00 | \$2,503.00 | \$3,103.00 | \$4,303.00 |
| ANGELA THOMAS     | \$485.25                | \$1,314.75                    | \$1,914.75 | \$2,514.75 | \$3,114.75 | \$4,314.75 |
| MAE TOURTILLOTT   | \$484.00                | \$1,316.00                    | \$1,916.00 | \$2,516.00 | \$3,116.00 | \$4,316.00 |
| MELANIE REECE     | \$463.25                | \$1,336.75                    | \$1,936.75 | \$2,536.75 | \$3,136.75 | \$4,336.75 |
| SYMANTHA THOMAS   | \$426.25                | \$1,373.75                    | \$1,973.75 | \$2,573.75 | \$3,173.75 | \$4,373.75 |
| HEATHER JOHNSON   | \$418.25                | \$1,381.75                    | \$1,981.75 | \$2,581.75 | \$3,181.75 | \$4,381.75 |
| RAEGAN LALLI      | \$407.25                | \$1,392.75                    | \$1,992.75 | \$2,592.75 | \$3,192.75 | \$4,392.75 |
| JENNIFER HIGDON   | \$404.75                | \$1,395.25                    | \$1,995.25 | \$2,595.25 | \$3,195.25 | \$4,395.25 |
| KELLY MILLER      | \$404.00                | \$1,396.00                    | \$1,996.00 | \$2,596.00 | \$3,196.00 | \$4,396.00 |
| RITA DURBIN       | \$402.50                | \$1,397.50                    | \$1,997.50 | \$2,597.50 | \$3,197.50 | \$4,397.50 |
| ANNETTE SIMPSON   | \$400.75                | \$1,399.25                    | \$1,999.25 | \$2,599.25 | \$3,199.25 | \$4,399.25 |



## APRIL'S HOSTESS SHOWER'S OF BLESSINGS PROGRAM

**GET \$100 IN MARY KAY PRODUCTS FREE  
FOR PARTYING WITH ME!**



With Spring in the air, isn't it time for you to get a New "I look"? I'll customize a "Look" specifically for you, teach you step by step application techniques with America's Best Selling Brand of Skin Care and Cosmetics. You can get Buckets of Free Product when you Host a Party with me! So...Get your Calendar, Call your Friends, and let me help you WIN!!

**HERE'S HOW TO BE SHOWERED WITH \$100 FREE!**



**\$25 FREE MARY KAY PRODUCT GIVEN AT YOUR PARTY**

**WHEN:** You give me your "Guest List of 8-10 Friends (Name, Address & Phone #)" so I can mail the Invitations & Pre-Profile their skin before I arrive.  
*\*Guest list turned in to me within 48 hours after setting the Party Date.*



**\$25 FREE MARY KAY PRODUCT GIVEN AT YOUR PARTY**

**WHEN:** You take up \$100 or more in Outside orders prior to your Party from those who cannot attend. *\*Catalogs, samples & Order forms enclosed to help you!*



**\$25 FREE MARY KAY PRODUCT GIVEN AT YOUR PARTY**

**WHEN:** Your Party Holds on the Original Date and Time we Schedule and at least 4 of your "Girlfriends attend!" *\*Friends must be 18years old and non MK customers*

**\$25 FREE MARY KAY PRODUCT GIVEN AT YOUR PARTY**

**WHEN:** You have at least \$200 in Party Sales (not including Outside Orders) and 1 Party Booked from your Party!

### BONUS BUCKET OF BLESSINGS!

Enter the "Get Beautiful, Give Back" simply by uploading your Before and After photo of your makeover with me (I will take the photos) and you could be one of our 3 Lucky Grand Prize Winners of \$2,500 donation to the charity of your choice and a \$2,500 weekend getaway!

*\*Go to [www.mkmakeovercontest.com](http://www.mkmakeovercontest.com) for complete details on how to win!*

**\*\*Go to [www.julieweaver.net](http://www.julieweaver.net) to print full page flier & postcards for April's Hostess Program\*\***

# Court of Sharing

# Queen's Court of Sales

\$36,000 retail from 7/1/10 to 6/30/11 will put you on stage in National Queen's Court of Sales & give you your choice of these beautiful Rings!



