

MALIBU TRACK **NAME** _____
30+ NEW FACES (Equivalent to 3 Classes Per Week)

FAX to Julie by Noon 502-244-0957 Every Monday
Week Of: _____

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|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| _____ | _____ | _____ | _____ | _____ | _____ | _____ | _____ | _____ | _____ |
| Name & \$ | Name & \$ | Name & \$ | Name & \$ | Name & \$ | Name & \$ | Name & \$ | Name & \$ | Name & \$ | Name & \$ |
| _____ | _____ | _____ | _____ | _____ | _____ | _____ | _____ | _____ | _____ |
| Name & \$ | Name & \$ | Name & \$ | Name & \$ | Name & \$ | Name & \$ | Name & \$ | Name & \$ | Name & \$ | Name & \$ |
| _____ | _____ | _____ | _____ | _____ | _____ | _____ | _____ | _____ | _____ |
| Name & \$ | Name & \$ | Name & \$ | Name & \$ | Name & \$ | Name & \$ | Name & \$ | Name & \$ | Name & \$ | Name & \$ |

3+ Interviews Per Week Y-Yes N-No M-Maybe

Totals so far for the Month

| Week 1 Interviews | Y-N-M | Week 2 Interviews | Y-N-M |
|-------------------|-------|-------------------|-------|
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| Week 3 Interviews | Y-N-M | Week 4 Interviews | Y-N-M |
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Total # of Faces _____ (30-50)
 Total Parties Held _____
 Total Retail Sales _____ (M-T-D)
 Total Interviews Held _____
 Total New Recruits _____

Goals for This Month

Retail Sales Goal _____
 Recruiting Goal _____
 Star Goal this Quarter: _____

****FAX into Julie each Monday for a Personal Coaching Call with her!**

5 New Names a Day + 1Booking (Circle Every Date you Do Both 5 +1)

1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31