

class of

2012

BOLD

&

Beautiful



Debut as an Independent Sales Director from Jan. 1 to July 1, 2012 and celebrate with Seminar 2012 rewards!

You and your Independent Senior Sales Director who attend Seminar 2012 will receive an invitation to the Class of 2012 Reception

and a fabulous **COACH** handbag!!

Plus, as a new Independent Sales Director, you also will receive \$500 and the gorgeous Class Ring!



Movin' On Up Challenge

career conference | 12

Independent Beauty Consultants who from Nov. 30, 2011, through Feb. 29, 2012, achieve and maintain a new step on the career path of Team Leader, Future Independent Sales Director or Independent Sales Director-in-Qualification **will receive a name badge ribbon and onstage recognition at Career Conference 2012.**

DIQ Team

Independent Sales Directors-in-Qualification who from Nov. 30, 2011 through Feb. 29, 2012, achieve this status **will receive a name badge ribbon and onstage recognition at Career Conference 2012 along with their team members.**

www.directoronlyservices.com

Those who attended Leadership Conference AND Debut as a New Director by June 30, 2012 will WIN their Director's Suit from Mary Kay FREE!!!!

Movin' On Up to Director



	Name	Active \$200 w/s	Qualified \$600 w/s
1			
2			
3			
4			
5			
6			
7			
8			
9			
10	★		
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			
23			
24	★		

Monthly Team Production

Month #1 _____

Month #2 _____

Month #3 _____

Month #4 _____

24 Active Team Members
(10 of 24 Active must have
minimum \$600 cumulative)

\$18,000 Total cumulative
wholesale in 1-4 months
(min \$1,800 personal)
\$4,000 minimum each month

You must be Active

The Grand Achiever Career Car



CHOOSE HOW YOU DRIVE.....
The COOL NEW WHITE Chevy Malibu or
\$375.00 a month cash compensation.

You may qualify as a Grand Achiever in one, two, three or four months, based on when you achieve the following:

Get On-Target

- Five or more active personal team members
- \$5,000 combined** personal/team wholesale Section 1 production in a calendar month.
- You must be active.
- These requirements must be met each month to be considered on-target.

- \$20,000** combined personal/team wholesale Section 1 production
- 14 active personal team members
- You may contribute up to \$5,000 in personal wholesale Section 1 production toward the total ***\$20,000 requirement.**
- Your team must contribute a minimum of **\$15,000 wholesale** Section 1 production toward the total **\$20,000 requirement.**
- You must have a minimum of \$5,000 combined personal/team wholesale Section 1 production each month of the qualification period while maintaining five or more active personal team members.
- You must be active.

Team Member #1 (Senior Consultant)	Team Member #2	1st Month Wholesale
_____	_____	
Team Member #3 (Star Team Builder)	Team Member #4	Personal _____
_____	_____	Team _____
Team Member #5 (Team Leader)	Team Member #6	2nd Month Wholesale
_____	_____	Personal _____
Team Member #7	Team Member #8 (Future Director)	Team _____
_____	_____	3rd Month Wholesale
Team Member #9	Team Member #10 (Submit DIQ)	Personal _____
_____	_____	Team _____
Team Member #11	Team Member #12	4th Month Wholesale
_____	_____	Personal _____
Team Member #13	Team Member #14 YOU DID IT!	Team _____
_____	_____	