24 New \$600 qualified Recruits for the year 7/1/09—6/30/10 is Court of Sharing and Bee Ring Winner!



**#1 Dottie Marzian**

**\$23,298.50**

|                         |          |                 |    |                    |             |
|-------------------------|----------|-----------------|----|--------------------|-------------|
| <b>#1 Brooke Dreyer</b> | <b>5</b> | <b>\$852.22</b> |    |                    |             |
| 2 Brooke W. Herman      | 3        | \$739.92        | 2  | Jenise Squires     | \$17,598.50 |
| 3 Julie A. Bassett      | 4        | \$368.11        | 3  | Lorie A. Craft     | \$16,557.00 |
| 4 Colette L. Ingram     | 2        | \$345.97        | 4  | Mandy B. Gossom    | \$16,212.00 |
| 5 Nancy H. Glass        | 3        | \$313.31        | 5  | Rebecca K. Jenkins | \$13,356.00 |
| 6 Annette M. Simpson    | 2        | \$275.00        | 6  | Shawna K. Kinslow  | \$13,306.00 |
| 7 Dottie M. Marzian     | 1        | \$269.60        | 7  | Donna L. Reeves    | \$13,289.00 |
| 8 Barbara Martin        | 1        | \$251.89        | 8  | Annette M. Simpson | \$13,268.50 |
| 9 Mandy B. Gossom       | 5        | \$250.32        | 9  | Paula M. Monge     | \$11,774.50 |
| 10 Cynthia B. Skinner   | 2        | \$220.83        | 10 | Julie A. Bassett   | \$11,515.00 |
| 11 Michelle M. Tocci    | 1        | \$183.19        |    |                    |             |
| 12 Melinda VanArsdale   | 1        | \$163.44        | 11 | Brooke A. Dreyer   | \$11,376.00 |
| 13 Natalie Gee          | 1        | \$163.41        | 12 | Amy R. Cheek       | \$11,349.00 |
| 14 Stephanie T. Smith   | 1        | \$120.56        | 13 | Rita B. Durbin     | \$11,205.50 |
| 15 Tina S. Johnson      | 1        | \$120.27        | 14 | Cynthia B. Skinner | \$10,545.50 |
| 16 Rayna K. Partin      | 1        | \$56.33         | 15 | Colette L. Ingram  | \$10,345.00 |
| 17 Megan E. Cheek       | 1        | \$55.83         | 16 | Stephanie T. Smith | \$9,937.00  |
| 18 Amy R. Cheek         | 1        | \$51.00         | 17 | Lynnae Bussell     | \$9,698.00  |
| 19 Melanie N. Reece     | 1        | \$41.08         | 18 | Ann R. Phillips    | \$9,593.50  |
| 20 Paula M. Monge       | 1        | \$40.34         | 19 | Brooke W. Herman   | \$9,532.00  |
| 21 Donna L. Reeves      | 1        | \$36.70         | 20 | Heather L. Holt    | \$9,405.00  |
| 22 Courtney H. Jones    | 1        | \$24.05         |    |                    |             |

