

Dear

As a busy professional, you know that time is a precious commodity in achieving success in your business. With the **Holiday Season** fast approaching, now is the time to start planning your gift giving for valued employees and clients.

As an Independent Mary Kay Consultant, I am offering **Executive Gift Shopping Services** to help meet your holiday gift-giving needs.

The Executive Gift Shopping Service provides you with the following features:

- Customized gift baskets
- A variety of beauty, skin care and fragrance products for men and women in prices ranging from \$10 - \$250
- 100% satisfaction guarantee
- Payment by cash, check, Visa, Mastercard or Discover
- Free delivery of gifts to your home or office on the date desired
- Free gift wrapping
- Free gift exchange by the gift recipient, if needed
- 10% of all sales will be donated to breast cancer research

This service eliminates the hassle of holiday shopping at crowded malls while still providing a personal gift to every employee and client on your list! Your employees and clients will be delighted with the personal gift they will receive from you.

I know your time is valuable and it will only take about 15 minutes for me to show you our gift selection and answer any questions about my service. I will call you next week to set up a time when we can meet at your convenience to review your holiday gift-giving needs.

Sincerely,

Independent Mary Kay Consultant

Special Services:

All gifts are elegantly packaged and wrapped. Baskets are beautifully layered with shiny foils or colorful tissues, wrapped with clear polywrap and topped off with a gorgeous attention-getting ribbon.

I will wait in line for you at the post office for those out-of-state gifts that need to be mailed.

As my thank you for doing your Holiday shopping with me, every gift basket comes with a \$10 Gift Certificate. That increases the value of your gift! Also included is a coupon for a free facial and makeover for women and a free facial for men.



About Mary Kay Cosmetics:

ONE OF THE BEST SELLING BRANDS OF SKIN CARE AND COLOR COSMETICS IN AMERICA!

We have been striving to provide our customers with the very best quality products and customer service. This is something that I am very proud of and you can count on me to do my very best to service you.

Satin Hands Pampering Set

A Best-Seller! Extra Emollient Night Cream, Body Smoothing Scrub, Moisturizing Body Wash, and Hand Cream Set 4 packaged in a perfect zippered tote \$28



Day Spa

For pampering with benefits, the Day Spa treats you right with hand and body care essentials you'll love. The set includes TimeWise Visibly Fit Lotion and Satin Hands Pampering Set. \$47

Satin Lips

Buff away dry skin with the Lip Mask, then moisturize with Lip Balm to keep lips soft and kissable \$18



Private Spa Collection

This is the ideal gift for the person who wants to pamper herself and lounge in luxury everyday. Gift sets include shower gel, moisture lotion, sheer fragrance mist, packaged with a nemed body sponge. \$44

Eye-Deal Solutions

From soothers to smoother, Eye-Deal Solutions treat your eyes to a firmer, smoother look. Set includes: Oil-Free Eyemakeup Remover, Triple Action Eye Enhancer, Instant Action Eye Cream, and Indulge Soothing Eye Mask. \$39



Turn Back Time

Clear, smooth, radiant skin. TimeWise skin care delivers anti-aging benefits you can see and feel. Includes TimeWise 3-in-1 Cleanser, Age-Fighting Moisturizer, Day Solution with SPF-15, Night Solution, and your choice of one foundation. \$102

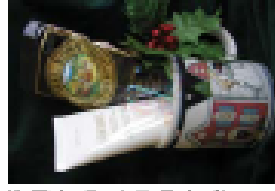


Sun Lovel Collection - A Summer Essential

This is the perfect gift for those who love the sun - Golfers, Juggers, Fishermen, Soccer and Softball players, gardeners! This set includes our oil-free water and sweat resistant sunblock, choice of SPF 15 or 30, and our Lip Protector SPF-15, packaged in a vinyl tote that's great for the beach. Our sun products are recommended by the Skin Cancer Foundation. \$18

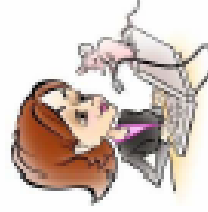
Coffee and Cream

Always a favorite, a hand cream is placed in a beautiful coffee mug with coffee or hot chocolate. For the men, we substitute an enriched shaving cream. Wrapped with colorful tissue and a festive bow or tinsel. This makes a perfect gift for co-workers or anyone who deserves a little recognition. \$15



Secretary Survival Kit

The perfect little gift to show how much you appreciate your secretary. The kit includes a coffee mug, hand cream, a nail file, and a clear nail protector. All the necessities to keep in her desk drawer. Arranged in a basket with a beautiful bow for only \$24



With Energizing Foot & Leg Treatment \$33

Stocking Stuffers and Gifts Ideas for Co-Workers and Friends

- For Her:**
- \$10-15 Teddy bear coupled with a nail polish, eye shadow or eyeshide
 - \$24 French Manicure Color Set artfully packaged in a clear box
 - \$18 Teddy bear with a lipstick
 - \$27 Matching lipstick, nail color and cheek color, feathery packaged
 - \$20-45 Women's fragrance in a holiday basket
 - \$43 Positively Glowing: For the woman who glows with enthusiasm, this set includes highlighters Bronzing Beads, Veloury Endless Fragrance and Lip Gloss In Sugar Coated, and MK Signature Eyeshades Eye Color In Bronze.
- For Him:**
- \$9 Enriched Shaving Cream with a disposable razor in a basket.
 - \$10-34 Singles from Body Care, Sun Care Sets or Men's Fragrance Collections
 - \$20 Domain scented body and hair shampoo in a holiday basket
 - \$30 Men's cleansing bar, shaving cream and cooling toner
 - \$70 What a Guy: He'll be off to a great start with Domain Cologne, Domain After-Shave Balm, Skin Management for Men Conditioner with Sunscreen SPF 8 and Enriched Shave Cream
- Gifts for Teens:**
- \$9-21 Pair up a surfer magazine with a sunblock or a men's cleansing bar or scented hair and body shampoo
 - \$20 Couple a teddy bear with an Endless Fragrance and Lip Gloss
 - \$20 "Babysitter Thank You Gift" Endless Lip gloss or Lipstick in a basket with a note pad and pen or paired with a Teen Magazine
 - \$36 "You're a Star" She'll light up the room with Shimmery Lip & Nail Set. Set includes a lip gloss and nail enamel in Pink Starshine

Movies and Popcorn for Two Basket
This pampering basket contains his and hers shower gels and microwave popcorn. Top that off with a movie rental coupon from Blockbuster Video and set the tone for a special couple to have an enjoyable time for two. Arranged in a basket from \$40



Beauty Essentials
The Beauty Essential collection, from skin care to body care to color, this collection includes all TimeWize Skin Care System, Day/Night Solution, Basic Color Set, Finish Set, Eye-Deal Solutions, Lip Savers, and Day Spa. Only a dollar a day to keep you beautiful all over. Packaged in a gorgeous innovative roll-up bag. \$345



New MK Signature Brush Set
These five professional-quality brushes are just what she needs to apply her makeup with confidence. The set includes a Powder Brush, Cheek Brush, Dual-End Eyeliner/Eyebrow Brush, Eye Cheese Brush and Eye Definer Brush. \$45

Put your business card here



Executive Gift Shopping Service with Mary Kay Cosmetics

When you want to give quality gifts, but don't have time or money to throw away this Holiday Season...

- *Free Wrapping
- *Free Delivery
- *Free Gift Certificates in every order
- *Gifts for all ages and personalities
- *No Lines
- *No Stress
- *No Kidding!

Avoid the crowds, the malls, the parking hassles and the sore feet! Take advantage of this free service when you shop with Mary Kay!