# Thank You for investing in your business in March!

| Name                 | Amount     | Name                 | Amount   | Name                 | Amount   |
|----------------------|------------|----------------------|----------|----------------------|----------|
| Jamie L. Killen      | \$3,617.50 | Melanie N. Reece     | \$463.25 | Donatta L. Kidwell   | \$251.00 |
| Anna L. Kovacs       | \$3,602.75 | Symantha M. Thomas   | \$426.25 | Christy Hendricks    | \$248.25 |
| Ekwutosi Okoli       | \$3,014.00 | Heather K. Johnson   | \$418.25 | Marina R. Maxwell    | \$248.00 |
| Allison M. George    | \$3,006.75 | Raegan L. Lalli      | \$407.25 | Michelle L. Turner   | \$242.25 |
| Laura M. Moreno      | \$2,319.25 | Jennifer Higdon      | \$404.75 | Lesa H. Scott        | \$240.25 |
| Nancy H. Glass       | \$2,000.25 | Kelly L. Miller      | \$404.00 | Evelyn D. Fisher     | \$235.50 |
| Hannah W. Todd       | \$1,800.50 | Martha H. LaHue      | \$386.00 | Michelle M. Tocci    | \$234.25 |
| Amanda G. Brewer     | \$1,800.00 | Sheila Dillingham    | \$380.75 | Therese Tatum        | \$229.00 |
| Julie A. Bassett     | \$1,586.25 | Jackie R. Freels     | \$340.00 | Debra A. Clover      | \$227.00 |
| Jenise Squires       | \$1,546.00 | Dorothy J. Lanier    | \$337.00 | Janice S. Cochran    | \$226.25 |
| Mandy B. Gossom      | \$1,341.00 | Michelle L. Kelty    | \$329.25 | Beth Geis            | \$225.50 |
| Shawna K. Kinslow    | \$1,215.50 | Janel Olson          | \$322.50 | Diana Guffey         | \$225.00 |
| Donna L. Reeves      | \$1,201.50 | Judy C. Miles        | \$306.75 | Courtney H. Jones    | \$224.25 |
| Rebecca K. Jenkins   | \$1,138.25 | Melinda R VanArsdale | \$303.50 | Maxna Germain        | \$224.25 |
| Dottie M. Marzian    | \$1,085.50 | Mary C. Newton       | \$301.50 | Jessica Woods        | \$222.25 |
| Colette L. Ingram    | \$964.50   | Stephanie T. Smith   | \$301.50 | Lisa M. Reff         | \$220.75 |
| Dana L. Logan        | \$928.50   | Patricia A. Steuk    | \$300.50 | Cheryl Benham        | \$218.25 |
| Rita B. Durbin       | \$905.50   | Bevvie S. Neel       | \$295.50 | Kimberly G Lottridge | \$217.50 |
| Tonya L. Bell        | \$899.25   | Allie H. Heck        | \$294.25 | Christy Cutter       | \$215.25 |
| Brooke W. Herman     | \$805.25   | Karen D. Manges      | \$293.00 | Laurel A. Ely        | \$214.75 |
| Annette M. Simpson   | \$801.75   | Kayla D. Buchanan    | \$287.50 | Rachel A. Willis     | \$214.00 |
| Maria E. Quesada     | \$694.50   | Sharaleigh Fries     | \$283.00 | Shaunna M. Glass     | \$213.75 |
| Janine K Shackelford | \$689.25   | Deborah L. Fisher    | \$282.25 | Daylene A. Martinez  | \$212.00 |
| Kathy M. Lee         | \$684.50   | Kassie N. Via        | \$280.50 | Carol A. Harper      | \$210.25 |
| Tina S. Johnson      | \$654.25   | Jen K. Miller        | \$278.25 | Jana Strickland      | \$209.75 |
| Cynthia B. Skinner   | \$620.25   | Crystal J. Dashiell  | \$277.75 | Deborah S. Peach     | \$209.50 |
| C. Cunningham        | \$601.00   | Marlene C. Kravitz   | \$274.00 | Joyce K. Brown       | \$208.75 |
| Lynnae Bussell       | \$541.00   | Julia Longan         | \$265.50 | Brooke A. Dreyer     | \$207.25 |
| Amy R. Cheek         | \$499.75   | Mae E. Tourtillot    | \$264.00 | Annette H. Hayden    | \$206.00 |
| Heather L. Holt      | \$497.00   | Bridget R. Moore     | \$262.00 | Jennifer L. Mitchell | \$205.25 |
| Angela C. Thomas     | \$485.25   | S. Lentini-Aicken    | \$260.50 | Lorie A. Craft       | \$205.00 |
| Frieda J. Castillo   | \$483.50   | Katie A. Davis       | \$256.75 | Anne B. Bohr         | \$205.00 |
| Jodie Porter         | \$468.75   | Melissa Goodrich     | \$256.25 | Tanzala R. Watts     | \$204.00 |
|                      |            | Judy B. Brown        | \$254.00 |                      |          |

# My Monthly Tracking Sheet to Success

**3** Parties Each Week or 30 New Faces Every Month **3**

Name \_\_\_\_\_

Month \_\_\_\_\_

| <u>Totals for the Month</u> |  |
|-----------------------------|--|
| # of New Faces              |  |
| Total Retail Sales          |  |
| Interviews Held             |  |
| Guests I brought            |  |
| New Recruits added          |  |
| Total Whsl. Orders          |  |

| Name | Sales | Name |  |
|------|-------|------|--|
| 1    |       | 16   |  |
| 2    |       | 17   |  |
| 3    |       | 18   |  |
| 4    |       | 19   |  |
| 5    |       | 20   |  |
| 6    |       | 21   |  |
| 7    |       | 22   |  |
| 8    |       | 23   |  |
| 9    |       | 24   |  |
| 10   |       | 25   |  |
| 11   |       | 26   |  |
| 12   |       | 27   |  |
| 13   |       | 28   |  |
| 14   |       | 29   |  |
| 15   |       | 30   |  |



**\$300** in New Sales Each Week!

National Queen's Court of Sales is \$36,000 Retail for the Year 7/1/10—6/30/11 about \$1,500 wholesale per month!

## ACTIVITY PLANNER

1+1+1 = Star & Red Jacket Fun!  
 2+2+2 = Star & Team Leader Too!



## STAR DEADLINES

1st Quarter: June 16th-Sept.15th  
 2nd Quarter: Sept. 16th-Dec. 15th  
 3rd Quarter: Dec. 16th-Mar. 15th  
 4th Quarter: Mar. 16th-June 15th

| WEEK     | NEW RETAIL SALES | MISC. SALES   | TOTAL SALES | WHSL. ORDERS  |
|----------|------------------|---------------|-------------|---------------|
| <b>1</b> |                  |               |             |               |
| <b>2</b> |                  |               |             |               |
| <b>3</b> |                  |               |             |               |
| <b>4</b> |                  |               |             |               |
|          | Monthly Total    | Monthly Total | TOTAL       | Monthly Total |



# 3 Sharing Opportunities Every Week!

National Court of Sharing is 24 NEW \$600 Qualified Recruits for the Year 7/1/10—6/30/11





| NAME | PHONE # | Tried Product | Gave CD | Guest to Meeting | Interviewed | Answer & Follow Up |
|------|---------|---------------|---------|------------------|-------------|--------------------|
| 1    |         |               |         |                  |             |                    |
| 2    |         |               |         |                  |             |                    |
| 3    |         |               |         |                  |             |                    |
| 4    |         |               |         |                  |             |                    |
| 5    |         |               |         |                  |             |                    |
| 6    |         |               |         |                  |             |                    |
| 7    |         |               |         |                  |             |                    |
| 8    |         |               |         |                  |             |                    |
| 9    |         |               |         |                  |             |                    |
| 10   |         |               |         |                  |             |                    |
| 11   |         |               |         |                  |             |                    |
| 12   |         |               |         |                  |             |                    |


# = DRIVE FREE!



| TEAM MEMBER     | PHONE # | Amt. & Month of last order | PRODUCTION THIS MONTH |
|-----------------|---------|----------------------------|-----------------------|
| 1               |         |                            |                       |
| 2               |         |                            |                       |
| 3               |         |                            |                       |
| 4               |         |                            |                       |
| 5               |         |                            |                       |
| 6               |         |                            |                       |
| 7               |         |                            |                       |
| + MY PRODUCTION |         |                            | TOTAL                 |



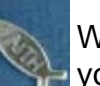
# April & May 2011

| Mon  | Tue  | Wed       | Thu   | Fri  | Sat  |
|--|--|-----------|---|--|--|
| <b>11</b><br><b>Frankfort Meeting</b><br><b>5:30pm</b> | <b>12</b> <b>Tues. Night Success Meeting</b><br><b>6:30-8:30pm</b><br><b>Eye's Cream Social</b><br>Invite LOTS of Guests, so they can get the latest "scoop" on anti-aging for the eyes an much more!<br> | <b>13</b> | <b>14</b><br><b>8:30pm Career Call</b><br><b>1-605-475-6006</b><br><b>Access: 309214#</b><br>Make a reservation for your prospect by 5pm 327-3700 | <b>15</b><br>RSVP by 5pm to 327-3700 for Muffins and Makeovers | <b>16</b><br><b>Muffins &amp; Makeovers</b><br><b>10-Noon Brush Clinic</b><br>  |
| <b>18</b><br><b>Frankfort Meeting</b><br><b>5:30pm</b> | <b>19</b> <b>Tues. Night Success Meeting</b><br><b>6:30-8:30pm</b><br><b>Daily Discipline in Designing your Day!</b><br>Training: Janice Spencer<br>  | <b>20</b> | <b>21</b><br><b>8:30pm Career Call</b><br><b>1-605-475-6006</b><br><b>Access: 309214#</b><br>Make a reservation for your prospect by 5pm 327-3700 | <b>22</b>  | <b>23</b>  |
| <b>25</b><br><b>Frankfort Meeting</b><br><b>5:30pm</b> | <b>26</b> <b>Tues. Night Success Meeting</b><br><b>6:30-8:30pm</b><br><b>Recruiting with Confidence!</b><br>Training: Julie Weaver<br>  | <b>27</b> | <b>28</b><br><b>8:30pm Career Call</b><br><b>1-605-475-6006</b><br><b>Access: 309214#</b><br>Make a reservation for your prospect by 5pm 327-3700 | <b>29</b><br>RSVP by 5pm to 327-3700 for Muffins and Makeovers | <b>30</b> <br><b>Muffins &amp; Makeovers</b><br><b>10-Noon</b><br><b>Last day cons. Can order online until 10pm for Apr.</b> |
| <b>2</b><br><b>Frankfort Meeting</b><br><b>5:30pm</b>  | <b>3</b> <b>Tues. Night Success Meeting</b><br><b>6:30-8:30pm</b><br><b>Recruiting with Confidence Part 2</b><br>Training: Annette Simpson<br>  | <b>4</b>  | <b>5</b><br><b>8:30pm Career Call</b><br><b>1-605-475-6006</b><br><b>Access: 309214#</b><br>Make a reservation for your prospect by 5pm 327-3700  | <b>6</b>   | <b>7</b>   |




**Your Key to the Bee:**

When you complete 10 interviews in 1 month and turn in your "What Women Want" sheets from each woman you shared with, you win a Sterling Silver Charm Bracelet with the bitty bee charm. Then for each New Qualified Team Member you add you'll receive a Team Building Charm!

**Make this Your Goal for April!**





# LIGHTS *action* FASHION Challenge

March 1 through June 30, 2011



## Incredible Seminar 2011 rewards can be yours.

See all you can get when you add just 3\* new qualified personal team members during the *Lights, Action, Fashion Challenge*, March 1 through June 30, 2011.

Team building never looked so good on you!



### Team Builders / Independent Beauty Consultants:

- Move up the career path in your red-hot, new Mary Kay® red jacket. Three fabulously redesigned new styles are being awarded at Seminar 2011. The choice is yours!
- Get your name badge ribbon.
- Receive your invitation to the exciting *Lights, Action, Fashion Reception*.

### Independent Sales Directors:

- Surround yourself with success with a custom Mary Kay® capelet to accompany your brand-new Sales Director Suit being awarded at Seminar 2011.
- Get your name badge ribbon.
- Receive your invitation to the exciting *Lights, Action, Fashion Reception*.



Keep going – you get all this and more!



Receive your exclusive invitation to the special *Lights, Action, Fashion Luncheon*.



Make a fabulous custom jewelry set yours.



**Take the *Lights, Action, Fashion Challenge* today.**

Claim your awards at Seminar 2011.

# **Look Who's On-Target to Wear RED**

With 1: **Cindy Skinner  
Tina Johnson  
Brooke Herman**

With 2: **Brooke Dreyer**

# Start a Mary Kay<sup>®</sup> business in April for only \$50.\*

## That's a \$50 price break!

### You deserve a break!

Spring is the time for new beginnings. Get a fresh start in April with this exclusive \$50 price-break offer. Become a Mary Kay Independent Beauty Consultant today.

### Save with the \$50 April Starter Kit\* (regularly \$100).

Getting started is easy with the products, samplers and tools you'll receive in your Starter Kit. Discover everything you need to help you launch a successful business, share products with 30 friends and earn money right away.

### PLUS, sweeten the deal with these money-saving offers:

- 50 percent off the first year of your own Mary Kay<sup>®</sup> Personal Web Site
- A FREE business announcement email
- 50 FREE personalized business cards
- 15 FREE customer catalogs mailed for you

### Your \$50 Starter Kit is just the beginning.

- Enjoy open-ended income potential, friendship and fun.
- Build a business of your own and discover a fulfilling career.

Enjoy the beauty of spring and the opportunity it brings with this April-only offer.

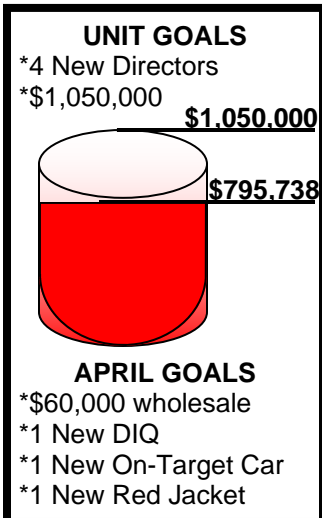
Ask me, your Independent Beauty Consultant, how to get started today.

Spring  
Price Break  
in April

MARY KAY



Julie Weaver, Elite Executive Sales Director  
211 Locust Creek Boulevard  
Louisville, KY 40245  
(502) 489-9900 or julieweaver@insightbb.com



**To an Astounding Consultant!**

# *Career Conference 2011*

## *Weaver's Achievers #1 Unit in Retail Sales!*

